

FULTON COUNTY

**2020
FINAL
ADOPTED
BUDGET**



JAN 22 2020

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Introduction

Fulton County's FY20 Final Adopted Budget was approved by the Board of Commissioners on January 22, 2020. This budget includes all recommendations outlined in the FY20 Proposed Budget submitted on November 15, 2019, and recommended changes presented on January 8, 2020. No additional changes were made to the FY20 Final Adopted Budget during the recess meeting held on January 22, 2020.

In this booklet, you will find the budget message submitted to the Board as part of the FY20 Proposed Budget on November 15, 2019, and an additional memo describing all modifications to that budget dated January 8, 2020. Enclosed you will also find the Board's approved FY20 Budget Resolution, the FY20 Final Adopted Budget schedules for each appropriated fund, and the final versions of the Position List and Annual Hardware & Software Maintenance and Support List.

Fulton County Board of Commissioners
141 Pryor Street, SW Atlanta, Georgia, 30303

To the Honorable Board of Commissioners and Citizens of Fulton County:

In accordance with the statutory responsibilities of the County Manager, the FY20 Proposed Budget is hereby respectfully presented. The budgets for all funds are considered legally balanced with reasonable and conservative assumptions for all revenues and expenditures. Fulton County's proposed appropriated budget is \$1.2 billion, including approximately \$758 million in funding for the General Fund.

The FY20 Proposed Budget was prepared using a combination of Zero Based and the Budgeting for Outcomes (BFO) methodologies. Both of these approaches are designed to encourage accountability and transparency, improve services and maximize the return on investment of public funds.

All County agencies and members of the Board of Commissioners were invited to submit budget proposals in line with the County's strategic framework by August 30, 2019. The County Manager and his executive team developed the proposed budget by estimating total available resources, sorting through all known commitments, and evaluating each individual request. The result of this comprehensive process is the document being presented to you today.

General Fund Summary

The Proposed FY20 Expenditure Budget of \$758 million is balanced through a combination of revenues and the use of fund balance. The fund balance reserve is equal to 16.7% of total expenditures. Revenue is estimated using a reduced millage rate consistent with our multi-year financial plan. However, it is subject to change later when the Board of Commissioners sets the final millage rate in the summer of 2020. The property tax revenue budget also assumes a 3% growth rate derived from the projected impact of new construction and the reassessment of existing property. This is a cautious estimate given the positive trend in economic activity in the County and the steep growth in the digest experienced during 2019. The cautious growth estimate is based on a potential slowdown in economic activity driven primarily by macroeconomic issues, including high levels of uncertainty triggered by the current trade

negotiations with China. The projected economic slowdown is reflected on the Federal Reserve Board's September report with estimated GDP growth declining from 2.2% in 2019 to 2% in 2020. We also assume a 96% collection rate on property taxes during FY20, which is in line with prior years. The property tax projection also assumes an estimated \$5 million provision (reduction) for refunds which may result from the recent class action lawsuit filed with regards to the notification requirements of the appeals process. Total 2020 real and personal property tax revenue, excluding prior year collections and public utilities, is estimated at \$542 million. Prior year collections during FY20 are estimated at 3% of FY19 total billings plus additional collections associated with balances outstanding for FY18 and before. The County anticipates collection trends to follow similar patterns as prior years. Any change to prior year patterns will result in small timing differences between collections in FY20 and FY19, with no overall impact on the proposed budget amount.

Other Funds Highlights

The Fulton Industrial District (FID) Fund Proposed FY20 Expenditure Budget is \$43 million, including an appropriated, but unallocated, reserve of approximately \$24 million. The revenue budget assumes a millage of 11.920 mills that will continue to fund Municipal-Type services the County provides in the unincorporated area. The revenue budget assumes a collection rate of 94%, which is expected to generate approximately \$12 million during FY20. No significant change in collection patterns for prior year property tax revenue is expected this year.

The FY20 Water and Sewer Revenue Proposed Expenditure Budget is \$142 million, including additional debt service for the water and sewer revenue bond issue expected during the year. Revenue is projected at \$141 million. This projection includes approximately a \$6 million increase over the projected FY19 revenue. This is in line with the multi-year plan to increase rates for capital improvements to the system. The difference between revenue and expenditure will be funded through the use of retained earnings.

Strategic Framework

The FY20 budget was designed to reflect our commitment to the County's proposed new strategic priority objectives and considers the operational impact of changes occurring as a result of the 2019 legislative process, and new commitments made by the Board of Commissioners. The budget plan will also continue to fund a number of important initiatives launched in prior years, and includes several new ideas identified during the 2020 budget formulation and evaluation process.

To maintain our commitment to the County’s new strategic framework; we aligned every initiative funded to the six new key Priority Areas associated with the 2020 – 2024 plan being presented to the Board of Commissioners for approval before the end of the year. These Priority Areas are:

- Health and Human Services
- Justice and Safety
- Open and Responsible Government
- Infrastructure and Economic Development
- Arts and Libraries
- Regional Leadership Initiatives

Priority Areas

Below you will find a brief narrative of 2019 accomplishments, a summary of the key investment decisions, and expected deliverables for 2020.

Health and Human Services

-2019

One of our key initiatives in 2019 was a \$2 million investment directed at addressing recommendations by the Mental Health Task Force, providing additional behavioral health services within the justice system, and supplementing pre-arrest diversion funding. We also dedicated over \$2.3 million in additional resources to support behavioral health related services. Through our partnership with Grady, we continued our commitment to expand Opioid Use Disorder Treatment Services at the Grady Behavioral Health Outpatient Clinic.

We also began our plan to revamp Senior and multipurpose centers with a \$4.9 million investment for facility and equipment upgrades. This investment is improving the condition of the physical assets, the quality of equipment and the overall aspect of the facilities. We maintained our investment in popular Senior Services programs like Congregate Meals, Home Delivered Meals, and transportation services.

-2020

In 2020, we are investing \$226 million towards the Health and Human Services strategic area.

Fulton County continues its strong commitment to invest in behavioral health services as the primary anchor for our approach to address criminal justice reform, the county's homeless population, and serving as the safety net provider of core mental health and substance abuse services. In 2020, we are planning on dedicating over \$4.4 million towards efforts to both maintain a number of services at the same level as FY19 and launch a new housing/homeless initiative with our local partners.

The County has set aside \$3.8 million to fund a partnership with The Fulton-DeKalb Hospital Authority and Grady for the construction of the new Center for Advanced Surgical Services and for the expansion of the Ponce Center. These projects will expand surgical services and amplify the response towards the HIV/AIDS epidemic. Both of these projects are estimated at over \$200 million, with the County taking on \$74 million of the bond. The County's contribution is contingent upon our partners meeting their commitment.

Our initiative to revamp County facilities will continue with additional capital investments for a new Animal Control facility located in the FID and new health services center on the northern side of the county. The combined value of these capital investments is approximately \$50 million and will result in additional annual debt service to the county of \$4 million.

We will also maintain our investment in popular Senior Services programs including Congregate Meals, Home Delivered Meals, and transportation services and will continue our Youth Summer Internship Program.

Justice and Safety

-2019

In 2019, Fulton County continued to implement a series of justice reforms including improved case management, monitoring of inmates awaiting trial, competency restoration programs, anti-recidivism efforts, and substance abuse treatment. In order to further address these challenges, leaders from the County government and justice system made permanent the investment in the Justice Reinvestment Initiative (JRI) of \$5.7 million. This investment will support our effort to continue the County's progress towards developing and implementing system-wide reforms with a particular focus on the criminal justice system. On an ongoing basis, the Justice Reinvestment Committee is tracking and managing common performance metrics and performance data by producing a system-wide dashboard of progress against targets.

One of our key initiatives in 2019 was the initial investment in our new security framework. We

also set aside operating and capital resources for our Continuity of Operations Plan (COOP), which will help us mitigate the effects of major unanticipated events.

-2020

In 2020, we are investing \$372 million towards the Justice and Safety strategic area.

The County plans to allocate \$1 million towards the Courtroom of the Future. This multi-year technology enhancement program will incorporate modern technologies in the court system that enables positive process transformation. It focuses on the use of state-of-the-art technology to boost courtroom efficiencies, decrease case resolution times, improve justice life cycle processes, and improve collaboration among justice partners. The funding being allocated will outfit 8-10 courtrooms with evidence presentation systems.

An additional \$1 million will be allocated towards Phase II of the security transformation initiative. This funding includes resources to acquire cameras and security equipment. It will also provide supplemental funding towards the deployment of security personnel. Furthermore, starting in 2020, the Police department will be responsible for managing and overseeing the security structure of county facilities, excluding the Justice Center.

Funding will also be set aside to continue the Project Level Up program launched by the District Attorney in 2019. Furthermore, additional resources will be provided to the Solicitor's office for the Misdemeanor Mental Health court.

Along with other compensation programs and changes that will be launched in 2020, the County and the Court system will implement a new Chamber Compensation strategy based on applicable experience using an incremental step compensation methodology developed and approved by the respective benches. This plan will be effective during the second half of the year.

As part of our effort to achieve additional efficiencies in the Court System and improve case management, we recommend consolidation of litigation management under the direction of a jail/case expeditor. Additionally, we recommend a centralized Justice System administrative department responsible for managing all HR, IT, Finance, Purchasing and other core administrative services. We recommend using the next several months to socialize a plan with the justice partners and may recommend a midyear implementation. These actions should provide for better service, accountability and response times.

Open and Responsible Government

-2019

In 2019, we continued to strengthen our tax revenue infrastructure through the multiyear plan. Additional investments were made for personnel, hardware and software solutions, which allowed the County to comply with the consent order by the State Department of Revenue. Funding was also allocated to the Tax Commissioner Office for new equipment and software to enhance our collections capabilities.

During 2019, our Registrations and Elections department was closely involved in conversations with the State regarding the replacement of all electronic voting machines. The Department will take ownership of the machines in December. Additionally, the County dedicated \$4 million in funding to purchase equipment to supplement the Registrations and Elections operation. This equipment is expected to enhance overall security and improve the Department's community outreach efforts. Also, in preparation for a busy presidential election cycle, the Department was provided with additional positions to assist with voter registration, field operations, and community outreach functions.

In early February of 2019, the County launched the "Pay for Performance" initiative. The County's leadership, with assistance from our Strategy and Customer Services offices, reviewed the overall performance of each department during 2018 to determine their achievements and the amount to be allotted to each employee. Additionally, all County employees as of July 1st, 2019, were eligible to receive a 3% cost of living adjustment (Cola).

-2020

In 2020, we are investing \$189 million towards the Open and Responsible Government strategic area.

During the second half of 2020 the County will implement the first phase of the Incremental Compensation Strategy (ICS). The strategy seeks to utilize tenure with the County as a driver to position the existing workforce within respective salary ranges. Additionally, every third year after implementation, the workforce is allowed to retain their bonus pay as a base pay adjustment. This strategy will provide a predictable and manageable process for the workforce to continue to move within the salary range. Furthermore, effective 2020, no full time employee in the County will receive compensation below \$32,000 on an annual basis.

We will also continue to invest in our tax and revenue system by dedicating additional personnel resources to the Tax Assessors' Office. Additional funding will also be provided to the

Tax Commissioner's Office for scanners and other hardware in order to meet new legal requirements and enhance our cash management practices through the use of Smart Safes.

The County will address the recommendations made by the Procurement Disparity Study through the allocation of additional resources to the Purchasing Department. These additional resources will include personnel (to provide monitoring and administrative assistance), contract reporting certification software and additional consulting services.

As part of our effort to improve county-wide outreach efforts, additional resources will be allocated to our External Affairs department. The funding will be used to support outreach for the 2020 Census, Behavioral Health programs, and voting initiatives. This funding will be used for advertising, printing, direct mail, and promotional items, as well as seasonal staffing to support community efforts.

In anticipation of a busy presidential election season, the Department of Registrations and Elections will receive an additional allocation of \$12 million to ensure the successful deployment, operation, and oversight of the electoral process.

Infrastructure and Economic Development

-2019

In 2019, we continued our investment in capital and facilities by issuing a new series of Fulton County Urban Redevelopment Bonds for approximately \$45 million. The proceeds from these bonds are being used to supplement projects funded through a previous bond issuance in 2017. Some of the projects associated with the new issuance include roofing repairs, renovations to the atrium and the facade of County facilities, mechanical and plumbing enhancements and interior refurbishments.

One of our key initiatives in 2019 was the implementation of the first phase of our multi-year PC refresh program for \$2.7 million. This initiative ensures the efficient replacement of the computers used by employees, in all areas of government, as well as computers used by residents at different locations like libraries and senior centers. In the area of cybersecurity, we revamped our infrastructure and maintained a low cybersecurity risk profile throughout Super Bowl 53. We also built out the Cyber Security Operations Center (SOC) to facilitate incident response and resolution. Part of our digital business transformation achievements included the design and development of the new county website, which was launched in October.

We continued construction of the Little River Water Reclamation Facility and renewed our focus on preventing sewerage inflow and infiltration through the Spill Mitigation Strategy.

-2020

In 2020, we are investing \$349 million towards the Infrastructure and Economic Development Strategy.

The County will move forward with the implementation of a multi-year plan to make Fulton County Airport a strategic hub for corporate and private jets. The capital plan includes a new administration office, a modernized aircraft rescue and firefighting command center, more hangar space, a restaurant and a center for economic development. These improvements will lead the airport to rival any other general aviation airport in the country and will boost economic development efforts in the region.

In order to revitalize the Fulton Industrial District (FID), resources will be made available for the potential acquisition of properties in the area. These acquisitions will help eliminate blight and are expected to foster future private investment and contribute to other economic development initiatives. Furthermore, we will continue our investment in Select Fulton in order to expand the County's economic development footprint. Funding of \$1 million set aside in the 2019 budget for the Fort Mac Career Center is not included in the FY20 Proposed Budget.

As part of the effort to improve our water and sewerage infrastructure, the County will issue a new Water and Sewer Revenue Bond for approximately \$300 million in early 2020. The bond funds will be dedicated to the expansion of the wastewater treatment plant, for a spill mitigation strategy, pump stations and other related capital projects. This will ensure the wastewater needs of the community are appropriately met, while utilizing the latest treatment technology and ensuring the environment is protected.

One key initiative in 2020 will be the implementation of the second phase of our multi-year PC refresh program for \$1.4 million. Additional funding will also be set aside to upgrade servers for \$2.8 million to enhance the reliability in our IT infrastructure.

Arts and Libraries

-2019

In 2019, the County maintained a number of interdepartmental partnerships to bring several initiatives to fruition like our Seniors Art program (Living Out Loud), Behavioral Health programs (Creative Like Me), and our Fulton Fresh initiatives to combat food deserts in the county.

Investments in our libraries continued across the county with the Phase II of the Library Master Plan, which included additional investments to complete the total \$275 million Library Bond referendum program. During 2019 we re-opened 11 renovated libraries and began renovations of all legacy libraries.

Thanks to the additional investment made in e-books and other electronic materials, we experienced a 26% increase in circulation. This was accompanied by a 97% customer satisfaction score for the libraries.

-2020

In 2020, we are investing \$43 million towards the Arts and Libraries strategic area.

We will maintain our financial commitment to the arts and the Library System and will reprioritize and concentrate our investments in order to continue to ensure quality programming. We will maintain our investment to combat food deserts by allocating \$250,000 towards this effort and will maintain our commitment to the Seniors Art program through our Senior Services department. The County will continue to monitor its investment in the library system by overseeing the implementation of Phase II of the Library Master Plan.

Our commitment to the arts will continue in 2020. We aim to implement a new service delivery model that is more focused on establishing partnerships with the community and less reliant on providing services through our existing locations. This change in approach is largely driven by our objective of improving service delivery and due to the potential plan to transfer a number of locations to municipal governments.

Regional Leadership Initiatives

-2020

Funding for our Regional Leadership strategy is derived, for the most part, from all other priority areas. It involves multiple cross regional initiatives that are part of our 2020 to 2024 strategic plan. The County's leadership will lead, develop, and work with our partners in order to bring these initiatives to fruition.

In 2020, The Department for HIV Elimination is partnering with the Georgia Department of Public Health (DPH) to undertake a regional planning process using a Community Impact Model for community engagement. The Plan is to identify projects and programs necessary to

eliminate HIV in the region and the responsible parties.

The Department of Behavioral Health will design a service delivery model in which the State recognizes Fulton DBHDD as the lead agency within the county to coordinate & direct services and establish a provider network to ensure a continuum of care and effective population management. The Department will also collaborate with the City of Atlanta on the development and implementation of 550 Permanent Supportive Housing Units through the provision of supportive services to sustain community independence.

The County will continue to facilitate collaboration between the Mayors of each city in Fulton County (except for Atlanta) in determining the best funding scenario for transit improvements including future TSPLOST or SPLOST referendums, local obligation bonds, and other revenue sources.

Lastly, we propose engaging the Carl Vinson Institute to begin discussions with each municipality regarding the service delivery strategy which will be negotiated following the 2020 census.

Last year, with your guidance, we passed a transformational budget for Fulton County. We invested across our new organizational structure of infrastructure, health and human services and public safety, and identified compelling opportunities to strengthen our operations and significantly improve customer service. In 2020, we are making significant inroads towards aligning the County's resources, commitments and vision to the direction set forth in the proposed strategic plan for 2020 to 2024. We also made a major shift in how we develop our budget process by prioritizing the commitments you outlined during the course of the year and by collaborating more closely with you, citizens and departments.

Our recommendation herein addresses all our 2020 known commitments, preserves current staffing levels, meets any mandated requirements, and, through prioritization, funds additional incremental operational needs.

Richard "Dick" Anderson
County Manager, Fulton County

General Fund

On August 7, 2019, the Board of Commissioners approved a millage rate of 9.899 for the FY19 fiscal year. The approved rate adheres to the multi-year financial plan previously presented to the BOC, which takes into consideration current and future commitments. The proposed budget for FY20 builds on this financial plan, including a potential reduction in the projected millage rate, if the assumption of a 3% growth rate in the tax digest is realized. This is expected to provide sufficient resources, in combination with the use of available fund balance, to meet all the FY20 commitments identified by the Board of Commissioners.

The FY20 General Fund budget is \$758 million, including approximately \$444 million allocated to personnel and \$314 million allocated to other operating expenditures. The FY20 budget represents an estimated \$39 million increase from the FY19 adopted budget of \$719 million. For the most part, this change is the result of funding set aside for a presidential election cycle that includes new equipment, compensation obligations and enhancements, funding for a new tranche of FCURA bonds, and incremental contractual costs and legal obligations.

The budget is balanced with \$700 million in revenue, the use of \$58 million in fund balance, and operating expenditures including non-recurring items of \$758 million. This leaves a fund balance of \$127 million, which represents 16.67% of total yearly expenditures as required by Fulton County's fund balance reserve policy. Overall recurring revenues for FY19 are estimated at \$700 million, with total recurring expenditures estimated at \$705 million. This represents a structural imbalance of approximately \$5 million on a budgetary basis.

The 2020 General Fund Proposed Budget is designed to reflect the County's commitment to the proposed 2020 to 2024 strategic plan. It includes new initiatives and commitments voiced by the Board of Commissioners during the year. It also includes funding to maintain the level of services across multiple departments and reflects the introduction of new initiatives, all of which are in line with the Board of Commissioners' (BOC) proposed strategic framework. The 2020 budget process also reflects procedural changes that were implemented to ensure greater involvement by the Board and Departments in the development of the Proposed Budget.

Budget Process Changes

The County Manager and his executive team designed the FY20 budget process based on prior year successes and addressed areas of concern brought forward by Members of the Board during the offsite strategic planning workshop in the earlier part of FY19.

In terms of successes, we maintained the operational stack workshop structure implemented during FY19. These workshops helped the County Manager identify synergies, challenges, and new ideas. We also built upon our methodology to present and explain the relationship between resources available, existing commitments and available funding for investment. We believe this new approach simplifies how the budget information is presented and provides a greater level of transparency to Board Members and the public.

In terms of solutions to some of the challenges identified during 2019, we designed a process that aims for greater involvement by Board Members earlier in the budget cycle. The process also includes a more collaborative timeline that provides a window of opportunity for the Board to provide feedback. Additionally, we enhanced our communication efforts, which provide the Board with a better understanding of the direction and composition of the Proposed Budget by holding a budget workshop with the BOC.

Proposed Budget Legislative Impacts

- A** HB316 - This legislation establishes the guidelines for the State's purchase of new voting machines with selection for ballot marking devices instead of hand-marked paper ballots. Among other election law revisions are the following: a) additional notice before rejecting a voter's registration, removing a felon from the rolls, and removing those appearing to have moved to another state from the rolls; b) changes from 3 to 5 years as the period of inactivity before a voter is removed from the rolls, also requiring notification prior to removal; c) requires counties to provide additional notice of any precinct changes; d) provides a cure period if a voter's signature on an absentee ballot does not mirror that used in registration; and e) lifts the 10-voter limit on persons assisting disabled or other individuals complete absentee ballots. Lastly, the bill enrolls Georgia in a 25-state collaboration - the Electronic Registration Information Center - to share voting information in order to track and cancel voters who move out of state.
- B** SB250 - This bill authorizes the State Court of Fulton County to appoint part-time Associate Judges.
- C** SB171 - This bill re-sets the base salaries for all local constitutional officers (State Court Judges, Sheriff, Clerk of Superior and Magistrate Court, Magistrate Court Judge, Solicitor General and Probate Judge) to their current amount - accounting for all COLA's received since 2006 - then increases their base salary by 5 percent.

Organizational Impacts:

- A** The HIV/Aids Department will have a General Fund allocation in FY20 to account for non-HIV grant related activities performed by staff. Therefore, it will be added to the General Fund roster of departments.

- B** As part of an offsite meeting with the Justice Partners, we are recommending continuation of the Jail Expediter function as well as the consolidation of all litigation manager positions to one litigation management unit under the direction of the Jail Expediter. This change is not reflected in the current Proposed Budget but we will continue to discuss with the Justice Partners and will bring back to the Board for consideration at the Final Budget stage.
- C** Another recommendation from the offsite meeting will be to introduce a new centralized (shared services) justice system administration department responsible for managing all HR, IT, Finance and Purchasing related affairs for the system. Staffing for this new department will be from existing positions currently performing the functions within each department. This change will be discussed further with the Justice Partners and will be brought back to the Board for consideration during the Final Budget approval stage.
- D** We are currently evaluating the possibility of transferring the positions located within the Atlanta Fulton County Emergency Management to Fulton County's Department of Emergency Management. If recommended, this transition is not expected to result in additional costs to the County.
- E** The Proposed Budget assumes consolidation of the majority of funding dedicated for security purposes into the Police Department's budget. The Police Department will take over the responsibility for security and oversight over County facilities, with the exception of the Justice Center. The transfer of security resources will result in an increase of \$1.2 million in the Police Department's budget. This increase is funded by a reduction in security resources and one position from other departments.
- F** We will evaluate all Justice System Diversion and Reentry programs with the goal of both improving outcomes for individual participants, as well as achieving cost savings where possible and appropriate.

Discussion of Significant Enhancements to the General Fund Budget

The FY20 budget takes into consideration the Board's strong commitment to the electoral process, county services, and employees. It also responds to local environmental demands, and ensures the safety and wellbeing of residents and employees.

Our commitments and investments in FY20 focus on elections and registration, additional physical and cyber-security assets, ensuring our workforce is fairly compensated, behavioral health services, homeless services, senior services, and fostering our partnership with Grady. To this end, the following items are funded in the FY20 budget.

Registration and Elections

The County will allocate \$12 million (non-recurring) to the Registration and Elections Department in preparation for a very active presidential election cycle. This funding will not only offer the department with sufficient resources to run a busy election calendar, but also provide a contingency for unexpected events. The County wants to ensure resources are available to address any potential issues that may arise from the new voting equipment provided by the State.

This investment will supplement:

- \$4 million in capital funding granted in 2019 to purchase peripheral voting equipment that will enhance the safety and reliability of voting machines.
- Funding of \$800,000 granted by the Board of Commissioner during the fall of 2019 geared towards enhancing manpower and voter outreach efforts.

Infrastructure Investments

Consistent with previous years, we plan to continue our investment in physical and information technology infrastructure. In FY20 we are planning on setting aside \$11.3 million (non-recurring) for this purpose. In an effort to optimize these resources, we reviewed all capital requests received during the budget formulation process and prioritized them based on their alignment to the County's short term and long term objectives. Based on that assessment, we are allocating available funding towards the following areas;

- \$1.4 million (non-recurring) for the multi-year county-wide PC refresh program, including libraries and senior centers (FY20 capital).
- \$3 million (non-recurring) for new servers and the e-mail vault system that will enhance the County's reliability in the information technology infrastructure (FY20 capital).
- \$2 million (non-recurring) for licenses and other operational commitments aligned with the investments made in cybersecurity solutions (FY20 capital and operating).
- \$1 million (non-recurring) to make technological upgrades to the evidence presentation systems within courtrooms to boost efficiencies, decrease resolution times and improve collaboration among justice partners (Court Room of the Future program).
- \$3.9 million (non-recurring) to cover multiple facility needs including new facility access investments to comply with ADA standards, update Fire and Public Safety systems in our buildings, and address code compliance and major repairs.

We also plan on issuing another tranche of Fulton County Urban Redevelopment Agency bonds associated with our "Infrastructure for All Initiative "during FY20. This \$48.5 million bond

issuance will require a \$4.5 million (recurring) annual debt service moving forward, and will be used for;

- A new Animal Shelter facility with a projected cost of \$32.5 million
- Upgrades to the Government Center’s Assembly Hall projected at \$3.5 million
- Funding to complete the development of our Continuity of Operations center projected to cost \$3 million
- A new Public Safety training center estimated to be \$6 million
- Tax Commissioner’s Office at Greenbriar Mall to be \$3.5 million

The County will also include funding of \$1.5 million (recurring) to cover debt service associated with the purchase of the 4700 North Point Parkway facility that will be built out to consolidate public health, behavioral health and developmental disabilities services in North Fulton, as well as partner with other health care and human services providers to service Fulton County residents.

In addition, through our partnership with DeKalb County and Grady Hospital, we will embark on the construction of a \$205 million new Center for Advanced Surgical Services. This is in line with our commitment to expand health-related services in the County. Our investment in FY20 includes an allocation of \$3.8 million (recurring) in Grady’s allocation to fund the required debt service associated with the bond for the construction. The County’s contribution is contingent upon our partners also pledging funding towards the project.

Employee Compensation

During FY20, the County will build upon our “Pay for Performance” program and will launch a number of new compensation initiatives. Funding for all of the employee compensation initiatives outlined below will remain in the Non-Agency budget until the mid-year projection is completed in the fall of FY20. At that point, the Budget Division will transfer funding through soundings to any department that is projected to run into a deficit based on their expenditure trend.

- Funding has been set aside in the Non-Agency budget for \$10 million (non-recurring) to continue the second year of the “Pay for Performance” bonus initiative, which will be paid to employees during the month of February if countywide customer service and departmental KPI’s are met.
- On July 1, 2020, the County will implement the first phase of the Incremental Compensation Strategy (ICS). The strategy seeks to utilize tenure with the County as a driver to position the existing workforce within respective salary ranges. An allocation of \$4.5 million (recurring) has been included in the Non-Agency budget to support this effort.

- Along with the ICS program, the County and the Courts system will implement a new Chamber Compensation strategy based on applicable experience using an incremental step compensation methodology developed and approved by the respective benches. This program will also be launched on July 1, 2020. Funding of \$500,000 (recurring) has been set aside in the Non-Agency budget.
- The County is also setting aside \$850,000 (recurring) in the Non-Agency budget to support two initiatives. Firstly, starting in 2020, the County is expected to reach its long awaited goal of ensuring that County employees are paid a “living-wage” salary, and to this effort no full-time County employee will receive annual compensation below \$32,000. Secondly, a small reserve will be set aside to support departments with low vacancy rates and/or vacancy counts to provide more competitive salaries to new employees. The rules and protocols of this program are currently being developed.

Behavioral Health Services

We will maintain our commitment to invest in behavioral health services to address criminal justice reform, the county’s homeless population, and to serve as the safety net provider of core mental health and substance abuse services.

As part of our commitment, we will set aside \$4.4 million (\$519,000 recurring and \$3.9 million non-recurring). This funding will allow us to maintain a number of services at the same level as FY19 and will also allow us to launch a new housing/homelessness initiative with local partners. The resources will be allocated based on the following three categories;

Justice Reform

- Jail Team: Provide for a highly coordinated support system for youth transitioning back to the community
- Implementation of a highly coordinated support system for individuals transitioning from jail
- We will also maintain our \$300,000 (non-recurring) investment to increase professional services associated with The Atlanta/Fulton County Pre-Arrest Diversion (PAD) Initiative.
- Funding of \$232,000 (non-recurring) will be allocated to support the DUI Accountability program at the Center for Health & Rehabilitation & the North Fulton Service Center.

Homelessness

- Behavioral Health services to support emerging adult (18-24 year old) homeless populations
- Behavioral health services amongst the homeless population

- We also intend to leverage the County's investment in Behavioral Health and Housing/Homeless initiatives by allocating \$1.5 million (non-recurring). These resources will fund case management services for 550 permanent housing units.

Behavioral Health Core Services

- Enhance the availability of psychotropic medications to the uninsured and underinsured
- The County will also set aside \$275,000 (non-recurring) as part of an initiative to assess our Behavioral Health services and design a comprehensive plan for the provision of those services. Our assessment will also take into consideration the viability of constructing a crisis stabilization facility in the county.

Senior Services

The Department will receive \$1.4 million (non-recurring) to support a number of programmatic related efforts;

- \$220,000 to provide Case Management Services at the four Senior Multipurpose Facilities.
- \$750,000 to maintain funding for the Senior Transportation program.
- \$57,000 to maintain funding for the Congregate Meals program. This funding will provide support services to approximately 60 seniors.
- \$130,000 to maintain funding to the Home Delivered Meals program to provide additional services to seniors.
- \$130,000 to maintain funding to the In Home Services program to provide additional services to seniors. This funding can be reallocated to other Senior Services programs if objectives/goals are not met.
- \$100,000 in funding will be utilized for the Quality of Living Services (QLS) initiative.

An additional \$200,000 (non-recurring) will be allotted to the department to conduct a feasibility study for additional multipurpose centers in North Fulton and South Fulton.

The FY20 allocation will supplement a \$4.9 million (non-recurring) allotment in capital funding granted during 2019 for facility and equipment upgrades at all of the neighborhood and multipurpose centers.

Other Enhancements and Changes

The following enhancements are also included in the FY20 budget:

ARTS

- Funding of \$250,000 (non-recurring) will be allocated to the Arts and Culture Department to supplement current contractual services resources.
- We are reprogramming funding within the Arts and Culture Department by \$500,000 (recurring) to establish an initiative to build capacity within communities for arts and cultural programming. The initiative is organized at the local level and addresses the interests, concerns and social issues directly impacting these communities. It will also provide funding for strategic partnerships with non-profit arts agencies created with the assistance of Fulton County. Funding is being redirected from the operations of the South West Arts Center and the South Fulton Arts Center, which will be transferred to the City of South Fulton in January of 2020. This allocation assumes an orderly transfer of these assets to the City of South Fulton.

CLERK TO THE COMMISSION

- Allocation of \$21,327 (non-recurring) to the Clerk's budget. This funding will be utilized for operational costs including supplies, training, Municode updates and ACCG dues.

COMMUNITY DEVELOPMENT

- Funding in the amount of \$200,000 (non-recurring) is being allocated to the Community Development Department in order to maintain the Youth Summer Internship program for the fourth year. This is part of the County-Wide Youth Crime Prevention program that began in FY17.

COUNTY AUDITOR

- An increase of \$5,000 (recurring) to the County Auditor's budget to fund peer review, supplies, equipment and membership dues.

CLERK OF SUPERIOR AND MAGISTRATE COURT

- Increase in the budget for the Clerk of Superior and Magistrate Court by \$100,000 (non-recurring). These resources will be used to support the functions of a jail expediter.

COMMISSION DISTRICTS

- An increase of \$27,000 (recurring) in salaries and benefits to Commission District 5.

DISTRICT ATTORNEY

- Increase in the District Attorney's budget by \$421,000 (non-recurring) to continue the "Project Level Up" initiative during FY20.

DIVERSITY AND CIVIL RIGHTS COMPLIANCE

- Allocation of \$30,000 (non-recurring) in the Diversity and Civil Rights Compliance budget. This funding will be utilized for the completion of an ADA Program Access Assessment for the County's Emergency Preparedness Management Program.

EMERGENCY MANAGEMENT

- An increase of \$82,000 (recurring) in the Emergency Management budget. The increase will be used for the Continuity of Government Operations Plan (COOP) annual maintenance costs including; software maintenance, yearly exercise, hospitality for working groups, and other operational costs.
- Funding of \$183,000 (non-recurring) to complete Phase 2 of the Continuity of Operations Plan (COOP) program that began during FY19.

EXTERNAL AFFAIRS

- Increase in the budget of the Department of External Affairs by \$600,000 (non-recurring) to improve county-wide outreach efforts. The funding will be used to support outreach for the 2020 Census, Behavioral Health programs, and voting initiatives.
- Allocation of funding for \$25,000 (non-recurring) in the External Affairs Department budget to organize the Joan Garner Walk.

HIV/AIDS

- The HIV/Aids Department will receive a General Fund allocation of \$139,000 (recurring) to ensure the Board of Commissioners' goals and objectives outside of the grant mandate can be addressed. The allocation includes funding for a Health Program Manager and a portion of the HIV/Aids Director's salary.

HUMAN RESOURCES MANAGEMENT

- Funding of \$200,000 (non-recurring) to maintain the FulCo Work Experience and Enrichment Program.
- Additional allocation to the Human Resources Department of \$91,000 (recurring) for the Success Factors program. This is a performance management tool that will enable both managers and employees to set goals and support the achievement of departmental KPIs.

JUVENILE COURT

- An increase of \$100,000 (recurring) to Juvenile Court's budget. This funding will ensure sufficient resources are available to provide court-ordered medical/psychological services to youth and families.

LIBRARY

- An increase to the Library Department by \$250,000 (non-recurring) to provide funding to overcome Food Desert challenges in the County. This funding is to be used for Fulton Fresh.
- Increase in the budget for the Library Department by \$500,000 (recurring). These funds will provide the Library System with additional resources to procure e-materials (including e-books) that are currently in high demand. These resources could also be utilized to purchase other materials and cover needs across the Library System. This allocation expands resources allocated for this purpose during FY19.
- Increase in the budget for the Library Department by \$4,800 (recurring). These funds will provide additional resources to continue Cooperative Extension's MOU with the University of Georgia. This MOU allows the County to continue providing research-based education in the areas of Agriculture and Natural Resources, Family and Consumer Sciences, 4-H and Youth Development.

MAGISTRATE COURT

- Increase in the Magistrate Court budget by \$146,000 (non-recurring). This funding will be utilized to pay software license costs.

NON AGENCY

- An increase in the Non-Agency budget by \$1.5 million (recurring) to fund the Medical Services contract for the jail, additional medical supplies for inmate support not covered within the existing contract, and the inmate health stabilization program.
- An increase in the Non-Agency budget by \$4 million (recurring) to cover incremental costs associated with the defined benefit pension annual required contribution.
- Additional funding for professional services in Non-Agency for \$60,000 (recurring) to cover increasing contractual costs associated with the Socrata application.

POLICE

- An increase of \$1 million (\$435,000 recurring and \$565,000 non-recurring) in the Police Department budget to provide for additional positions and operating funds to enhance security presence in county-owned facilities. The recurring funding will be utilized for two Security Specialist positions, overtime and to supplement the existing professional services contract. The non-recurring funding will be used for security equipment and uniforms.

PROBATE COURT

- Increase in the budget for Probate Court by \$71,000 (recurring) to establish a new position to assist with bookkeeping and accounting reconciliation functions.

PURCHASING

- Additional funding of \$438,000 (recurring) to address the recommendations made by the Procurement Disparity Study. These additional resources will include personnel (to

provide monitoring and administrative assistance), contract reporting certification software and additional consulting services.

- An increase of \$132,000 (recurring) for two positions (Purchasing Card Program Coordinator and Vendor Coordinator). These positions will assist with protocols, procedures and the audit of the County's purchasing card and will oversee the implementation of the Electronic Funds Transfer (EFT) payment program.

REAL ESTATE AND ASSET MANAGEMENT

- An increase of \$550,000 (recurring) in the budget for incremental costs associated with the Janitorial Contract as a result of renovated libraries coming back online.
- An increase of \$498,000 (recurring) in the budget for incremental costs associated with solid waste disposal. Costs are expected to increase as a result of renovated libraries coming online during the year.
- An increase of \$190,000 (recurring) in the budget for incremental central maintenance costs. The increase reflects additional projected repairs associated with older facilities. It also provides funding to ensure the County continues to comply with building safety standards.
- An increase of \$186,000 (recurring) in the budget for incremental regular maintenance costs. The increase reflects additional projected repairs associated with elevators. Additional funding is also provided to support annual costs of materials needed to maintain our heating and cooling system, changes in refrigerant prices, and support transitioning to LED lighting.
- Additional funding of \$55,000 (recurring) for bus and shuttle services resulting from additional specifications required by the County.
- Additional funding of \$50,000 (recurring) to mitigate occurrences of bed bugs in multiple Senior's Centers and Behavioral Health facilities.
- Additional funding of \$44,000 (recurring) to support annual increases in leases and other contractual obligations.

SELECT FULTON

- An increase of \$500,000 (non-recurring) to help expand the economic development footprint in the County. Funding for the Fort Mac Job and Career Center has not been included in the FY20 budget.

SHERIFF

- Increase in the budget for the Sheriff's Department by \$207,000 (recurring) for a projected increase in inmate food services costs. The increase assumes changes in contractual costs and a slight increase in volume.

- Additional funding is being allocated to the Sheriff's Department by \$62,000 (recurring) to expand a lease for a facility located at 5615 Old National Highway. This will allow the patrol units to relocate back into the field while freeing up space in the current overcrowded trailer on the jail compound.
- An increase in the Sheriff's Department budget by \$100,000 (non-recurring) to implement the Guard 1 mobile RFID application. This program will make jail security operations more efficient by providing officers with reminders to perform regular operational tasks and other functions.

SOLICITOR GENERAL

- Increase in the Solicitor General's budget by \$347,000 (recurring) to staff the Misdemeanor Mental Health Court. This new program will eliminate lengthy pre-trial jail stays for inmates suffering from mental health crisis and will provide sustainable diversion and treatment. The request will fund a total of 4 positions; two Assistant Solicitors I, one Social Worker Coordinator I and one Administrative Coordinator I. Additional funding for operation is also included in the request.

STATE COURT JUDGES

- Increase in the budget for the State Court Judges Department by \$252,000 (non-recurring) to provide additional judicial officers support.

STRATEGY AND PERFORMANCE

- Funding of \$100,000 (non-recurring) is being allocated to the Strategy and Performance Office to engage in a project to evaluate the County's service delivery strategy. This initiative assumes collaboration with all Fulton cities to begin service delivery strategy discussions relative to the role of county government in a fully municipalized county

TAX ASSESSOR

- An increase of \$952,000 (recurring) in the Tax Assessors Office for personnel, hardware and software improvements. This will provide the Tax Assessors with the resources to maintain compliance with the consent order by the State's Department of Revenue and support the implementation of software upgrades.

TAX COMMISSIONER

- An increase of \$300,000 (non-recurring) in the Tax Commissioner's Office to purchase new equipment (document scanners for the DRIVES-System at each cashier station). This equipment is needed to replace old equipment that is in disrepair and that does not fully integrate with the DRIVES-System.
- An increase of \$280,000 (non-recurring) in the Tax Commissioner's Office to purchase new equipment (Smart Safes) to help improve our cash management capabilities.

Overview of General Fund Expenditures

- The FY20 Budget includes funding of \$13.5 million (non-recurring) to address an additional payroll period during the year. This is a situation experienced by all employers using a bi-weekly payroll cycle when at the end of every 11th year an additional payroll cycle is realized generating 27 pay-periods instead of the usual 26 pay-periods. As in previous occasions, the County will support this payment by budgeting for one extra payroll. Funding will be placed in the Non-Agency budget until the mid-year projection is completed during the fall of FY20. At that point, the Budget Division will sound funding to any department that could run into a deficit based on their expenditure trend.
- The Budget also reflects an increase in personnel funding by \$4 million (recurring) to support the full costs of the FY19 3% cost of living adjustment (COLA). This funding was allotted at the individual department level.
- The Board of Health will receive an allotment of approximately \$10.4 million (recurring).
- Funding of \$1 million (recurring) has been included in Non-Agency to continue a number of efforts involving data transparency, strategic management and countywide data collection. This funding will be utilized for our contract for the Socrata and Achieveit applications, for our annual survey performed by Kennesaw State University, and additional contractual services.
- Funding of \$500,000 (recurring) has been included in Non-Agency to maintain, for a second year, our educational reimbursement program.

Discussion of General Fund Revenue Assumptions

The total FY20 General Fund revenue budget is \$700 million and was developed with the following assumptions and or considerations;

- The County's primary source of revenue is property tax. The property tax revenue budget assumes a 3% growth rate derived from the projected impact of new construction and the reassessment of existing property. This is a cautious estimate given the positive trend in economic activity in the County and the steep growth in the digest experienced during 2019. The cautious growth estimate is based on a potential slowdown in economic activity driven primarily by macroeconomic issues, including high levels of uncertainty triggered by the current trade negotiations with China. This modest increase represents a projected property tax revenue amount of \$542 million, excluding utility and vehicle taxes, for FY20.

- The 2020 property tax revenue estimate assumes a projected reduced millage rate in agreement with the multi-year financial plan. This assumption represents a reduction from the 9.89 millage approved by the Board of Commissioners in FY19. The Board of Commissioners will set the final millage rate in the summer of 2020.
- The revenue projection for FY19 assumes Prior Year Property Tax Revenue of \$22 million or 3% of the FY19 total billings plus additional collections associated with balances outstanding for FY18 and before.
- The collection rate for FY19 tax billing is projected at 96%, making the County one of the best among its peers within the metro Atlanta region on this activity.
- The property tax projection assumes an estimated \$5 million provision (reduction) for refunds which may result from the recent class action lawsuit filed with regard to the notification requirements of the appeals process.
- Despite the large number of tax appeals in FY19, the County anticipates collection trends to follow similar patterns as prior years. Any change to prior year patterns will result in small timing differences between collections in FY19 and FY20, with no overall impact on the proposed budget amount.
- In FY20, receipts of local option sales tax are expected to remain at the \$13 million level, similar to FY19.
- Despite legislative changes regarding the distribution formula of ad valorem tax on motor vehicles, FY20 revenue collections are projected to remain at approximately the same level as FY19.

Discussion of Fund Balance

The ending fund balance for FY19 is projected at \$185 million. This amount is the beginning fund balance in FY20 and when combined with budgeted revenues of \$700 million, total available resources equal \$885 million. With budgeted expenditures of \$758 million, including \$705 million in recurring and \$53 million in non-recurring expenditures, the projected ending fund balance at the end of FY20 is \$127 million. This represents 16.67% of expenditures, which is in line with the fund balance minimum requirement (two months of budgeted expenditures).

Fulton Industrial District (FID – 301)

This fund was formerly used to account for the operations of the South Fulton Special Services District. After the incorporation of the City of South Fulton on May 1, 2017, the fund became solely dedicated to operations of municipal-type services in the Fulton Industrial District (FID).

For budgetary purposes, we expect Fulton Industrial District operations to remain part of Fulton County Government, at least in some form, for the foreseeable future. As the annexation process begins, services and costs will shift from Fulton County's (FID fund) responsibility to other jurisdictions. The FY20 projected revenue for the Fulton Industrial District is \$17.3 million. This revenue figure assumes a 3% tax digest growth rate, and a collection rate of 94%, which is expected to generate approximately \$10.1 million in FY20. Other assumptions used to determine the revenue budget for FY20 include;

- FY19 motor vehicle tax is estimated at \$766,000
- Projected licenses and permits revenue is estimated at approximately \$3 million
- Transfer from the General Fund of \$500,000 for the provision of Public Works (Transportation) services in the FID
- Other revenues including mixed drinks excised taxes of \$1.9 million

The FY20 Proposed Expenditure budget was developed to provide residents and businesses of the FID with municipal-type services. The total budget amount is \$42.7 million and includes the following allotments;

- \$5 million for Police
- \$3.7 million for the Fire contract.
- The Non-Agency Budget includes
 - Storm water services for \$60,000
 - 911 transfer to the Emergency Communications Fund for \$415,000
 - Streetlight costs of \$25,000
 - Animal Control costs of \$16,000
 - Pay for Performance funding of \$108,000 (nonrecurring), \$160,000 (non-recurring) for the 27 payroll and \$50,000 (recurring) for the Incremental Compensation Plan (ICS)
 - The budget assumes \$100,000 in resources to pay for leased vehicles for the Police Department
 - The expenditure budget also includes an appropriated amount of \$23.5 million, which for the most part, is the residual fund balance at the end of FY19. This provides the county with resources for blight remediation, economic development efforts or any potential eventualities.

In addition to \$4.3 million in supplemental funding included in the Public Works budget to launch a street re-pavement program for FID, additional enhancements for \$418,000 were allocated to the Police Department. The additional funds in Police will be utilized to establish three positions, purchase body camera software, DNA testing capabilities and other operational needs.

The projected fund balance at the end of FY19 is \$25.9 million. This amount is the beginning fund balance in FY20 and when combined with budgeted revenues of \$17.3 million, total available resources equal \$43.2 million. The FY20 Proposed Expenditure Budget is \$42.7 million, including budgets for municipal-type services and the residual FY20 fund balance that will be used to cover unexpected financial pressures and economic development efforts. This leaves projected ending fund balance of \$500,000 at the end of FY20.

Water and Sewer Revenue and Renewal Fund (201-203)

201-Fund

The Water & Sewer Revenue Fund FY20 Proposed Expenditure Budget is \$143 million. The amount is higher than the FY19 expenditures by approximately \$6 million as a result of additional funding set aside for debt service. The debt service is the result of a projected new issuance of Water and Sewer Revenue Bonds for approximately \$300 million in early 2020. The bond funds along with other resources of the system will be dedicated to the expansion of a wastewater treatment plant, for a spill mitigation strategy, pump stations and other related capital projects in the system. The FY20 Proposed Budget also includes a \$23 million contribution to the Water and Sewer Renewal and Extension fund, which provides sufficient resources to support the pay as you go portion of the multi-year water and sewer capital plan.

For FY20 the Public Works Department will receive an enhancement of \$2.5 million (\$2 million recurring and \$500,000 non-recurring). The recurring funding will cover projected additional professional services costs associated with the maintenance of the wastewater facilities and pump stations. The non-recurring funding is associated with the purchase of new vehicles. Funding was also set aside in Non-Agency for \$500,000 (non-recurring) for the “Pay for Performance” initiative, \$574,000 (non-recurring) for the 27 payroll, and \$230,000 (recurring) for the Incremental Compensation Plan (ICS).

The FY20 Proposed Revenue Budget for the fund is \$142 million. This projection includes growth of approximately \$6 million over the projected FY19 revenues. The projected increase is the result of the proposed plan to raise rates by 5 percent annually over the next three years to pay for half a billion dollars in planned improvements to the system.

The higher revenue amount combined with the FY20 beginning retained earnings of \$21.9 million; minus the expenditure budget leaves projected retained earnings at the end of the year of \$20.8 million, which is sufficient to meet the systems standing debt covenant requirements.

203-Fund

The Water and Sewer Renewal and Extension Fund FY20 Proposed Expenditure Budget is \$134 million, including \$119 million in Multi-year expenditures. This budget ensures resources are made available to deploy the 2016 to 2025 Water and Wastewater Capital Improvements Program approved by the Board of Commissioners.

Funding was set aside in Non-Agency for \$118,000 (non-recurring) for the “Pay for Performance” initiative, \$132,000 (non-recurring) for the 27 payroll, and \$60,000 (recurring) for the Incremental Compensation Plan (ICS).

The revenue budget is equal to \$31 million, including a transfer of \$23 million from the Water Revenue Fund. The ending retained earnings for FY19 is projected at \$113 million. This amount is the beginning retained earnings in FY20 and when combined with budgeted revenues of \$31 million, total available resources equal \$144 million. With budgeted expenditures of \$134 million, the projected ending retained earnings for FY20 is \$10 million.

Emergency Communications Fund (911 - 340)

The Emergency Communications Fund FY20 expenditure budget is \$7.8 million. It reflects a projected increase associated with the Pay for Performance program for \$158,000 (non-recurring), funding set aside by \$174,000 for the 27 payroll, and additional personnel costs associated with the implementation of the Incremental Compensation Plan by \$10,000 (recurring).

The total revenue amount budgeted for FY20 to support the expenditure budget is \$6.3 million from various sources including monthly 911 telephone emergency fee surcharge of \$1.50 per user, prepaid wireless fee, and supplement fee revenue from the following jurisdictions using the system:

- City of South Fulton
- Fulton Industrial District
- City of Fairburn
- City of Chattahoochee Hills
- Fulton County School Police, and
- National Park

The supplement is necessary because of the dwindling 911 telephone surcharge of \$1.50, which is no longer sufficient to cover the 911 operations. The County's Fulton Industrial Fund will contribute \$415,000 to the Emergency Communication fund as part of the supplemental payments.

The projected fund balance for FY19 is \$2.5 million. This amount is the beginning fund balance in FY20 and when combined with budgeted revenues of \$6.3 million, total available resources equal \$8.8 million. With Proposed Budget Expenditures of \$7.8 million, the projected ending fund balance at the end of FY20 is \$1 million.

Risk Management Fund (725)

For FY20, the Proposed Budgeted total contributions from other funds for risk and unemployment coverage are \$15.7 million. The contribution amount is higher than FY19 as the General Fund assessment will increase to ensure risk fund related costs are covered. This amount plus total transfers of \$4.2 million from the General Fund and the Water & Sewer Fund to support County Attorney functions brings total Budgeted Revenue to \$19.9 million.

The FY20 Proposed Expenditure Budget is \$54 million. The County Attorney's Office will receive a \$339,000 (non-recurring) enhancement to address a backlog of tax assessment appeals that have been accumulating over the years. Continuation of this funding is subject to annual review of appeals backlog remaining to be processed. An additional enhancement of \$100,000 (non-recurring) will be provided to the County Attorney to cover software related costs.

The Non-Agency budget includes \$176,000 (non-recurring) for the "Pay for Performance" initiative, \$270,000 (non-recurring) for the 27 payroll, and \$37,000 (recurring) to cover costs associated with the Incremental Compensation Strategy (ICS). This fund has no fund balance because all residual balances from prior years are included in the expenditure budget for possible settlements of claims since there is no specific method to determine the number of lawsuits that could be filed or claims settlements that could be made in any given year.

G.O. Bond Fund (600)

The G.O. Bond Fund is used to capture resources to meet debt service obligations of the bonds issued for construction and renovation of new and existing libraries respectively. All resources accumulated in this fund are for the purpose of retiring debt. When sufficient resources are in place, the County may call the bonds and extinguish the debt.

For FY20, the projected revenue is \$18.5 million. The projected revenue budget assumes a tax digest growth rate of 3%, as General Fund, and a collection rate of 96%. The revenues in this fund are used to generate resources to pay current debt service for the library bonds Phase I and Phase II.

The ending fund balance for FY19 is projected at \$32.1 million. This amount is the beginning fund balance in FY20 and when combined with budgeted revenues of \$18.5 million, total available resources equal \$50.6 million. With a Proposed Expenditure Budget of \$15.5 million for FY20, the projected ending fund balance at the end of FY20 is \$35.1 million.

Airport Fund (200)

The FY19 end of the year retained earnings is projected at \$2.8 million, which will roll over as the beginning retained earnings in FY20. The budgeted revenue for FY20 is projected at \$3.4 million, including \$1.5 million in revenue from the lease agreement with UPS/Majestic. Revenue associated with sales tax on fuel for FY20 is projected at \$300,000. Revenues for rents and royalties have been left at the same level as the mid-year projection. When revenues are combined with the beginning retained earnings for FY20, we have total resources of \$6.2 million.

The Proposed Expenditure Budget for FY20 is \$6.2 million. It includes the re-appropriation of the full retained earnings balance for FY19 to be used in the re-development of the Airport. Funding will be utilized as seed funding for the demolition/reconstruction of the ARFF building, as well as funding to cover a potential debt service obligation for the issue of a revenue bond, and other projects/initiatives associated with the expansion.

Additional funding of \$1.2 million (\$838,000 recurring and \$355,000 non-recurring) has been added to fully support an ARFF operation. It includes salaries for staff, operating costs and additional resources to lease equipment. The budget also includes \$17,000 (non-recurring) for the "Pay for Performance" initiative, and \$22,000 (non-recurring) for the 27 payroll, and \$2,000 (recurring) for the Incremental Compensation Strategy (ICS) program.

No end of the year retained earnings is projected for FY20 as all the resources will be appropriated in case they need to be used during the year.

Old Special Services Fund (300)

The Old Special Services Fund is used to account for activities relating to compensated absences (vacation, holiday, and comp time) balance accrued in the old unincorporated areas of the County by those employees that worked in the areas at the time.

The balance of the fund has been reducing over the years as those employees leave the County employment, either through retirement or resignation. There is no revenue projected for the fund in FY20, and the total amount of \$108,279 as ending fund balance in FY19 is fully appropriated, with no ending fund balance projected at the end of FY20.

Wolf Creek Fund (215)

The Wolf Creek enterprise fund accounts for financial activities of the Wolf Creek Amphitheater. All revenue and expenses associated with the amphitheater are recorded in this fund with expectation that its operation will be self-sustaining.

The revenue projection for FY20 includes \$984,000 in fees and charges. It assumes holding 10 different concert/rental events during the year. The Wolf Creek amphitheater will generate these revenues through rentals, contracts, cost reimbursements from promoters, and box office revenue. These estimates were developed based on the Arts and Culture Department new service model assumptions developed during FY19.

The FY20 Proposed Budget assumes that all projected revenues, plus the retained earnings balance at the end of FY19 estimated at \$90,000, will provide sufficient funding to sustain expenditures of \$1.1 million. This will only be possible as long as the Wolf Creek team is able to implement the operational plan presented during FY19. The projected retained earnings balance by the end of FY20 is \$8,150.

INTER-OFFICE MEMORANDUM



TO: BOARD OF COMMISSIONERS

THROUGH: Dick Anderson, County Manager

FROM: Sharon L. Whitmore, Chief Financial Officer

DATE: January 8, 2020

SUBJECT: FY19 Budget Year-End Actuals and FY20 Changes to the Proposed Budget

Attached is the FY20 Adopted Budget booklet for your review. The booklet reflects the year end actual financial data for FY19, and the FY20 Proposed Budget with pending changes for the Board of Commissioners consideration.

GENERAL FUND

GENERAL FUND FY19 YEAR END RESULTS

The table below is a summary of revenue and expenditures for the General Fund in FY19 along with the amount of fund balance at the end of the year.

in Millions \$

	<i>Mid Year Projection</i>	<i>Actual 2019</i>	<i>Difference</i>
Revenue	\$ 699.1	\$ 723.8	\$ 24.7
Expenses	\$ 689.9	\$ 694.2	\$ (4.3)
Revenue > Expenditures	\$ 9.2	\$ 29.6	\$ 20.4
Fund Balance Beg	175.7	175.7	
Fund Balance Ending	184.9	205.3	20.4

FY19 General Fund Revenue

The actual revenue amount for FY19 is \$723.8 million. This amount represents an increase of approximately \$24.7 million when compared to the mid-year projection of \$699.1 million used to prepare the Proposed Budget.

The higher actual revenue when compared to the mid-year projection is the result of greater than projected revenues in a number of areas including:

- Additional \$5.3 million in Current Year Property Tax collections. Approximately \$1.5 million of the increase is the result of changes in the billing amount ensuing from the resolution of tax appeal cases. The other \$3.8 million is the result of achieving a slightly

higher collection rate than projected. This is a timing difference that will produce a slight reduction in Current Year Property Tax Revenue during 2020.

- Approximately \$4.5 million in additional revenue from Prior Year Property Taxes. This increase was triggered by the resolution of tax appeal cases that were brought forward before 2019.
- \$3 million in additional collections for Motor Vehicle Taxes.
- \$3.6 million in additional Commission Revenue for property tax collections.
- \$3 million in additional Interest Income revenue received from investment of our cash reserves.
- \$2 million in additional other revenue collections primarily driven by Indirect Cost Recovery revenue from services provided and paid out of General Fund for other funds.
- Additional revenues for approximately \$3.3 million were also collected from multiple sources including; Local Option Sales Tax, Intangible Recording, Local Government Contributions/Reimbursements, Rental Income and Refunds.

FY19 General Fund Expenditures

The actual amount spent in FY19 is \$694 million, which represents a year over year increase of approximately 8% when compared to FY18. This amount is less than the approved budget of \$719 million by \$25 million, and represents an increase of roughly \$4 million to overall expenditures when compared to the mid-year projection of \$690 million.

A vacancy rate of approximately 10% during the year and operational underruns of approximately 5% greatly contributed to lower than budgeted results.

The higher expenditures than estimated in our mid-year projection are the result of unexpected increases across multiple utility areas ranging from power (\$3.2 million greater than originally projected), to water (\$400,000 greater than originally estimated) and Network Telecom (approximately \$500,000 higher than the original projection). These increases were triggered by multiple causes including; renovated libraries coming back online, higher than expected inmate counts at the jail, and the timing of payments for outstanding invoices. The Department of Real Estate and Asset Management will be performing a thorough review of electric power accounts, will investigate potential water leaks and will optimize some internal processes to ensure invoices are paid timely.

General Fund FY19 Fund Balance

The FY19 ending Fund Balance is \$205.3 million. It is higher than the mid-year Fund Balance projection of \$184.9 million used to prepare the FY20 Proposed Budget by \$20.4 million. The change in Fund Balance is the result of higher than anticipated revenue.

GENERAL FUND REQUESTED CHANGES TO THE FY20 BUDGET

The following changes to the FY20 Budget are being presented for consideration and approval.

Revenue:

Property Taxes

1. Increase FY20 Current Year Property Tax by \$1.5 million (recurring)

Action Required:

Board of Commissioners approval is requested to increase the Current Year Property Tax revenue by \$1.5 million. This revenue estimate is developed based on the latest billing information available for FY19 from the Tax Commissioner's Office. Any fluctuation in the billing amount will trigger an adjustment in the revenue projection for the following year.

2. Decrease in FY20 Prior Year Property Tax revenue by \$3.8 million (non-recurring)

Action Required:

Board of Commissioners approval is requested to lower Prior Year Property Tax revenue by \$3.8 million. Due to a collection rate slightly higher than originally projected in FY19 (actual of 96.7% vs projected of 96%), a lower Prior Year Property Tax Revenue amount is expected for FY20. This revenue collection adjustment is due to timing and is not expected to occur in future years.

3. Increase in TAVT Tax Collection for Motor Vehicles revenue by \$1.5 million (recurring)

Action Required:

Board of Commissioners approval is requested to increase the TAVT Motor Vehicle Tax revenue by \$1.5 million. The recommended increase was developed based on the positive revenue trends in collections experienced during FY19.

Local Option Sales Taxes

4. Increase in Local Option Sales Tax revenue by \$ 838,000 (recurring)

Action Required:

Board of Commissioners approval is requested to increase the Local Option Sales Tax revenue by \$ 838,000. The recommended increase was developed based on the positive revenue trends in collections experienced during FY19.

Other Revenue

5. Increase in Commissions on Tax Collections by \$3.5 million (recurring)

Action Required:

Board of Commissioners approval is requested to increase the Commissions on Tax Collections revenue by \$3.5 million. The recommendation to adjust this revenue was developed based on the positive trend in the digest over the last two years and the positive revenue trend resulting from this growth.

6. Increase in Indirect Costs Recovery revenue by \$1.2 million (recurring)

Action Required:

Board of Commissioners approval is requested to increase the Indirect Costs Recovery revenue by \$1.2 million. The increase is the result of the latest indirect costs recovery study, which outlines the cost burden of services carried by the General Fund on behalf of all other County funds. This revenue represents the recovery of costs by the General Fund from the other funds.

7. Increase in Interest Income from Investment revenue by \$2.4 million (recurring)

Action Required:

Board of Commissioners approval is requested to increase the Interest Income from Investment revenue by \$2.4 million. The increase is the result of the County implementing a more tactical approach to ensure available cash produces slightly better returns than in the past. Additionally, higher available cash from a greater budget and fund balances also provides a greater pool of funds to invest.

Expenditures:

1. Increase in the budget for multiple departments by \$478,500 (recurring)

Action Required

Request is being made to the Board of Commissioners to increase the budget for a number of departments in order to take into consideration healthcare benefit cost modifications resulting from the open enrollment period. The departments affected include:

- Arts and Culture - \$50,000
- Board of Commissioners - \$32,000
- Diversity and Civil Rights - \$15,000
- Emergency Management - \$25,000
- Child Attorney - \$6,500
- County Marshal - \$65,000
- Emergency Services - \$15,000
- Registration and Elections - \$57,000
- State Court Judges – 53,000
- Superior Court Judges - \$110,000
- Tax Assessor - \$50,000

2. Increase in the budget of the County Manager by \$73,820 (recurring)

Action Required

Request is being made to the Board of Commissioners to increase the budget of the County Manager by \$78,820. This funding represents a transfer of one grade 18 position from the Department of Information Technology.

3. Decrease in the budget for the Department of Information Technology by \$73,820 (recurring)

Action Required

Request is being made to the Board of Commissioners to decrease the budget of the Department of Information Technology. This represents a transfer of one position to the County Manager Department.

4. Allocation of \$19.9 million in funding towards IT Cybersecurity and Other IT Capital related infrastructure (non-recurring)

Action Required

Request is being made to the Board of Commissioners to allocate \$19.9 million in resources towards IT cybersecurity and other infrastructure. In light of current

cybersecurity events specifically directed at state and local governments, and the recent internal risk assessment performed by our Information and Technology Department, we are recommending fully funding the IT enhancement request submitted as part of the FY20 budget. The Executive Team will discuss this item with the Board of Commissioners during executive session.

GENERAL FUND SUMMARY

FY19 – Results

The better than expected revenue picture in FY19 provided approximately \$24.7 million in additional resources. The increase in revenue was slightly offset by higher than projected expenditures by approximately \$4.3 million. This combination of higher revenue and higher expenditures resulted in a fund balance that is \$20.4 million higher than originally projected.

FY20 – Revenue

Based on the latest information available regarding FY19 Property Tax collection and billing amounts, and the different trends in revenues experienced across multiple revenue categories, we recommend an adjustment to FY20 revenue by \$7.7 million.

FY20 – Expenditure

We are recommending modifications of \$27.7 million to the FY20 Proposed Budget. These modifications include an additional allocation to IT infrastructure (\$19.9 million), additional funding for utilities (\$3.3 million), additional resources for healthcare costs resulting from the open enrollment period (\$478,500) and resources to be set aside in the fund balance to ensure it remains at the required level of 16.7% of total expenses (\$4 million).

in Millions \$

2019 Actual vs Projected Results

	<i>Mid Year Projection</i>	<i>Actual 2019</i>	<i>Difference</i>
Revenue	\$ 699.1	\$ 723.8	\$ 24.7
Expenses	689.9	694.2	(4.3)
Gross Additional Resources Available			20.4

Change in Revenues for 2020

Change in Tax Revenue			-0.8
Change in Local Option Sales Tax			0.8
Change in Other Revenue			7.3
			7.3

Additional Resources Available		\$	27.7
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Additional Funding Needs for 2020

Utilities Increase			3.3
Healthcare Adjustments after Open Enrollment			0.5
IT Capital Allocation			19.9
Fund Balance Reserve Requirement for Additional Items			4.0
Uses of Additional Resources		\$	27.7

Sales Tax for Jet Fuel

2. Increase in Sales Tax for Jet Fuel by \$109,142 (recurring)

Action Required:

Board of Commissioners approval is requested to increase the Sales Tax for Jet Fuel revenue amount by \$109,142. The adjustment was developed based on the actual receipts in 2019. Funding from this revenue stream will be used to cover airport related costs.

Expenditures:

1. Decrease in the expenditure budget for the Public Works Department by \$81,466 (recurring)

Action Required:

Board of Commissioners approval is requested to decrease the expenditure budget for the Public Works Department. The Proposed 2020 Public Works budget includes an appropriated reserve of \$2.2 million to be used as part of the Airport development project. The recommendation to reduce this reserve to \$2.1 million will allow the fund to remain balanced. This reduction was triggered by the movement lower than projected revenues during FY19.

WOLF CREEK FUND

Revenue:

Fees

1. Increase in Fees by \$20,951 (recurring)

Action Required:

Board of Commissioners approval is requested to increase the Fees revenue amount by \$20,951. The recommended increase is in line with Wolf Creek's operational plan for FY20.

RISK FUND

Expenditures:

1. Decrease in the expenditure budget for Non-Agency by \$204,802 (recurring)

Action Required:

Board of Commissioners approval is requested to decrease the expenditure budget for Non-Agency by \$204,802. The Proposed 2020 Non-Agency budget includes an appropriated reserve of \$43.1 million to be used for direct charges and settlements associated with risk related functions. The recommendation to reduce this reserve to \$42.9 million will allow the fund to remain balanced. The reduction in the reserve follows slightly higher actual expenditures in FY19 than originally projected. This reduced the balance of resources carried forward into FY20.

NEW POSITIONS LIST

The new booklet reflects all changes made to the New Positions List since the Proposed Budget was submitted to the Board of Commissioners in November. The new position list includes any action necessary to effectuate the requested changes to the FY20 budget outlined above.

AML LIST

The new booklet includes the Annual Hardware and Software Maintenance and Support List for FY20.

CC:

Anna Roach, Chief Operating Officer

Patrise Perkins-Hooker, County Attorney

Hakeem Oshikoya, Finance Director

Ray Turner, Deputy Finance Director

James Husserl, Budget Manager

Tonya Grier, Acting Clerk to the Board of Commissioners

Fulton County Summary of Appropriated Budget (18 & 19) and Final Adopted 2020 Budget by Fund

Fund Name	Page	2018 Amended Budget	2019 Amended Budget	2020 Final Adopted Budget
General Fund	10	\$ 672,141,827	\$ 718,839,253	\$ 782,131,153
Water Revenue Fund	14	128,947,771	136,759,087	142,566,143
Water Renewal Fund	15	101,002,564	131,197,324	133,880,594
Risk Fund	17	45,359,687	47,930,913	53,494,487
Fulton Industrial	12	16,454,347	28,887,566	42,679,860
Special Revenue	20	13,676,803	16,682,283	17,094,165
G.O Bond Fund	16	15,443,129	15,484,676	15,506,250
911 Emergency Services Fund	13	6,544,410	7,669,985	7,783,985
Airport Fund	18	4,394,370	5,684,266	6,114,881
Wolf Creek Fund	19	200,000	850,000	1,066,019
Special Services District	11	2,853,418	137,392	108,279
Grand Total		\$ 1,007,018,326	\$ 1,110,122,745	\$ 1,202,425,817

**Fulton County Final Adopted FY2020
Budget General Fund**

	2019 Amended Budget	2019 Actual	2020 Proposed Budget	BOC Actions		2020 Final Adopted Budget
				Health Care Adjus.	Other	
REVENUES						
Property Taxes	\$ 561,472,009	\$ 613,449,704	\$ 606,885,986		\$ (784,204)	\$ 606,101,782
Local Option Sales Taxes	13,312,608	14,549,925	13,300,000		838,453	14,138,453
All Other	79,961,957	95,759,279	79,961,957		7,257,460	87,219,417
Total Revenues	\$ 654,746,574	\$ 723,758,908	\$ 700,147,943		\$ 7,311,709	\$ 707,459,652
EXPENDITURES						
Arts and Culture	\$ 5,890,068	\$ 5,611,782	\$ 4,993,326	\$ 50,000		\$ 5,043,326
Behavioral Health	14,207,400	12,576,746	15,888,826			15,888,826
Board of Commissioners	3,766,293	3,313,361	3,758,089	32,000		3,790,089
Clerk to the Commission	1,046,308	958,035	1,077,128			1,077,128
Community Dev.	10,620,759	9,746,265	8,979,528			8,979,528
County Attorney	3,650,564	3,650,564	3,650,564			3,650,564
County Auditor	1,096,197	1,049,731	1,135,471			1,135,471
County Manager	4,960,463	4,227,503	4,945,926		73,820	5,019,746
Diversity and Civil Rights Comp.	1,519,141	1,227,153	1,507,563	15,000		1,522,563
Emergency Management	5,119,003	4,724,571	5,271,897	25,000		5,296,897
Child Attorney	2,726,014	2,605,608	2,710,467	6,500		2,716,967
County Marshal	6,253,247	6,101,766	6,387,923	65,000		6,452,923
District Attorney	25,077,465	24,536,718	25,821,857			25,821,857
Emergency Services - 911	3,705,006	3,505,883	3,706,233	15,000		3,721,233
External Affairs	3,271,187	3,108,783	3,812,080			3,812,080
Family & Children Services	1,677,807	1,077,966	1,684,840			1,684,840
Finance	7,061,983	6,534,364	7,256,123			7,256,123
Grady Hospital Transfer	63,170,443	60,647,717	64,285,443			64,285,443
HIV Aids			139,000			139,000
BOH Allocation	9,603,526	7,413,158	10,430,356			10,430,356
Information Technology	28,687,330	28,166,208	29,276,087		(73,820)	29,202,267
- IT Capital					19,940,000	19,940,000
Juvenile Court	14,686,176	13,988,220	15,168,236			15,168,236
Library	28,364,653	27,364,535	29,204,277			29,204,277
Magistrate Court	3,117,162	3,058,114	3,166,808			3,166,808
Medical Examiner	4,613,775	4,322,237	4,417,566			4,417,566
Non Agency	177,445,583	175,395,228	190,537,849		3,300,000	193,837,849
Human Resources	5,646,235	5,508,134	5,785,030			5,785,030
Police	4,107,638	3,688,669	6,505,621			6,505,621
Probate Court	3,105,388	2,892,278	3,260,170			3,260,170
Public Defender	18,152,713	17,372,328	18,671,871			18,671,871
Public Works	870,268	865,389	500,000			500,000
Purchasing	3,403,447	3,278,511	4,065,979			4,065,979
Real Estate & Asset Mgmt	29,788,054	29,432,391	31,992,110			31,992,110
Registration & Elections	3,286,901	2,865,234	15,069,010	57,000		15,126,010
Senior Services	24,310,744	23,179,664	23,428,214			23,428,214
Sheriff	87,308,598	87,184,897	89,506,572			89,506,572
State Court - General	8,140,165	7,768,731	8,548,006			8,548,006
State Court - Judges	4,806,909	4,498,827	5,037,259	53,000		5,090,259
Solicitor General	9,376,582	8,730,051	9,695,332			9,695,332
Superior & Magistrate Court - Clerk	21,050,503	20,934,987	20,840,992			20,840,992
Superior Court - General	21,277,005	20,774,784	21,785,662			21,785,662
Superior Court - Judges	7,744,643	7,580,103	7,729,617	110,000		7,839,617
Tax Assessor	19,433,274	17,761,877	20,777,428	50,000		20,827,428
Tax Commissioner	15,692,629	14,931,913	16,000,317			16,000,317
Total of Expenditures	\$ 718,839,253	\$ 694,160,987	\$ 758,412,653	\$ 478,500	\$ 23,240,000	\$ 782,131,153
Revenues > Expenditures	\$ (64,092,679)	\$ 29,597,920	\$ (58,264,710)			\$ (74,671,501)
Fund Balance - Beginning	\$ 175,689,484	\$ 175,689,484	\$ 184,919,623			\$ 205,287,404
Fund Balance - Ending	\$ 111,596,805	\$ 205,287,404	\$ 126,654,913			\$ 130,615,903
Fund Balance Minimum Reserve Requirement	\$ 111,596,805	\$ 107,475,535	\$ 126,654,913			\$ 130,615,903

**Fulton County FY2020 Final Adopted Budget
Special Services Fund**

	2018 Actual	2019 Final Adopted Budget	2019 Actual	2020 Final Adopted Budget
REVENUES				
Other Revenue	\$ -	\$ -		\$ -
Total Revenues	-	-		-
EXPENDITURES				
Non Agency	\$ 2,798,423	\$ 137,392	\$ 29,113	\$ 108,279
Total Expenditures	\$ 2,798,423	\$ 137,392	\$ 29,113	\$ 108,279
Revenues > Expenditures	\$ (2,798,423)	\$ (137,392)	\$ (29,113)	\$ (108,279)
Fund Balance - Un. Beginning	\$ 2,935,816	\$ 137,392	\$ 137,392	\$ 108,279
Fund Balance - Ending	\$ 137,392	\$ -	\$ 108,279	\$ -

**Fulton County FY2020 Final Adopted Budget
Fulton Industrial Fund (FID)**

	2018 Actual		2019 Amended Budget		2019 Actual		2020 Final Adopted Budget
REVENUES							
Property Taxes	\$ 18,414,018	\$	6,939,995	\$	11,104,222	\$	11,924,256
License & Permits	2,894,816		2,816,973		3,270,098		3,020,982
All Other	7,809,605		2,560,519		2,338,643		1,875,135
Transfer GF PW and Airport Fire	484,000		750,000		677,598		500,000
Total Revenues	\$ 29,602,439	\$	13,067,487	\$	17,390,560	\$	17,320,373
EXPENDITURES							
Finance	\$ 43,486	\$	84,060	\$	56,911	\$	84,060
Fire Rescue	4,124,164		3,708,000		3,700,000		3,708,000
Public Works	351,795		931,000		778,652		5,177,125
Non Agency	6,127,404		20,000,691		5,847,565		28,671,212
Planning & Community Services	196,563						
Police	3,391,502		4,163,815		4,023,213		5,039,463
Total Expenditures	\$ 14,234,915	\$	28,887,566	\$	14,406,341	\$	42,679,860
Revenues > Expenditures	\$ 15,367,524	\$	(15,820,079)	\$	2,984,219	\$	(25,359,487)
Fund Balance - Beginning	\$ 8,252,481	\$	23,620,005	\$	23,620,005	\$	26,604,224
Fund Balance - Ending	\$ 23,620,005	\$	7,799,925	\$	26,604,224	\$	1,244,737

**Fulton County FY2020 Final Adopted Budget
Emergency Communications (911)**

	2018 Actual	2019 Final Adopted Budget	2019 Actual	2020 Final Adopted Budget
REVENUES				
User Fees	\$ 2,749,781	\$ 2,628,032	\$ 3,696,936	\$ 2,348,976
Transfer from FID	415,000	415,000	415,000	415,000
Supplement from External Users	2,775,931	2,948,844	2,944,844	3,038,813
*Pre Paid Wireless Fee	276,016	500,000	616,561	462,796
Total Revenues	\$ 6,216,729	\$ 6,491,876	\$ 7,673,341	\$ 6,265,585
EXPENDITURES				
Emergency Communications	\$ 6,198,103	\$ 7,669,985	\$ 6,222,577	\$ 7,783,985
Total Expenditures	\$ 6,198,103	\$ 7,669,985	\$ 6,222,577	\$ 7,783,985
Revenues > Expenditures	\$ 18,626	\$ (1,178,109)	\$ 1,450,764	\$ (1,518,400)
Fund Balance - Beginning	\$ 2,145,608	\$ 2,164,234	\$ 2,164,234	\$ 3,614,998
Fund Balance - Ending	\$ 2,164,234	\$ 986,125	\$ 3,614,998	\$ 2,096,598

**Fulton County FY2020 Final Adopted Budget
Water and Sewer Revenue Fund**

	2018 Actual	2019 Final Adopted Budget	2019 Actual	2020 Final Adopted Budget
REVENUES				
Charges for Services	\$ 129,457,247	\$ 129,223,429	\$ 145,330,441	\$ 141,597,500
Total Revenues	\$ 129,457,247	\$ 129,223,429	\$ 145,330,441	\$ 141,597,500
EXPENDITURES				
Non Agency	\$ 2,268,429	\$ 2,326,293	\$ 1,876,915	\$ 3,438,825
Transfer to Sinking Fund	36,749,662	41,776,950	36,689,014	45,584,300
Transfer to Renewal & Extension	22,275,822	24,930,362	24,930,362	22,977,042
Public Works	58,456,795	62,501,752	58,530,032	65,368,888
Finance	3,275,450	3,302,160	3,214,353	3,206,496
Human Resources	275,295	281,056	281,056	281,056
County Attorney	555,417	570,616	570,616	570,616
Information Technology	800,483	1,069,898	956,329	1,138,920
Total Expenditures	\$ 124,657,353	\$ 136,759,087	\$ 127,048,676	\$ 142,566,143
Revenues > Expenditures	\$ 4,799,894	\$ (7,535,658)	\$ 18,281,765	\$ (968,643)
Retained Earnings - Beginning	\$ 10,072,344	\$ 14,872,238	\$ 14,872,238	\$ 33,154,003
Retained Earnings - Ending	\$ 14,872,238	\$ 7,336,581	\$ 33,154,003	\$ 32,185,360

**Fulton County FY2020 Final Adopted Budget
Water and Sewer Renewal Fund**

	2018 Actual	2019 Final Adopted Budget	2019 Actual	2020 Final Adopted Budget
REVENUES				
Assessments	\$ 8,614,273	\$ 8,250,000	\$ 7,645,607	\$ 8,212,378
Transfer from W & S Fund	22,275,822	24,930,362	26,159,989	22,977,042
Total Revenues	\$ 30,890,095	\$ 33,180,362	\$ 33,805,596	\$ 31,189,420
EXPENDITURES				
Information Technology	\$ 17,100	\$ 98,499	\$ 63,309	\$ 108,923
Public Works	9,949,950	12,566,960	9,373,959	12,716,837
Non Agency	789,762	1,229,294	874,050	1,488,341
Multi-year Expenditures	32,104,934	117,302,571	63,265,070	119,566,494
Total Expenditures	\$ 42,861,745	\$ 131,197,324	\$ 73,576,387	\$ 133,880,594
Revenues > Expenditures	\$ (11,971,650)	\$ (98,016,962)	\$ (39,770,791)	\$ (102,691,175)
Retained Earnings - Beginning	\$ 162,729,682	\$ 150,758,031	\$ 150,758,031	\$ 110,987,240
Retained Earnings - Ending	\$ 150,758,031	\$ 52,741,069	\$ 110,987,240	\$ 8,296,065
Reserve for CIP	\$ 150,758,031	\$ 52,741,069	\$ 110,987,240	\$ 8,296,065

**Fulton County FY2020 Final Adopted Budget
Bond Fund**

	2018 Actual		2019 Final Adopted Budget		2019 Actual		2020 Final Adopted Budget	
REVENUES								
Property Tax	\$	23,412,729	\$	18,139,857	\$	18,917,839	\$	18,528,557
Total Revenues	\$	23,412,729	\$	18,139,857	\$	18,917,839	\$	18,528,557
EXPENDITURES								
Non-Agency - Debt Services	\$	15,443,129	\$	15,484,676	\$	15,483,584	\$	15,506,250
Total Expenditures	\$	15,443,129	\$	15,484,676	\$	15,483,584	\$	15,506,250
Revenues > Expenditures	\$	7,969,600	\$	2,655,181	\$	3,434,255	\$	3,022,307
Fund Balance - Beginning	\$	21,535,066	\$	29,504,667	\$	29,504,667	\$	32,938,921
Fund Balance - Ending	\$	29,504,667	\$	32,159,847	\$	32,938,921	\$	35,961,228

**Fulton County FY2020 Final Adopted Budget
Risk Fund**

	2019 Final Adopted Budget		2019 Actual		2020 Proposed Budget	BOC Actions	2020 Final Adopted Budget
REVENUES							
Transfers-In from Other Funds-Risk Assessment	\$ 13,410,546	\$	14,554,975	\$	15,696,939		\$ 15,696,939
Transfers-In from Other Funds - County Attorney	4,268,530		4,221,180		4,221,180		4,221,180
Insurance Settlement			1,071,000				-
Total Revenues	\$ 17,679,076	\$	19,847,155	\$	19,918,119		\$ 19,918,119
EXPENDITURES							
Non-Agency - Direct Chgs/Settlements	\$ 39,277,275	\$	8,505,654	\$	44,491,363	\$ (204,802)	\$ 44,286,561
County Attorney	7,398,968		7,304,421		7,879,998		7,879,998
Finance	1,254,670		1,161,169		1,327,928		1,327,928
Total Expenditures	\$ 47,930,913	\$	16,971,244	\$	53,699,289	\$ (204,802)	\$ 53,494,487
Revenues > Expenditures	\$ (30,251,837)	\$	2,875,911	\$	(33,781,170)		\$ (33,576,368)
Fund Balance - Beginning	\$ 30,700,457	\$	30,700,457	\$	33,781,170		\$ 33,576,368
Fund Balance - Ending	\$ 448,620	\$	33,576,368	\$	0		\$ 0

**Fulton County FY2020 Final Adopted Budget
Airport Fund**

	2019 Final Adopted Budget	2019 Actual	2020 Proposed Budget	BOC Actions	2020 Final Adopted Budget
REVENUES					
Rents & Royalties	\$ 1,650,000	\$ 1,655,637	\$ 1,595,822	\$ 59,815	\$ 1,655,637
Lease Payment	1,500,000	1,500,000	1,500,000		1,500,000
Sales Tax for Jet Fuel			302,330	109,142	411,472
Total Revenues	\$ 3,150,000	\$ 3,155,637	\$ 3,398,152	\$ 168,957	\$ 3,567,109
EXPENDITURES					
Public Works	\$ 5,334,266	\$ 3,324,233	\$ 4,652,924	\$ (81,466)	\$ 4,571,458
Transfer to FID for Fire	350,000	330,000	1,543,423		1,543,423
Total Expenditures	\$ 5,684,266	\$ 3,654,233	\$ 6,196,347	\$ (81,466)	\$ 6,114,881
Revenues > Expenditures	\$ (2,534,266)	\$ (498,596)	\$ (2,798,195)		\$ (2,547,772)
Retained Earnings - Beginning	\$ 3,046,367	\$ 3,046,367	\$ 2,798,195		\$ 2,547,772
Retained Earnings - Ending	\$ 512,102	\$ 2,547,772	\$ 0		\$ 0

**Fulton County FY2020 Final Adopted Budget
Wolf Creek Fund**

	2019 Amended Budget		2019 Actual		2020 Proposed Budget		BOC Actions		2020 Final Adopted Budget
REVENUES									
*Fees	\$	545,075	\$	80,396	\$	984,460	\$	20,951	\$ 1,005,411
Transfer Capital Resouces		400,000		400,000					-
Contractual Revenue									
Total Revenues	\$	945,075	\$	480,396	\$	984,460	\$	20,951	\$ 1,005,411
EXPENDITURES									
Arts and Culture	\$	850,000	\$	528,263	\$	1,066,019			\$ 1,066,019
Total Expenditures	\$	850,000	\$	528,263	\$	1,066,019			\$ 1,066,019
 Revenues > Expenditures	 \$	 95,075	 \$	 (47,867)	 \$	 (81,559)			 \$ (60,608)
Retained Earnings - Beginning	\$	108,475	\$	108,475	\$	60,608			\$ 60,608
Retained Earnings - Ending	\$	203,550	\$	60,608	\$	(20,951)			\$ 0

SPECIAL APPROPRIATION FUNDS — DESCRIPTION OF PURPOSE

Special appropriation funds are used to account for the revenue received from specific taxes or other specific revenue sources.

Fund 308, Special Revenue TSPLOST: A majority of voters of Fulton County approved a Transportation Special Purpose Local Option Sales Tax which began on April 1, 2017 and will continue until March 31, 2022. The proceeds from this tax are to be used for a number of transportation projects.

Fund 345, Sandy Springs Tax Allocation District: Holds residual monies of slightly over \$3,000 for a tax allocation which was not finalized.

Fund 419, Clerk of Superior & Magistrate Court Technology Fund: Funds are generated through the E-Recording fees and will be used for technology in the Clerk of Superior & Magistrate Court.

Fund 421, Sheriff's Sale Fund: Funds generated through the sale of tax deeds on the Courthouse steps due to outstanding property taxes. Proceeds are used to offset the costs associated with the Sheriff's Tax Sale process.

Fund 422, D.A.T.E. Fund: Funds are generated through Judge ordered fines in Drug Court. Offenders are fined and 50% is added to the fine and are used for drug, alcohol, training and education purposes.

Fund 423, Business Court Fund: Funds are generated by a transfer fee that helps defray the costs of the senior judges as more cases are transferred to this division.

Fund 429, Superior Court Technology Fund: Funding will be used for technology in the Superior Court.

Fund 433, Law Library Fund: Funds are used to procure and maintain a collection of law books and legal references for use by citizens, judges, magistrates and county staff.

Fund 434, Co-op Extension: Fees from the rental of county properties and Community Garden.

Fund 439, Fulton Clerks of Courts Technology Fund: Funds are generated through the E-File fees and will be used for technology in the Clerks to Superior & Magistrate Court and State Court.

Fund 441, Restricted Assets: 5% of the fines collected from all courts are used to fund the operations of Victim Assistance Programs.

Fund 442, Federal Equitable Sharing: Proceeds of liquidated seized assets from asset forfeitures are shared between law enforcement agencies – Fulton County Share.

Fund 451, Salute to the Arts: Funds are used to pay for Arts Council programming.

Fund 453, Special Revenue Funds: Agency Funds – Represents funds received from private donations for a variety of reasons. i.e., Beat the Odds Program, South Fulton Leadership Conference, Dept. Head flowers & retirement gifts, LGSF Conference, Judges Conference and children medical prescriptions.

Fund 454, Hotel/Motel Taxes: Represents funds collected by 3rd party company.

Fund 455, Tommie Dora Barker Fellow Endowment: Due to the closing of the Emory University School of Library Science, the assets of the Tommie Dora Barker Fellowship Endowment were transferred by Court Order to the Atlanta Fulton Public Library to be used for the purpose of staff development.

Fund 456, FulCo/Atlanta Reappraisal Project: Previous funding dedicated for property reappraisals.

Fund 458, Indigent Defense Committee: Funds used to pay attorneys to provide fair and equal representation for individuals who cannot afford representation.

Fund 462, Fitness Center: County employees pay, via payroll deduction, funds that provide for staffing and operation of the Fitness Center. (100% Employee Paid Dues)

Fund 468, Employee Service Fund: Represents funds received from vending machines and used to fund Fulton County employee appreciation events.

Fund 470, NACO Conference: Funds were accumulated for attendance at NACO conferences in prior years.

Fund 473, Tree Preservation Trust Fund: Developer related funding for the replacement of trees and preservation of greenspace and is held in trust pending final site plan approval.

Fund 474, Tree Plant Trust Fund: Funds shall be used to plant, install, and/or maintain trees and other landscaping on the site of a Capital Project or at public places in the Commission District.

Fund 84C, Public, Education, and Government (PEG) Fund: Accounts for the receipt and expenditure of PEG fees collected through cable providers that are legally restricted for capital expenditures related to the County's cable access channel.

Special Revenue Fund for Constitutional Officers: Funds are generated from inmate commissary purchases at the Fulton County Jail and Alternative Dispute Resolution activity administered by Superior Court.

Fulton County FY2020 Final Adopted Budget Special Appropriation Funds

Fund 308, Special Revenue Fund T-SPLOST	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$500,000	\$626,421
Use of Fund Balance	\$1,126,892	\$699,541
Anticipated Expenditures	<u>\$1,626,892</u>	<u>\$199,071</u>
Ending Fund Balance	\$0	\$1,126,892
Fund 345, Sandy Springs Tax Allocation District	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$3,125	\$3,125
Anticipated Expenditures	<u>\$3,125</u>	<u>\$0</u>
Ending Fund Balance	\$0	\$3,125
Fund 419, Clerk of Superior & Magistrate Court Technology Fund	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$115,000	\$148,586
Use of Fund Balance	\$54,136	\$25,550
Anticipated Expenditures	<u>\$169,136</u>	<u>\$120,000</u>
Ending Fund Balance	\$0	\$54,136
Fund 421, Sheriff's Sale Fund (SY)	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$375,000	\$463,253
Use of Fund Balance	\$287,472	\$342,593
Anticipated Expenditures	<u>\$662,472</u>	<u>\$518,374</u>
Ending Fund Balance	\$0	\$287,472
Fund 422, D.A.T.E. Fund	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$0	\$291,863
Use of Fund Balance	\$2,107,838	\$1,886,403
Anticipated Expenditures	<u>\$2,107,838</u>	<u>\$70,429</u>
Ending Fund Balance	\$0	\$2,107,838
Fund 423, Business Court Fund	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$0	\$7,000
Use of Fund Balance	\$51,635	\$46,663
Anticipated Expenditures	<u>\$51,635</u>	<u>\$2,028</u>
Ending Fund Balance	\$0	\$51,635
Fund 429, Superior Court Technology Fund	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$71,502	\$71,502
Anticipated Expenditures	<u>\$71,502</u>	<u>\$0</u>
Ending Fund Balance	\$0	\$71,502
Fund 433, Law Library Fund	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$0	\$505,189
Use of Fund Balance	\$1,633,931	\$1,484,571
Anticipated Expenditures	<u>\$1,633,931</u>	<u>\$355,829</u>
Ending Fund Balance	\$0	\$1,633,931
Fund 434, Co-op Extension	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$0	\$16,615
Use of Fund Balance	\$39,232	\$68,834
Anticipated Expenditures	<u>\$39,232</u>	<u>\$46,217</u>
Ending Fund Balance	\$0	\$39,232

A brief description of each fund is located in front of the special appropriation schedule.

Fulton County FY2020 Final Adopted Budget Special Appropriation Funds

Fund 439, Fulton Clerks of Courts Technology Fund	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$100,000	\$495,100
Use of Fund Balance	\$605,424	\$242,062
Anticipated Expenditures	<u>\$705,424</u>	<u>\$131,738</u>
Ending Fund Balance	\$0	\$605,424
Fund 441, Restricted Assets (SY/MY)	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$500,000	\$999,630
Use of Fund Balance	\$1,100,540	\$1,326,005
Anticipated Expenditures	<u>\$1,600,540</u>	<u>\$1,225,095</u>
Ending Fund Balance	\$0	\$1,100,540
Fund 442, Federal Equitable Sharing	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$0	\$59,638
Use of Fund Balance	\$274,769	\$331,685
Anticipated Expenditures	<u>\$274,769</u>	<u>\$116,554</u>
Ending Fund Balance	\$0	\$274,769
Fund 451, Salute to the Arts	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$3,668	\$3,668
Anticipated Expenditures	<u>\$3,668</u>	<u>\$0</u>
Ending Fund Balance	\$0	\$3,668
Fund 453, Special Revenue Funds	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$0	\$837
Use of Fund Balance	\$255,371	\$256,476
Anticipated Expenditures	<u>\$255,371</u>	<u>\$1,942</u>
Ending Fund Balance	\$0	\$255,371
Fund 454, Hotel/Motel Tax	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$350,000	\$125,000
Use of Fund Balance	\$0	\$175,000
Anticipated Expenditures	<u>\$350,000</u>	<u>\$300,000</u>
Ending Fund Balance	\$0	\$0
Fund 455, Tommie Dora Barker Fellow Endowment	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$170,837	\$170,837
Anticipated Expenditures	<u>\$170,837</u>	<u>\$0</u>
Ending Fund Balance	\$0	\$170,837
Fund 456, FulCo/Atlanta Reappraisal Project	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$24,747	\$24,747
Anticipated Expenditures	<u>\$24,747</u>	<u>\$0</u>
Ending Fund Balance	\$0	\$24,747
Fund 458, Indigent Defense Committee	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$20	\$20
Anticipated Expenditures	<u>\$20</u>	<u>\$0</u>
Ending Fund Balance	\$0	\$20

A brief description of each fund is located in front of the special appropriation schedule.

Fulton County FY2020 Final Adopted Budget Special Appropriation Funds

Fund 462, Fitness Center	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$80,520	\$140,046
Anticipated Expenditures	<u>\$80,520</u>	<u>\$59,527</u>
Ending Fund Balance	\$0	\$80,520
Fund 468, Employee Service Fund	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$30,000	\$327,503
Use of Fund Balance	\$993,327	\$761,204
Anticipated Expenditures	<u>\$1,023,327</u>	<u>\$95,380</u>
Ending Fund Balance	\$0	\$993,327
Fund 470, NACO Conference	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$63,437	\$63,437
Anticipated Expenditures	<u>\$63,437</u>	<u>\$0</u>
Ending Fund Balance	\$0	\$63,437
Fund 473, Tree Preservation Trust Fund	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$850,812	\$850,812
Anticipated Expenditures	<u>\$850,812</u>	<u>\$0</u>
Ending Fund Balance	\$0	\$850,812
Fund 474, Tree Plant Trust Fund	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$0	\$0
Use of Fund Balance	\$256,537	\$256,537
Anticipated Expenditures	<u>\$256,537</u>	<u>\$0</u>
Ending Fund Balance	\$0	\$256,537
Fund 84C, PEG Fund	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$0	\$128,115
Use of Fund Balance	\$568,393	\$700,017
Anticipated Expenditures	<u>\$568,393</u>	<u>\$259,740</u>
Ending Fund Balance	\$0	\$568,393
Special Revenue Fund, Constitutional Officers	<u>FY2020</u>	<u>FY2019</u>
Anticipated Revenues	\$4,500,000	\$4,500,000
Use of Fund Balance	\$0	\$0
Anticipated Expenditures	<u>\$4,500,000</u>	<u>\$4,500,000</u>
Ending Fund Balance	\$0	\$0

A brief description of each fund is located in front of the special appropriation schedule.

Position Changes for Budget Year 2020

New Positions

2020 Position Changes - New Positions

Pos #	Action	Title	Fund	Agency	Org	Object	Salary	Effective Date
County Attorney								
New	Establish	Assistant County Attorney III	100	235	2350	100	\$80,188	12/11/2019
New	Establish	Assistant County Attorney II	100	235	2350	100	\$73,131	12/11/2019
New	Establish	Paralegal, County Attorney	100	235	2350	100	\$55,487	12/11/2019
Dept. for Hiv Elimination								
New	Establish	Health Program Manager	100	270	2710	1000	\$66,073	12/11/2019
Police								
New	Establish	Security Specialist	100	320	5207	1000	\$34,609	12/11/2019
New	Establish	Security Specialist	100	320	5207	1000	\$34,609	12/11/2019
New	Establish	Police Evidence & Property Technician*	301	320	3205	1000	\$42,507	12/11/2019
New	Establish	Police Sergeant	301	320	3205	1000	\$47,246	12/11/2019
New	Establish	Code Enforcement Manager	301	320	5810	1000	\$59,015	12/11/2019
Probate Court								
New	Establish	Court Operations Specialist	100	410	4100	1000	\$40,928	12/11/2019
Purchasing								
New	Establish	Contract Compliance Officer	100	230	2500	1000	\$42,507	12/11/2019
New	Establish	Contract Compliance Officer	100	230	2500	1000	\$42,507	12/11/2019
New	Establish	Sr. Contract Compliance Officer*	100	230	2500	1000	\$47,246	12/11/2019
New	Establish	Sr. Contract Compliance Officer*	100	230	2500	1000	\$47,246	12/11/2019
New	Establish	Admin.Coor.I	100	230	2500	1000	\$40,928	12/11/2019
New	Establish	Vendor Coordinator	100	230	2301	1000	\$34,609	12/11/2019
New	Establish	Purchasing Cards Program Coordinator	100	230	2301	1000	\$47,246	12/11/2019
Tax Assessor								
New	Establish	Network Specialist	100	240	2401	1000	\$45,667	12/11/2019
New	Establish	Comm/Indust Property Appraiser	100	240	2402	1000	\$47,246	12/11/2019
New	Establish	Comm/Indust Property Appraiser	100	240	2402	1000	\$47,246	12/11/2019
New	Establish	Property Appraiser	100	240	2402	1000	\$47,246	12/11/2019
New	Establish	Property Appraiser	100	240	2403	1000	\$47,246	12/11/2019
New	Establish	Geospatial System Anal II	100	240	2403	1000	\$51,958	12/11/2019
New	Establish	Appraiser Data Collector	100	240	2403	1000	\$37,768	12/11/2019
New	Establish	Appraisal Manager	100	240	2403	1000	\$73,131	12/11/2019
Solicitor General								
New	Establish	Assistant Solicitor I	100	400	BHIF	1000	\$62,544	12/11/2019
New	Establish	Assistant Solicitor I	100	400	BHIF	1000	\$62,544	12/11/2019
New	Establish	Social Work Coordinator I	100	400	BHIF	1000	\$55,487	12/11/2019
New	Establish	Administrative Coordinator I	100	400	BHIF	1000	\$40,928	12/11/2019

**Classification does not exist. New classification will be created or an appropriate existing classification will be given.*

New Classifications

2020 POSITION CHANGES - NEW CLASSIFICATIONS

Title	Fund	Agency	Unit	Grade	Salary	Effective Date
County Auditor						
Deputy County Auditor	100	119	2103	29	\$99,965	12/11/2019
Finance						
Risk & Workers' Compensation Manager	725	210	2108	25	\$73,130	12/11/2019
*The above New Classification has no impact, the request is a title change for an existing budgeted position.						
Police						
Police Evidence & Property Technician	301	320	3205	21	\$42,507	12/11/2019
Purchasing						
Sr. Contract Compliance Officer	100	230	2500	1000	\$47,246	12/11/2019

Abolish/Establish

2020 Position Changes - Abolish/Establish

Pos #	Action	Title	Fund	Agency	Org	Object	Salary	Effective Date
Arts & Culture								
116937	Abolish	Administrative Secretary	100	181	1810	1000	\$37,768	12/10/2019
115081	Abolish	Administrative Specialist	100	181	1812	1000	\$34,609	12/10/2019
Senior Services								
58158	Abolish	Senior Services Instructor	100	183	183U	1002	\$30,134	12/10/2019
58162	Abolish	Senior Services Instructor	100	183	183V	1002	\$30,134	12/10/2019
58168	Abolish	Senior Services Instructor	100	183	183T	1002	\$30,134	12/10/2019
New	Establish	Aquatics Instructor	100	183	183S	1000	\$37,768	12/11/2019
Solicitor General								
117374	Abolish	Assistant Solicitor III	100	400	4000	1003	\$89,981	12/10/2019
Tax Assessor								
113692	Abolish	Geospatial Systems Analyst II	100	240	2403	1002	\$51,958	12/10/2019
59859	Abolish	Appraisal Data Colletor	100	240	2403	1002	\$37,768	12/10/2019
59860	Abolish	Appraisal Data Colletor	100	240	2403	1002	\$37,768	12/10/2019
59863	Abolish	Appraisal Data Colletor	100	240	2403	1002	\$37,768	12/10/2019
59864	Abolish	Appraisal Data Colletor	100	240	2403	1002	\$37,768	12/10/2019
113702	Abolish	Geospatial Systems Mager	100	240	2403	1002	\$76,660	12/10/2019
New	Establish	Network Specialist	100	240	2403	1000	\$45,666	12/11/2019
New	Establish	Property Appraiser	100	240	2403	1000	\$47,246	12/11/2019
New	Establish	Property Appraiser	100	240	2403	1000	\$47,246	12/11/2019
New	Establish	Property Appraiser	100	240	2403	1000	\$47,246	12/11/2019
New	Establish	Appraisal Manager	100	240	2403	1000	\$73,131	12/11/2019
New	Establish	Geospatial System Analyst II	100	240	2403	1000	\$51,958	12/11/2019

Position Transfers

2020 Positions Changes - Position Transfers

Pos #	Title	TO:				FROM:				Salary	Effective Date
		Fund	Agency	Org	Object	Fund	Agency	Org	Object		
		Clerk of Superior Magistrate Court				Community Development					
64569	Chief of Policy Affairs	100	470	1817	1000	100	121	2615	1000	\$89,301	12/11/2019
		Police				Library					
5171	Security Mgr, Library	100	320	5207	1000	100	650	6566	1000	\$68,513	12/11/2019
		District Attorney				Community Development					
117661	After Care Mgr (VWAP Advc Sr.)	100	480	4800	1000	100	121	1221	1000	\$47,246	12/11/2019
117663	Case Manager (VWAP Advc. Supv)	100	480	4800	1000	100	121	1221	1000	\$51,958	12/11/2019
117665	Family Intervention Spec (VW Adv.)	100	480	4800	1000	100	121	1221	1000	\$40,928	12/11/2019
117666	Program Manager	100	480	4800	1000	100	121	1221	1000	\$69,602	12/11/2019
		Workforce Dev				County Manager					
23421	Administrative Coordinator II	461	118	WD39	1000	100	118	2618	1000	\$52,866	12/11/2019
48081	Administrative Coordinator II	461	118	WD39	1000	100	118	2618	1000	\$57,134	12/11/2019
48080	Work Development Specialist	461	118	WD39	1000	100	118	2618	1000	\$52,866	12/11/2019
		County Manager				External Affairs					
115963	Film Marketing Coordinator	100	118	2617	1003	100	130	1302	1003	\$52,000	12/11/2019
		County Manager				Information Technology					
2107	Executive Assistant	100	118	1812	1000	100	220	2205	1000	\$51,500	12/11/2019

Temporary / Seasonal Positions

2020 Position Changes - Temporaries/Seasonal

Pos #	Title	Fund	Agency	Org	Object	Effective Date	End Date
Community Development							
101219	Summer Intern	100	121	SYIP	1005	12/11/2019	12/8/2020
115352	Admin Tech	100	121	SYIP	1005	12/11/2019	12/8/2020
115355	Admin Tech	100	121	SYIP	1005	12/11/2019	12/8/2020
115356	Admin Tech	100	121	SYIP	1005	12/11/2019	12/8/2020
County Manager							
101090	Intern	100	118	1812	1004	12/11/2019	12/8/2020
88834	Intern	100	118	1823	1004	12/11/2019	12/8/2020
96459	Intern	100	118	1823	1004	12/11/2019	12/8/2020
96460	Intern	100	118	1823	1004	12/11/2019	12/8/2020
96468	Intern	100	118	1823	1004	12/11/2019	12/8/2020
104102	Intern	100	118	1823	1004	12/11/2019	12/8/2020
104103	Intern	100	118	1823	1004	12/11/2019	12/8/2020
115963	Film Marketing Coordinator	100	118	2617	1003	12/11/2019	3/20/2020
District Attorney							
117760	Asst Chf Investigator	100	480	4800	1003	12/11/2019	12/8/2020
DREAM							
66534	Facility Project Director	100	520	5201	1003	12/11/2019	12/8/2020
Emergency Communications							
76106	E911 Communications Officer II	340	333	3334	1005	12/11/2019	12/8/2020
Information Technology							
113764	Senior Purchasing Systems Coordinator	100	220	2202	1003	12/11/2019	12/10/2020
113791	Lead Application Developer	100	220	2202	1003	12/11/2019	12/10/2020
113819	Intern	100	220	2204	1004	12/11/2019	12/10/2020
116771	Intern	100	220	2204	1004	12/11/2019	5/30/2020
116787	Intern	100	220	2204	1004	12/11/2019	12/10/2020
116788	Intern	100	220	2204	1004	12/11/2019	12/10/2020
116789	Intern	100	220	2204	1004	12/11/2019	12/10/2020
116790	Intern	100	220	2204	1004	12/11/2019	12/10/2020
116791	Intern	100	220	2204	1004	12/11/2019	12/10/2020
116794	Intern	100	220	2204	1004	12/11/2019	12/10/2020
116941	Intern	100	220	2204	1004	12/11/2019	12/10/2020
117427	Intern	100	220	2204	1004	12/11/2019	12/10/2020
117518	Intern	100	220	2204	1004	12/11/2019	5/30/2020
117519	Intern	100	220	2204	1004	12/11/2019	5/30/2020
117520	Intern	100	220	2204	1004	12/11/2019	5/30/2020
117521	Intern	100	220	2204	1004	12/11/2019	5/30/2020
117522	Intern	100	220	2204	1004	12/11/2019	5/30/2020
117523	Intern	100	220	2204	1004	12/11/2019	5/30/2020
117524	Intern	100	220	2204	1004	12/11/2019	5/30/2020
117622	Management Policy Analyst	100	220	2204	1004	12/11/2019	12/10/2020
117813	PC Refresh Intern	100	220	2204	1004	12/11/2019	5/30/2020
117814	PC Refresh Intern	100	220	2204	1004	12/11/2019	5/30/2020
117815	PC Refresh Intern	100	220	2204	1004	12/11/2019	5/30/2020
117816	PC Refresh Intern	100	220	2204	1004	12/11/2019	5/30/2020
117817	PC Refresh Intern	100	220	2204	1004	12/11/2019	5/30/2020
117818	PC Refresh Intern	100	220	2204	1004	12/11/2019	5/30/2020
117819	PC Refresh Intern	100	220	2204	1004	12/11/2019	5/30/2020
Public Works							
20924	Administrative Specialist	201	540	5459	1004	12/11/2019	12/8/2020
Solicitor General							
117660	Project Attorney	100	400	4000	1003	12/11/2019	12/8/2020

2020 Position Changes - Temporaries/Seasonal

Pos #	Title	Fund	Agency	Org	Object	Effective Date	End Date
State Court General							
20182	Court Operations Specialist	100	420	4201	1004	12/11/2019	12/8/2020
20183	Court Operations Specialist	100	420	4201	1004	12/11/2019	12/8/2020
89055	Financial Support Supervisor	100	420	4201	1004	12/11/2019	12/8/2020
56687	Intern	100	420	4201	1005	12/11/2019	12/8/2020
56688	Intern	100	420	4201	1005	12/11/2019	12/8/2020
56689	Intern	100	420	4201	1005	12/11/2019	12/8/2020
Human Resources							
116112	Intern	100	215	2150	1005	12/11/2019	12/8/2020
116114	Intern	100	215	2150	1005	12/11/2019	12/8/2020
116116	Intern	100	215	2150	1005	12/11/2019	12/8/2020
116117	Intern	100	215	2150	1005	12/11/2019	12/8/2020
116118	Intern	100	215	2150	1005	12/11/2019	12/8/2020
116119	Intern	100	215	2150	1005	12/11/2019	12/8/2020
116120	Intern	100	215	2150	1005	12/11/2019	12/8/2020
116121	Intern	100	215	2150	1005	12/11/2019	12/8/2020
116122	Intern	100	215	2150	1005	12/11/2019	12/8/2020
116123	Intern	100	215	2150	1005	12/11/2019	12/8/2020
116124	Intern	100	215	2150	1005	12/11/2019	12/8/2020
116125	Intern	100	215	2150	1005	12/11/2019	12/8/2020
116126	Intern	100	215	2150	1005	12/11/2019	12/8/2020
116127	Intern	100	215	2150	1005	12/11/2019	12/8/2020
Finance							
114952	Fin Co Sp SAP	100	210	2102	1003	12/11/2019	12/8/2020
External Affairs							
103593	Comm Rel Coord	100	130	1301	1004	12/11/2019	12/8/2020

Range Change/Salary Change Positions

2020 POSITION CHANGES - RANGE CHANGE POSITIONS

Pos #	Title	Fund	Agency	Unit	Object	Grade	Salary	Action	Effective Date
	Commission District 5								
64230	Chf of Staff/AR	100	105	1051	1000	Set	\$104,545	Range Change - From	12/11/2019
64230	Chf of Staff/AR	100	105	1051	1000	Set	\$125,000	Range Change - To	12/11/2019

Annual Hardware and Software Maintenance and Support List - 2020

Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
1	Software	Chameleon	Crystal	Report Producing Software	Animal Services	Animal Services	\$12,480.00
2	Software	HLP Inc.	Chameleon Case Management System	Animal Shelter Case Management System Maintenance & Support Services	Animal Services	Information Technology	\$37,480.00
3	Software	Dulles Technology Partners, Inc.	WebGrants	Web Based Full-Lifecycle FRESH Grant Management System	Arts & Culture	Arts & Culture	\$3,000.00
4	Software	Qualifacts	Carelogic	Management System Maintenance & Support Services	Behavioral Health	Behavioral Health	\$100,000.00
5	Software	Lewis InfoTech, Inc.	RPS (Real Property System)	Land Records Management System Maintenance and support	Clerk of Superior and Magistrate Court	Clerk of Superior and Magistrate Court	\$425,000.00
6	Software	RightStar	RemedyForce - Clk of Sup Ct	Court Ticketing System for IT, HR and records services	Clerk of Superior Court	Information Technology	\$35,000.00
7	Software	Hyland On Base	SIRE Agenda System	Automated Forms & Agenda Management System	Clerk to the Commission	Information Technology	\$30,000.00
8	Software	ADOBE	ADOBE Software	6 Adobe Licenses	Community Development	Community Development	\$20,979.00
9	Software	Anchor Software	Anchor Software	Business Loan Program	Community Development	Community Development	\$9,600.00
10	Software	CRTC, LLC	RehabSpec (formerly reSPECT)	Web based Housing Inspection and Cost Estimation Tool	Community Development	Community Development	\$11,000.00
11	Software	Dulles Technology Partners, Inc.	WebGrants	Web Based Full-Lifecycle FRESH Grant Management System	Community Development	Community Development	\$8,000.00
12	Software	ABACUS	ABACUS Next	Case Management System	County Attorney		\$33,540.00
13	Software	Software House International	GovQA	Open Records Software designed for use by all FC Depts.	County Attorney	County Attorney	\$94,000.00
14	Software	Thomson West	WestlawNext & Clear Investigator	On-Line Legal Database Research	County Attorney	County Attorney	\$82,000.00
15	Software	E-Civis	Grants Locator -IGA	Grants Locator Software Licenses	County Manager	Information Technology	\$33,630.00

Annual Hardware and Software Maintenance and Support List - 2020

Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
16	Software	Engagifii (Formerly Capitol Impact)	Legislative Tracking System	Legislative Tracking System Maintenance & Support Services	County Manager	Information Technology	\$3,540.00
17	Software	Palatine Technology Group	Electronic Warrant Interchange (EWI)	Electronic Warrant Interchange System Maintenance & Support Services	Courts	Information Technology	\$31,270.00
18	Software	Tyler Technologies-Odyssey Division	Odyssey Justice System	Unified Justice Case Management System Maintenance & Support Services	Criminal Justice and Public Safety Agencies	Information Technology	\$2,150,000.00
19	Service/ Software/ Hardware	Automated Logic Controls	Building Automation System	Maintenance and Support Services for Building Automation System	D.R.E.A.M.	D.R.E.A.M.	\$200,000.00
20	Service/ Software/ Hardware	Carrier Corporation	Various Carrier chillers, equipment and automation system.	Maintenance and Support Services for equipment and automation system	D.R.E.A.M.	D.R.E.A.M.	\$200,000.00
21	Service/ Software/ Hardware	Control Concepts	Building Automation System	Maintenance and Support Services for equipment and automation system	D.R.E.A.M.	D.R.E.A.M.	\$200,000.00
22	Services	E.J. Ward	Automated Fuel Devices	Maintenance and Support Services	D.R.E.A.M.	D.R.E.A.M.	\$100,000.00
23	Software	Energy CAP, Inc.	Utility Management Software	Maintenance and Support Services	D.R.E.A.M.	D.R.E.A.M.	\$80,000.00
24	Service	Evans Technology, Inc.	Primavera/P6 Support	Primavera programming services	D.R.E.A.M.	D.R.E.A.M.	\$50,000.00
25	Service/ Software/ Hardware	Georgia Trane	Trane Tracer Sc, Es	Building Automation System Maintenance and Support Services	D.R.E.A.M.	D.R.E.A.M.	\$400,000.00
26	Software	JLL , Corporate Solutions, Technology Solutions formerly	Archibus	Enterprise Software Support for Asset Management and Fleet Maintenance Programs	D.R.E.A.M.	D.R.E.A.M.	\$40,000.00
27	Service/ Software/ Hardware	Johnson Controls, Inc.	HVAC Metasys Automation System	Building Automation System-HVAC Maintenance and Support Services	D.R.E.A.M.	D.R.E.A.M.	\$200,000.00
28	Software	M2 Consultants	Maximo	Computerized Maintenance Management/Work Order System Maintenance & Support Services	D.R.E.A.M.	D.R.E.A.M.	\$250,000.00
29	Service/ Software/ Hardware	McQuay Corporation	McQuay HVAC equipment	Maintenance and Support Services for McQuay HVAC Equipment	D.R.E.A.M.	D.R.E.A.M.	\$175,000.00
30	Software	Oracle	Primavera	Renewal of the technical support services for Primavera CM and P6 software	D.R.E.A.M.	D.R.E.A.M.	\$50,000.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
31	Hardware/ Software	Schindler Elevator Corporation	Elevator Controls	Proprietary extended warranty services for elevators at Adamsville Regional Health Center	D.R.E.A.M.	D.R.E.A.M.	\$20,000.00
32	Software	Security Information Systems, Inc.	"AlarmCenter " monitoring software	Monitoring the facility security alarms in 911 Center and at Electronics Division, DA Pearson Maintenance Building	D.R.E.A.M.	D.R.E.A.M.	\$10,000.00
33	Service/ Software/ Hardware	Siemens	Building Automation System	Installation, replacement parts and programming for Building Automation System	D.R.E.A.M.	D.R.E.A.M.	\$100,000.00
34	Service/ Software/ Hardware	Telemedia, LLC dba TPC Training Systems	On Line Training System	On-line computer based training (CBT) for certifications.	D.R.E.A.M.	D.R.E.A.M.	\$25,000.00
35	Software	Toney Alarm Systems and Services	"Fire Control Inc. " fire alarm system	Monitoring and notification of fire alarm system in the building	D.R.E.A.M.	D.R.E.A.M.	\$10,000.00
36	Service/ Software/ Hardware	WayPoint	Building Automation System	Maintenance and Support Services for Building Automation System	D.R.E.A.M.	D.R.E.A.M.	\$100,000.00
37	Software	Cellebrite USA	UFED (Universal Forensic Extraction Device System)	Mobile Forensics Software	District Attorney	District Attorney	\$25,000.00
38	Software	File Trail	File Trail (RFID- Radio Frequency Identification System)	RFID File Tracking System Maintenance & Support Services	District Attorney	District Attorney	\$15,195.00
39	Software	LexisNexis	LexisNexis	Access to Legal/Judicial Database	District Attorney	District Attorney	\$28,577.00
40	Software	Sharon Moxon-LibertyLabs	Staff TrainTrack Software	Training & Certifications	Emergency Services	Emergency Services	\$1,188.00
41	Software	Power DMS, Inc.	Power DMS Document Management	Manage Departmental documents with regards to training, SOPs, Accreditation, etc.	Emergency Services	Emergency Services	\$6,357.00
42	Hardware	Motorola, Inc.	Radio System components	Trunk Radio and Microwave System Maintenance	Emergency Services	Emergency Services	\$1,089,720.00
43	Software	Medical Priority Consultants	ProQA/AQUA/National Q	Software Tool for Emergency Medical Service Requests	Emergency Services	Emergency Services	\$56,200.00
44	Hardware	LeXair Electronics	Phone System Headsets	Headset Repair & Replacement	Emergency Services	Emergency Services	\$4,000.00
45	Hardware	JMF Solutions, Inc	100 MB Fiber Transport	Replacement for an unobtainable microwave link between Westin 201 Peachtree and Atlanta FS 21	Emergency Services	Emergency Services	\$17,098.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
46	Software	Informer Systems, LLC	Staff Scheduling Software and Notification	9-1-1 Staff Shift Scheduling and Leave Request Services	Emergency Services	Emergency Services	\$9,672.00
47	Software	Haines & Company Inc.	911 CD Updates	911 Address & Phone Number Updates	Emergency Services	Emergency Services	\$2,499.00
48	Software	GJKG, Inc	Select Advantage	Pre-employment Testing Software	Emergency Services	Emergency Services	\$3,000.00
49	Software	Everbridge	Emergency Notification System	Emergency Alert System Maintenance	Emergency Services	Emergency Services	\$115,000.00
50	Software	DaVinci	Inside the App Software	Front Desk Receptionist APP	Emergency Services	Emergency Services	\$150.00
51	Software	CentralSquare (formerly Sungard/Superion)	CAD Emergency System	9-1-1 Computer Aided Dispatch System Maintenance & Support Services	Emergency Services	Emergency Services	\$174,172.00
52	Software	Biddle Consulting Group, Inc.	Critical Annual Software Subscription	Pre-employment Testing Software	Emergency Services	Emergency Services	\$2,695.00
53	Hardware	BearCom	Radio Site & Subscriber Maintenance	800 MHz Trunked Radio System Maintenance	Emergency Services	Emergency Services	\$234,458.00
54	Software	AT&T	E911 Call Phone system Maintenance	Viper Phone System Maintenance	Emergency Services	Emergency Services	\$144,288.00
55	Hardware	AMR Business Products	DECA - Nicelog Voice Recording System	911 Voice Recording System Maintenance & Support Services	Emergency Services	Emergency Services	\$73,020.00
56	Software	RightStar	RemedyForce - Ext. Affairs	RemedyForce License	External Affairs	Information Technology	\$7,710.00
57	Software	Yuja Enterprises, Inc.	Yuja	Digital & Video Asset Management	External Affairs	External Affairs	\$7,000.00
58	Software	Emergent, LLC	SAP Concur	Travel Management and Expense System	Finance	Finance	\$37,300.00
59	Software	Emphasys Computer Solutions, Inc.	Treasury Desktop	Treasury Management Software	Finance	Finance	\$6,510.00
60	Software	RightStar	Remedy Force	Accounts Payable Invoice Tracking	Finance	Finance	\$35,700.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
61	Software	RightStar	Remedy Force	Benefits, Payroll, Pension Tracking for Incident, Service Request and Call Documentation.	Finance	Finance	\$8,644.00
62	Software	LexisNexis	LexisNexis	Access to Legal/Judicial Database (Accurint)	Finance	Finance Department	\$4,980.00
63	Software	RightStar	RemedyForce - Finance - Benefits	RemedyForce License	Finance	Finance	\$40,000.00
64	Software	RightStar	RemedyForce - Finance	Professional Svs for AP Department/Liaison Workflow & License	Finance	Information Technology	\$15,877.50
65	Software	RightStar	RemedyForce - Finance - Accounts Payable	RemedyForce License	Finance	Finance	\$22,000.00
66	Hardware	Riskconnect formerly CS Stars LLC	Marsh ClearSight	Risk Management Information System/Workers Compensation System Maintenance & Support Services	Finance	Information Technology / Finance Department	\$113,423.00
67	Hardware support	AdComp Systems Group	AdComp Justified Automated Collections Kiosk (JACK)	Automated Collections Kiosk Annual Maintenance & Support Services	Finance Department / Public Works	Finance Department / Public Works	\$11,000.00
68	Software	Advanced Utilities Systems	CIS Infinity and Infinity Link	Water and Sewer Utility Billing System Maintenance & Support Services	Finance Department / Public Works	Finance Department / Public Works	\$400,000.00
69	Software	Finite Matters LTD	Pattern Stream Consulting	Budget Book Automation Support	Finance/Budget	Finance	\$8,000.00
70	Software	ClinLab, Inc.	ClinLab	ClinLab Laboratory Information System Solutions - Support and Maintenance CDC/HIPP	Fulton County Board of Health	Fulton County Board of Health	\$17,250.00
71	Software	Cost Effective Computer Systems Inc	QuickSCRIPTS	Pharmacy support system for medication dispensing	Fulton County Board of Health	Fulton County Board of Health	2300
72	Software	Executive Information Systems, LLC	SAS	Data Analysis/EPI	Fulton County Board of Health	Fulton County Board of Health	\$9,200.00
73	Software	Intermetro Industries Corporation, Inc.-New Vendor Name is TouchPoint	Software Maintenance/Support	Software technical Support & Maintenance for Med Dispense Units - Ryan White	Fulton County Board of Health	Fulton County Board of Health	\$7,800.00
74	Software	LexisNexis	Accurint	RW/HIPP Patient Locator System	Fulton County Board of Health	Fulton County Board of Health	\$6,500.00
75	Software	M2 Consultants	Maximo	Inventory System for Medical and Preventive Services	Fulton County Board of Health	Fulton County Board of Health	\$9,920.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
76	Software	Mitchell & McCormick (M&M) Vendor name: Harris	M&M Case Management System	Public Health- Health Case Management System Maintenance & Support Services	Fulton County Board of Health	Fulton County Board Health	\$285,000.00
77	Hardware Software	NEMO-Q, L.P.	NQS Queuing Software with MSSQL Database	NEMO-Q maintenance agreement Communicable Disease	Fulton County Board of Health	Fulton County Board of Health	\$9,000.00
78	Software	NEMO-Q, L.P.	NQS Queuing Software with MSSQL Database	NEMO-Q maintenance agreement Vital Records	Fulton County Board of Health	Fulton County Board of Health	\$9,000.00
79	Software	NEMO-Q, L.P.	NQS Queuing Software with MSSQL Database	NEMO-Q install and maintenance for Nursing, WIC, Dental, Family Planning, STD, Ryan White	Fulton County Board of Health	Fulton County Board of Health	\$70,000.00
80	Software	One Call Now Does Buiness as SWN Communications	WIC PERN-WICP Call	WIC Call System	Fulton County Board of Health	Fulton County Board of Health	\$9,000.00
81	Software	Patterson	Patterson software	Software for the digital xray systems in oral health clinics	Fulton County Board of Health	Fulton County Board of Health	\$1,100.00
82	Software	Systems Outsourcing & Support Inc.	Dynamic Billing and Posting	Medical Billing Support Service	Fulton County Board of Health	Fulton County Board of Health	23000 lower amount to \$5,000
83	Software	AT&T	CIPA Filtering	Bluecoat web filtering service	Fulton Public Library	Fulton Public Library	\$10,000.00
84	Software	Bibliocommons	BibiloCommons Inc.	Software Maintenance for Online Public Access Catalog	Fulton Public Library	Fulton Public Library	\$150,000.00
85	Software	Bibliotheca, LLC (3M Security System)	Software Maintenance Agreement	Maintenance/Repairs for Self Check Stations for Research Atlanta Fulton Public Library and other Locations	Fulton Public Library	Fulton Public Library	\$102,000.00
86	Software	Bibliotheca, LLC (3M Security System)	Software Maintenance Agreement	Maintenance/Repairs for Book Security Detection System for Atlanta Fulton Public Library Branch Locations	Fulton Public Library	Fulton Public Library	\$50,400.00
87	Software	Board of Regents	Digital Library of Georgia	AARL collection finding aids	Fulton Public Library	Fulton Public Library	\$15,000.00
88	Software	Bridgeall	CollectionHQ	Collection Management Software	Fulton Public Library	Fulton Public Library	\$150,000.00
89	Software	Cengage Learning	TERC	Job Search Database	Fulton Public Library	Fulton Public Library	\$49,713.00
90	Software	Cengage Learning	Ed2Go	Online Continuing Education Classes	Fulton Public Library	Fulton Public Library	\$58,320.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
91	Software	Cengage Learning	Lit., Biographical and Career Databases	Online Database Membership for Biographical	Fulton Public Library	Fulton Public Library	\$191,880.00
92	Software	EBSCO Information Services	Flipster	Digital Magazines	Fulton Public Library	Fulton Public Library	\$132,000.00
93	Software	Facts on File Inc.	Reference Databases	Online Database Membership for Reference	Fulton Public Library	Fulton Public Library	\$49,680.00
94	Software	Findway World, LLC	Findaway	Digital Educational Content	Fulton Public Library	Fulton Public Library	\$132,000.00
95	Software	Fulton County Daily Report	Daily Report Online	Online Local Legal Newspaper Database	Fulton Public Library	Fulton Public Library	\$25,920.00
96	Software	Haines & Company Inc.	Haines Criss + Cross	Web- based + CD Rom Haines Directories	Fulton Public Library	Fulton Public Library	\$55,000.00
97	Software	InfoUSA	ReferenceUSA Database	Online Database Membership	Fulton Public Library	Fulton Public Library	\$175,200.00
98	Software	JSTOR	JSTOR	Online Database Membership	Fulton Public Library	Fulton Public Library	\$7,453.00
99	Software	Library Ideas, LLC	Freegal	Digital Music	Fulton Public Library	Fulton Public Library	\$72,000.00
100	Software	Mango Languages	Mango Languages	Language Learning & Translation Database	Fulton Public Library	Fulton Public Library	\$34,560.00
101	Software	McGraw Hill / Standard & Poor dba S&P Global Market	S&P Global Market Intelligence - Industry Related Database	Online Database Membership	Fulton Public Library	Fulton Public Library	\$64,800.00
102	Database	Mergents, Inc.	Mergents	Financial Data	Fulton Public Library	Fulton Public Library	\$108,000.00
103	Software	Midwest Tapes, LLC	Hoopla	Digital Movies and Audiobooks	Fulton Public Library	Fulton Public Library	\$600,000.00
104	Software	Morningstar	Morningstar	Online Financial Industry Database	Fulton Public Library	Fulton Public Library	\$32,400.00
105	Software	New York Times	New York Times Digital	Digital Newspaper	Fulton Public Library	Fulton Public Library	\$16,800.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
106	Software	News Bank	Access World News	Online Newspaper Databases	Fulton Public Library	Fulton Public Library	\$99,360.00
107	Software	OCLC, Inc.	ContentDM	Archival Management Software	Fulton Public Library	Fulton Public Library	\$35,000.00
108	Software	Overdrive Inc.	E-Audio books	Online Database Membership	Fulton Public Library	Fulton Public Library	\$900,000.00
109	Software	Oxford University Press	African-American Studies Database	Online African-American Studies Database Membership	Fulton Public Library	Fulton Public Library	\$8,640.00
110	Software	Proquest Information & Learning Co.	Newspaper Database & Microfilms	Federated Search Engine & Online African-American Historical Newspapers Database	Fulton Public Library	Fulton Public Library	\$75,000.00
111	Software	Proquest Information & Learning Co.	Intro to the NAACP	Online Database Membership	Fulton Public Library	Fulton Public Library	\$11,179.00
112	Software	Recorded Books	Universal Class	Online Continuing Education Classes	Fulton Public Library	Fulton Public Library	\$54,648.00
113	Software	Recorded Books	Zinio	Digital Magazines	Fulton Public Library	Fulton Public Library	\$60,000.00
114	Software	Scholastic Library Publishing	Bookflix	Bookflix Online Literacy Database	Fulton Public Library	Fulton Public Library	\$24,840.00
115	Software	SIRSI	SIRSI Circulation Software	Atlanta Fulton Public Library Circulation System Maintenance & Support Services	Fulton Public Library	Fulton Public Library	\$700,000.00
116	Software	Tutor.com	Tutor.com	Online Live Tutoring Service	Fulton Public Library	Fulton Public Library	\$144,000.00
117	Software	World Book	World Book Online	Online Encyclopedia	Fulton Public Library	Fulton Public Library	\$45,000.00
118	Software	Zoobean, Inc.	Beanstack	Online web based system used to measure reading programs participation	Fulton Public Library	Fulton Public Library	\$25,000.00
119	Software	NeoGov	Government Jobs.com	Online Job Application System	Human Resources	Information Technology	\$44,000.00
120	Software	Patterson Pope, Inc.	Docuware System	Cloud-Based File Storage	Human Resources	Human Resources	\$9,000.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
121	OnLine Database	Thomas Reguter	Westlaw	Online Legal Research Services	Human Resources	Human Resources	\$4,200.00
122	Software	RightStar	Rightstar Helpdesk Maintenance - HR	Information Technology Help Desk System License and Maintenance	Human Resources	Information Technology	\$45,000.00
123	Software	America Inc.	SAP Success Factors	Performance Management Software	Human Resources	Information Technology	\$91,000.00
124	Software	Software	Sedgewick	FMLA Software	Human Resources	Human Resources	\$91,000.00
125	Software	4U Services, Inc. DBA Stellar Services	Instantis PPM Tool	Portfolio Management software	Information Technology	Information Technology	\$35,400.00
126	Hardware	Blue Chip Air	HVAC Maintenance	HVAC Maintenance	Information Technology	Information Technology	\$3,000.00
127	Software	Cambridge Computer	Cylance AntiVirus	Anti-virus software	Information Technology	Information Technology	\$143,371.00
128	Software	Carahsoft	Qualtrics	Customer Survey Generation and Analysis	Information Technology	Information Technology	\$239,500.00
129	Hardware	Crown Lift Trucks	Fork Lift Maintenance	Fork Lift Maintenance	Information Technology	Information Technology	\$3,000.00
130	Software	Dell Inc	Gemalto	License for Encryption	Information Technology	Information Technology	\$60,000.00
131	Software	Dell Inc	SecureWorks	Cybersecurity services	Information Technology	Information Technology	\$140,000.00
132	Software	Diltex	Enterprise Vault	Enterprise information archive platform	Information Technology	Information Technology	\$69,605.00
133	Software	Emergent, LLC	Adobe Software licenses	Licenses to provide Adobe software countywide	Information Technology	Information Technology	\$86,155.00
134	Software	Experian	QAS Addressing Software	Electronic Address Data System Maintenance & Support Services	Information Technology	Information Technology	\$15,204.00
135	Software	JetBrains.com	All Products Pack	These tools help in writing code and debugging the application during development. We use this for writing PHP in	Information Technology	Information Technology	\$612.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
136	Software	Micro Focus	Maintenance & Support	Enterprise application software	Information Technology	Information Technology	\$10,175.00
137	Software	Microsoft Corporation	Premier Support	Technology Support	Information Technology	Information Technology	\$53,000.00
138	Software	Presidio	ProofPoint spam filter	spam filter	Information Technology	Information Technology	\$160,000.00
139	Software	Presidio	Varonis Cloudbased security tool	Cloudbased security tool	Information Technology	Information Technology	\$172,620.00
140	Software	Presidio	PaloAlto	Firewall Maintenance	Information Technology	Information Technology	\$82,968.00
141	Software	RightStar	Remedy Force Service Desk System for Customer Service	Information Technology Help Desk System License and Maintenance	Information Technology	Information Technology	\$4,253.00
142	Software	RightStar	RemedyForce - FCIT	Configuration Management Database (CMDB)	Information Technology	Information Technology	\$12,390.00
143	Software	RightStar	RemedyForce - Professional Services	Professional Services	Information Technology	Information Technology	\$50,000.00
144	Software	SHI	Precise TPM	Software Maintnenace	Information Technology	Information Technology	\$60,000.00
145	Software	SHI	KnowBe4 Security Training	Security Training	Information Technology	Information Technology	\$50,220.00
146	Software	SHI	Exabeam Cloudbased security tool	Cloudbased security tool	Information Technology	Information Technology	\$250,000.00
147	Software	SHI	Zscaler Cloudbased security tool	Cloudbased security tool	Information Technology	Information Technology	\$140,000.00
148	Software	SHI	Centrify Cloudbased security tool	Cloudbased security tool	Information Technology	Information Technology	\$157,331.00
149	Software	SHI	Centrify Cloudbased security tool	Idaptive Tool	Information Technology	Information Technology	\$215,000.00
150	Software	SHI	Office 365	Cloudbase software application	Information Technology	Information Technology	\$100,000.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
151	Software	SHI	Forescout	Network access control	Information Technology	Information Technology	\$448,316.00
152	Software	Superion, LLC	NetMotion Mobility (E911)	E911 Disptaching Software Tool	Information Technology	Information Technology	\$20,000.00
153	Software	Tangoe, LLC	Asentinel Maintenance	EDI software	Information Technology	Information Technology	\$58,410.00
154	Software	Tyler Technologies	Smartfile, PubicAccess and Field Mobile	Annual Support and Services	Information Technology	Information Technology	\$214,635.00
155	Software	Zoho formerly Computer Intelligence Assocation	Manage Engine	Active Directory Management Tool	Information Technology	Information Technology	\$40,000.00
156	Software	SAIT	Data Center Service Maintence	Professional Services	Information Technology	Information Technology	\$20,000.00
157	Software	Entrust	Entrust Security Cert Mgnt Services	Cert. Mgnt Services	Information Technology	Information Technology	\$10,000.00
158	Software	IPVision, Inc.	IDENTIV - ICPAM IPVision Support Access Contraol	INDENTIV - ICPAM (Access Control Yearly Maintenance Support	Information Technology	Information Technology	\$15,000.00
159	Software	Prosys Information Systems	SIP-Gateway	Telephone System Upgrade/Modernisation	Information Technology	Information Technology	\$64,000.00
160	Software	Atlantic Data Security formerly Netanium, Inc.	Netwrix	Network Auditing Software Maintenance	Information Technology	Information Technology	\$35,000.00
161	Software	BMC Software	BMC Job Scheduling Software	Computer Scheduling Software	Information Technology	Information Technology	\$18,005.00
162	Software	CGI-AMS	AMS Advantage-ERP Application	County ERP System Maintenance & Support Services (Personnel, Purchasing & Finance)	Information Technology	Information Technology	\$1,051,700.00
163	Software	Corporate Transaction Services	Language Link	Telephone Translation	Information Technology	Information Technology	\$20,000.00
164	Software	Dell Inc	VMWare	Server Virtualization Software Licenses, Maintenance & Support	Information Technology	Information Technology	\$339,020.00
165	Software	Earthchannel Communications (Media Management)	ClearChannel	Video Streaming System Maintenance & Support Services	Information Technology	Information Technology	\$35,913.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
166	Software/Hardware	EMC Inc.	EMC Disk / Data Storage	EMC Systems Maintenance & Support Services	Information Technology	Information Technology	\$1,171,367.00
167	Software	ESRI	ArcGIS Desktop, ArcGIS Server, ArcGIS Online	Geographic Information System Desktop and Server Software	Information Technology	Information Technology / Public Works/ Tax Assessor	\$370,000.00
168	Hardware	Fujitsu	Hardware Maintenance	Fujitsu Server & Storage Hardware Maintenance	Information Technology	Information Technology	\$79,000.00
169	Software	Howard Industries	Barracuda Firewall Licenses	Firewall Protection Software	Information Technology	Information Technology	\$50,000.00
170	Software	Infax CourtSight	Infax CourtSight Suite	Support for Court Monitors	Information Technology	Courts	\$5,500.00
171	Software	Infax CourtSight	Infax CourtSight Suite	Support for Court Monitors	Information Technology	Courts	\$5,500.00
172	Software	Interworks, Inc.	Tableau License	Interactive visual data	Information Technology	Information Technology	\$55,277.00
173	Software	JSCAPE	JSCAPE	FTP - File Transfer Software Maintenance	Information Technology	Information Technology	\$6,500.00
174	Software	Kronos Inc.	Kronos Enterprise Time System	Enterprise Time Keeping System Licenses, Maintenance & Support Services	Information Technology	Information Technology	\$173,000.00
175	Software	LinkedIn (formerly Lynda.com)	LyndaEnterprise Academic & Government	Enterprise learning in business & technology for employee training and development.	Information Technology	Information Technology	\$18,000.00
176	Hardware	Morgan Birge & Associates	Legacy Telecommunications Equipment Maintenance	Legacy Telecommunications Equipment Maintenance	Information Technology	Information Technology	\$24,000.00
177	Software	Namescape	Namescape Email Software	E-Mail System Utility Software	Information Technology	Information Technology	\$10,200.00
178	Software	Oracle	Oracle Licenses	Oracle Licensing and Support	Information Technology	Information Technology	\$549,100.00
179	Hardware	Prosys Information Systems	F5 Networks - Network Traffic Manager	Network Load Balancer	Information Technology	Information Technology	\$13,000.00
180	Software	RightStar	Rightstar Helpdesk Maintenance - FCIT	Information Technology Help Desk System License and Maintenance	Information Technology	Information Technology	\$100,000.00

Annual Hardware and Software Maintenance and Support List - 2020

Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
181	Software	Rocket Software	Rocket Seagull	Mainframe Terminal Emulation Software Maintenance & Support Services	Information Technology	Information Technology	\$10,000.00
182	Software	Sitecore	Sitecore Experience 9 Platform	Maintenance and support	Information Technology	Information Technology	\$325,000.00
183	Software	SiteImprove	SiteImprove - Web Analysis Software	Website Diagnostic Software	Information Technology	Information Technology	\$10,000.00
184	Software	Software House International	Idera SQL tuning softwre	SQL Tuning Performance software	Information Technology	Information Technology	\$6,723.00
185	Software	Software House International	Microsoft Licenses. Software and Support	Microsoft Licenses. Software and Support	Information Technology	Information Technology	\$4,152,593.00
186	Software	Software House International	SolarWinds	Network Monitoring & FTP Support Software	Information Technology	Information Technology	\$45,000.00
187	Hardware/ Software	Business Information System Inc.	Digital Court Recording	DCR 4Ch Digital /Audio Recording Software with Notes, Mixer and Splitter	Juvenile Court	Juvenile Court	\$25,000.00
188	Software	ORBIS Partners Inc.	Youth Assessment and Screening Instrument (YASI)	Youth Assessment and Screening Software and Support	Juvenile Court	Information Technology	\$6,608.00
189	Software	Canyon Solutions	JCATS	Juvenile Court Case Management System Maintenance & Support Services	Juvenile Court/Office of Child Attorney	Juvenile Court	\$135,000.00
190	Software	CaseWare IDEA Inc	IDEA 10	Perpetual License, Support and Maintenance for the Analytical Tool	Office of County Auditor	Office of County Auditor	\$3,000.00
191	Software/ Hotline	Navex Global, Inc.	Whistleblower Hotline Subscription	Hotline-Enterprise Lite Subscription and Global Telephony Subscription	Office of County Auditor	Office of County Auditor	\$19,706.00
192	Software	Wolters Kluwer	TeamMate Software Maintenance	Support & Maintenance for Audit Management Software	Office of County Auditor	Office of County Auditor/Non-Agency	\$16,650.00
193	Software/ SaaS	AchieveIt Online, LLC	AchieveIt	Project Management Software	Office of Strategic Planning	County Manager's Office/Strategic Planning	\$160,000.00
194	Software/ SaaS	Socrata, Inc.	Socrata	Performance Management System Software	Office of Strategic Planning	County Manager's Office/Strategic Planning	\$660,000.00
195	Software	LexisNexis	LexisNexis	Access to Legal/Judicial Database (Accurint)	Office of the Child Attorney	County Manager/ Office of Child Attorney	\$3,915.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
196	Software	LexisNexis	LexisNexis	Access to Legal/Judicial Database	Office of the Child Attorney	County Manager/ Office of Child Attorney	\$9,650.00
197	Software	Dana Safety Supply	Mobile License Plate Reader	Government cloud storage, hit retention and read retention	Police Department	Police Department	\$7,980.00
198	Software	Datamaxx Group	*Datamaxx Licenses and Support	Criminal Information System Maintenance & Support Services	Police Department	Police Department	\$6,000.00
199	Software	Eagle Advantage Solutions	*Intellibook Livescan	Intellibook Livescan, LSID 425, LSID 419, & Livescan State Connection Support	Police Department	Police Department	\$5,865.00
200	Software	Eagle Advantage Solutions	*Eagle*Print	Eagle*Print Applicant Software Application	Police Department	Police Department	\$3,075.00
201	Software	Farber Specialty Vehciles	*SatcomService LLC	Command Vehicle Internet Satellite	Police Department	Police Department	\$5,328.00
202	Software	Leads Online LLC	*Leads Online	Pawn Shop Investigative Software	Police Department	Police Department	\$3,133.00
203	Software	Utility Associates	Body and In-Car Camera Systems	Software, including licensing fees, annual maintenance and suport, patches.	Police Department	Police Department	\$41,940.00
204	Software	West Publishing Corp	*Thomson Reuters	Legal Research/Investigative Solution	Police Department	Police Department	\$5,669.00
205	Software	LexisNexis	LexisNexis	Access to Legal/Judicial Database	Public Defender	Public Defender	\$22,705.00
206	Software & Hardware	MSA	MSA	Document Scanner Maintenance	Public Defender	Public Defender	\$4,000.00
207	Software & Hardware	Security 101	Security101	Security Door Access and Cameras	Public Defender	Public Defender	\$15,000.00
208	Software	Thomson West	WestlawNext & Clear Investigator	On-Line Legal Database Research	Public Defender	Public Defender	\$42,000.00
209	Software	Bentley Systems, Inc.	MicroStation Information Modeling and CAD Production	License & Support	Public Works	Public Works	\$7,800.00
210	Software	DLT Solutions, LLC	AutoCAD v10 Civil 3D	Auto CAD Engineering Application Support	Public Works	Public Works	\$30,000.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
211	Software	Evans Technology, Inc.	Primavera P6 & Professional Mgmt.	Application User License, Update & Support, Evan Custom RP6 R8 Student Kit	Public Works	Public Works	\$120,000.00
212	Software	Innovyze	Infowater Suite	Annual maintenance subscription program	Public Works	Public Works	\$3,750.00
213	Software	Innovyze (Wallingford)	Infoworks ICM SE	PW Interactive Sanitary Sewer Modeling	Public Works	Public Works	\$248,625.00
214	Software	Labworks, LLC (Previously Perkin Elmer)	Labworks	Laboratory Information Management System	Public Works	Public Works	\$26,000.00
215	Software	Oracle	Oracle Primavera and Contract Management Software	Support and upgrades to Primavera and Contract Management software	Public Works	Public Works	\$24,300.00
216	Software	Thingtec	TracIT	AVL Software and web maintenance	Public Works	Public Works	\$60,000.00
217	Software	XC2 Software, LLC	XC2 Backflow Prevention Management Software	Prevention Management Support contract	Public Works	Public Works	\$68,750.00
218	Hardware	Xerox Corporation	Wide Format Scanner	Maintenance support and repairs for scanner	Public Works	Public Works	\$8,600.00
219	Software	Azteca Systems	Cityworks Enterprise	Computerized Maintenance Management/Work Order System Maintenance & Support Services	Public Works / Police	Public Works / Police	\$205,000.00
220	Software	Accela	Permits Plus	Permit Management System Maintenance & Support Services	Public Works/ Planning and Community Services	Public Works/ Planning and Community Services	\$110,000.00
221	Software	Earl Dudley	Topcon	Sta-Sub GP Yearly Reference Station	Public Works/ Planning and Community Services	Public Works/ Planning and Community Services	\$110,000.00
222	Software	B2G Now	Contract Compliance System	Contract Compliance System	Purchasing & Contract Compliance	Purchasing & Contract Compliance	\$40,000.00
223	Software	DocuSign	DocuSign	Workflow Signature Management	Purchasing & Contract Compliance	Purchasing & Contract Compliance	\$13,000.00
224	Software	Drake Communications Inc.	Interactive Voice Response System	Interactive Voice Response System Maintenance & Support Services	Registration & Elections	Registration & Elections	N/A
225	Software	EasyVote Solutions	Election/Asset Management System	On-line Applications for PollBook, Campaign Finance, Inventory	Registration & Elections	Registration & Elections	\$26,500.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
226	Hardware	Elections Systems and Software (ES&S)	Ballot on Demand	Ballot Printing System Maintenance & Support Services	Registration & Elections	Registration & Elections	N/A
227	Hardware	Elections Systems and Software (ES&S)	Touch Screen, Accuvote Optical Scan, Express Poll units	Elections System Maintenance & Support Services	Registration & Elections	Registration & Elections	N/A
228	Software	Image One Corporation	Rocket-File Signature Scanning System	Registration & Elections Esignature System Maintenance & Support Services	Registration & Elections	Registration & Elections	\$7,170.00
229	Software	Patterson Pope, Inc.	Lektriever Filing System	Lektriever Filing System	Registration & Elections	Registration & Elections	\$3,618.00
230	Hardware	DMT Solution Global Corp. - Blue Crest	Relia-Vote System/Absentee Mail	Absentee Ballot Processing System Maintenance & Support Services	Registration & Elections	Registration & Elections	\$57,601.00
231	Hardware	Runbeck Election Services	Scanner & Reader	Scanner used with Ballot Duplication System	Registration & Elections	Registration & Elections	N/A
232	Hardware	Runbeck Election Services	Sentio Ballot Printing on Demand System	Printer used with Ballot Duplication System	Registration & Elections	Registration & Elections	N/A
233	Software	Runbeck Electon Services	Novus Ballot Duplication Software System	Duplicate damaged Ballots	Registration & Elections	Registration & Elections	N/A
234	Software	SOE Software	Online Poll Worker Training system	Online Training Module	Registration & Elections	Registration & Elections	\$12,075.00
235	Software	SOE Software, d/b/a/ Scytl	Election Night Reporting Software	Election Night Reporting	Registration & Elections	Registration & Elections	\$9,000.00
236	Software	Adobe Acrobat	Acrobat Pro DC	4 Licenses	Select Fulton - Economic Development	Select Fulton	
237	Software	CoStar	CoStar Suite	2 Licenses	Select Fulton - Economic Development	Select Fulton	\$8,640.00
238	Software	GIS WebTech LLC	Recruit	1 License	Select Fulton - Economic Development	Select Fulton	\$8,651.00
239	Software	Chmura	JobsEQ Platform + Real-Time Intelligence (RTI) module	1 Organizational Licenses	Select Fulton - Workforce Development	Workforce	\$9,600.00
240	Software	Accessible Solutions, Inc.	SERVtracker	Web Hosting	Senior Services	Senior Services	\$20,000.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
241	Software	Survey Monkey	Survey Monkey	Web Hosting	Senior Services	Senior Services	\$2,300.00
242	Software	SWN Communications, Inc	One Call Now	Web Hosting	Senior Services	Senior Services	\$10,000.00
243	Software	Audio Visual Innovations, Inc.	Vidieo Wall	Software Maintenance	Sheriff	Sheriff	\$6,400.00
244	Software	Black Creek	Data tracking software	Software Maintenance	Sheriff	Sheriff	\$10,000.00
245	Software	Carahsoft/Celebrite	Software License	Cell Phone retrieval software Maintenance	Sheriff	Sheriff	\$5,000.00
246	Software	CI Technologies, Inc	Investigation Software	Software Maintenance	Sheriff	Sheriff	\$3,500.00
247	Software	Cross Match technologies	Sex Offender Software	Sex Offender Maintenance	Sheriff	Sheriff	\$10,000.00
248	Software	Georgia Technology Authority	WAN Telecommunication Services	Telecommunications WAN Services for Sheriff	Sheriff	Sheriff	\$16,000.00
249	Software	Key Tracer Systems, Inc.	Key Service	Key system Service/Maint	Sheriff	Sheriff	\$20,000.00
250	Software	LexisNexis	People Search Services	Search Services	Sheriff	Sheriff	\$4,800.00
251	Software	NEC	AFIS	Automated Finger Print ID System Maintenance & Support Services	Sheriff	Sheriff	\$109,989.58
252	Software	North Pointe	Inmate Tracking Software	Inmate Tracking Software	Sheriff	Sheriff	\$40,000.00
253	Software	PlastiCard	Photo ID Software	Software Maintenance	Sheriff	Sheriff	\$2,700.00
254	Software	Power DMS, Inc.	CELEA Certification	Software/System Maint	Sheriff	Sheriff	\$5,000.00
255	Software	Watch Systems LLC	Sex Offender Software	Sex Offender Maintenance	Sheriff	Sheriff	\$17,500.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
256	Software	West Publishing Corp	Clear	Search Services	Sheriff	Sheriff	\$10,000.00
257	Software	RightStar	RemedyForce - Superior Court Admin	Transition from Samanage to RemedyForce.	Superior Court Admin.	Information Technology	\$35,000.00
258	Software	Calling Post	Message911	Emergency Notification application	Superior Court Administrator	Superior Court Administrator	\$1,000.00
259	Software	Career Plug	Career Plug	HR/Performance and Recruiting Tool	Superior Court Administrator	Superior Court Administrator	\$6,000.00
260	Software	Docusign	Docusign	Electronic Signature Technology and Digital Transaction Management	Superior Court Administrator	Superior Court Administrator	\$1,500.00
261	Software	EBSCO Information Services	EBSCO Legal Reference Center	Legal Reference System for the public and pro se litigants.	Superior Court Administrator	Superior Court Administrator	\$5,000.00
262	Software	TextGov, LLC	Text-Juror Notifications	E- Notification Services for Jurors	Superior Court Administrator	Superior Court Administrator	\$8,400.00
263	Software	Thomson West	WESTLAW	Online Legal Research	Superior Court Administrator	Superior Court Administrator	\$98,000.00
264	Software	Zoom Video Communications Inc.	Standard Zoom Pro	Zoom Video Conferencing	Superior Court Administrator	Superior Court Administrator	\$1,500.00
265	Software	ICON SOFTWARE CORPORATION	Courthouse JMS (with summons Direct Module)	Jury Management System Software and Service	Superior Court Administrator/State Court	Superior Court Administrator/State Court	\$298,000.00
266	Software	Samanage USA, Inc.	Samanage	Asset tracking & service desk application	Superior Court Administrator/State Court	Superior Court Administrator/State Court	\$9,000.00
267	Software	Core Logic (formerly Marshall & Swift)	Commercial/Residential Estimator	Locate thousands of square foot and components for commercial properties	Tax Assessor	Tax Assessor	\$6,000.00
268	Software	Co-Star Comps	Data Listing Service	Appraisal Data Listing Search	Tax Assessor	Tax Assessor	\$84,695.00
269	Software	ESRI Canada Limited	ESRI Canada Limited	Online Appeal Software	Tax Assessor	Tax Assessor	\$25,000.00
270	Software	Experian	QAS Addressing Software	Electronic Address Data System Maintenance & Support Services	Tax Assessor	Tax Assessor	\$10,000.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
271	Software	First Multiple Listing	First Multiple Listing	Data Services Provider for Real Estate Properties	Tax Assessor	Tax Assessor	\$19,850.00
272	Software	LexisNexis	Online Search Engine	Realtime Reports for Property Deed Imaging, Court Records	Tax Assessor	Tax Assessor	\$32,000.00
273	Software	Pictometry International Corp.	Pictometry	Aerial Photography System Maintenance & Support Services	Tax Assessor	Tax Assessor	\$313,799.00
274	Software	q-Public	Website Implementation	Hosting, Maintenance, Support and Upgrades	Tax Assessor	Tax Assessor	\$32,000.00
275	Software	RightStar	Remedy Force	Customer Ticketing/ RelationshipManagement system	Tax Assessor	Information Technology	\$35,000.00
276	Software	RightStar	Remedy Force - Tax	Customer Ticketing/ RelationshipManagement system	Tax Assessor	Information Technology	\$43,735.00
277	Software	Tyler Technology-CLT Division	IAS World Tax System	IAS World Tax System Maintenance & Support Services	Tax Assessor	Tax Assessor	\$300,000.00
278	Software	Georgia Multiple Listing	Georgia Multiple Listing	Data Services Provider for Real Estate Properties	Tax Assessor/ Information Technology	Tax Assessor	\$7,000.00
279	Software	The Sidwell Company	Parcel Builder	Cadastral (Tax Parcel) Mapping System Maintenance & Support Services	Tax Assessor/Information Technology	Information Technology	\$20,000.00
280	Software	The Sidwell Company	Parcel Builder	Cadastral (Tax Parcel) Mapping System Maintenance & Support Services	Tax Assessor/Information Technology	Information Technology	\$180,000.00
281	Software	AT&T	Data Plan	Data Plan for Ipads for Appraiser	Tax Assessors	Tax Assessor	\$48,000.00
282	Software	Security 101	Security 101	Access Maintenance for Security Doors	Tax Assessors	Tax Assessor	\$2,496.00
283	Software	Thomson Rueters	West Publishing	Legal Research/Investigative Solution for Homestead	Tax Assessors	Tax Assessor	\$30,000.00
284	Software / Hardware	Brainsell Technologies	ACCPAY Software Support	ACCPAY Software Support & Services	Tax Commissioner	Tax Commissioner	\$14,000.00
285	Software/ Hardware	Cummins-Allison Corp.	Coin Sorters and Currency Counters	Coin Sorters & Currency Counter Equipment Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$67,000.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
286	Hardware	Document Strategies, Inc.	Mail Sorter	Mail Sorter Machines & Equipment Maintenance & Repair	Tax Commissioner	Tax Commissioner	\$49,000.00
287	Software	Docuware Corporation (formerly Westbrook Technologies)	Docuware System	Imaging System Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$90,000.00
288	Software	DRS Group	Check Scanners	Check Scanners Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$25,000.00
289	Software / Hardware	HP, Inc. formerly Hewlett Packard, Inc.	Printers	Printers Software Maintenance & Support	Tax Commissioner	Tax Commissioner	\$35,000.00
290	Software	Mavro Imaging	Remittance Processor Software	Check Remittance Processor Software Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$200,000.00
291	Hardware	NCR Corporation	Remittance Processor	Check Remittance Processor Hardware Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$230,000.00
292	Software/ Hardware	Netvantage, Inc. dba Creditron, Inc.	Remittance Processor-Item Age	Check Remittance Processor Software Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$241,000.00
293	Hardware	Onsite Maintenance Center LLC /formerly ServRight (Intrepid)	Shredder Maintenance	Shredder Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$8,500.00
294	Hardware	Opex Corporation	Jogger & Mail Extractor	Check Joggers and Mail Extractor Machine Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$170,000.00
295	Software	Paradime Solutions, Inc.	ACCPAY Software Support	ACCPAY Software Support & Services	Tax Commissioner	Tax Commissioner	\$15,000.00
296	Hardware	Pitney Bowes Credit Corp. dba Global Financial Services	Arrival Express Plus	Mailing Equipment/Postage Meter/Hand Held Scanner	Tax Commissioner	Tax Commissioner	\$17,000.00
297	Software/ Hardware	Q-Matic Corporation	Q-Matic Customer Flow Management	Customer Flow Management System Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$225,000.00
298	Software / Hardware	Sage Software, Inc.	ACCPAY Software Support	ACCPAY Software Support & Services	Tax Commissioner	Tax Commissioner	\$14,000.00
299	Software	Selectron Technologies Inc.	IVR/IWR	IVR/IWR for Real Estate/Solid Waste Billing/MTV	Tax Commissioner	Tax Commissioner	\$150,000.00
300	Software	Tyler Technology, Inc.-CLT Division	IAS World Tax System	IAS World Tax System Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$300,000.00

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Item #	Type	Vendor Name	Product Name	Description	User Agency	Funding Source	2020 Projected Expenditure
301	Software	Tyler Technology, Inc.-CLT Division	IAS World Tax System	IAS World Tax System Maintenance & Support Services	Tax Commissioner	Information Technology	\$1,000,000.00
302	Software / Hardware	WellSpring Software	Check Scanners	Bank Check Scanners Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$10,000.00
303	Software / Hardware	Xerox Corporation	Tax Bill Printers	Bill Printers Software Maintenance & Support Services	Tax Commissioner	Tax Commissioner	\$75,000.00
304	Software	For the Record	Digital Recording System for Courtrooms	Hardware and Software Maintenance	Courts System	Courts System	\$150,000.00
							\$32,570,847.08