

FULTON COUNTY, GEORGIA

October 2016 FINANCIAL RESULTS

Unaudited, Cash Basis



The Board of Commissioners and County Manager have categorized County efforts into six strategic areas. These priority areas are dedicated to achieving the major goals for Fulton County Government. The Office of Strategy and Performance Management oversees establishment of key performance measures for these areas to ensure our performance is continually striving upward.

All People are Safe



Fulton residents expect to be safe at home and work in their communities. This goal includes the justice system – from courts to jails to process cases in a fair and timely manner. These efforts also require Police and Fire rescue services in unincorporated areas to be efficient and effective, and community focused

All People are Healthy



Creating a healthy community depends on three key factors. Healthy behaviours, the availability and quality of health care, and the environment in which we live all contribute to a healthy population. This goal includes efforts by the County's health department, various agreements under federal and state grants for health care, our subsidy to Grady Hospital, clean drinking water and sewerage treatment services, and quality of served food.

All People are Self-Sufficient



For most adults and families, self-sufficiency means being able to meet their basic needs without any public or private assistance. Our Senior Citizen services and various human service programs all contribute to a safe space where the most vulnerable populations can receive the care and community support they need.



Priority Areas Continued

All People have Economic Opportunities



Fulton County plays an important role in creating the right environment to stimulate economic growth and develop an able workforce. Economic Development and transportation planning are devoted to fostering smart growth, while zoning, permitting, inspecting in unincorporated areas ensure planned growth in accordance with sound policies. Human services aimed to lifting economic opportunities throughout the County also increase the employable workforce

All People's Lives are Culturally and Recreationally Enriched



Arts and cultural organizations, libraries, parks, and recreational facilities have positive economic, social, and quality of life impacts on a community.

All People Trust Government is Efficient, Effective and Fiscally Sound



In order to deliver on the citizen-centric priorities above, Fulton County government must recruit and develop a competent, engaged workforce and maintain a collection of facilities, equipment and technology in a way that enables high performance. These services consist of supporting agencies and administration, along with payments on existing County obligations for growth and expansion.



	FY2015 ACTUAL RESULTS	FY2016 FINAL BUDGET
Millage Rate	10.5 MILLS	10.5 MILLS
Revenue	\$618.8M	\$617.3M
Expenditures	\$590.5 M	\$669.2 M
Revenue/Expenditures Diff	\$28.3 M	-\$51.9 M
Beginning Fund Balance	\$127.4 M	\$155.6 M
Ending Fund Balance	\$155.6 M	\$103.8 M

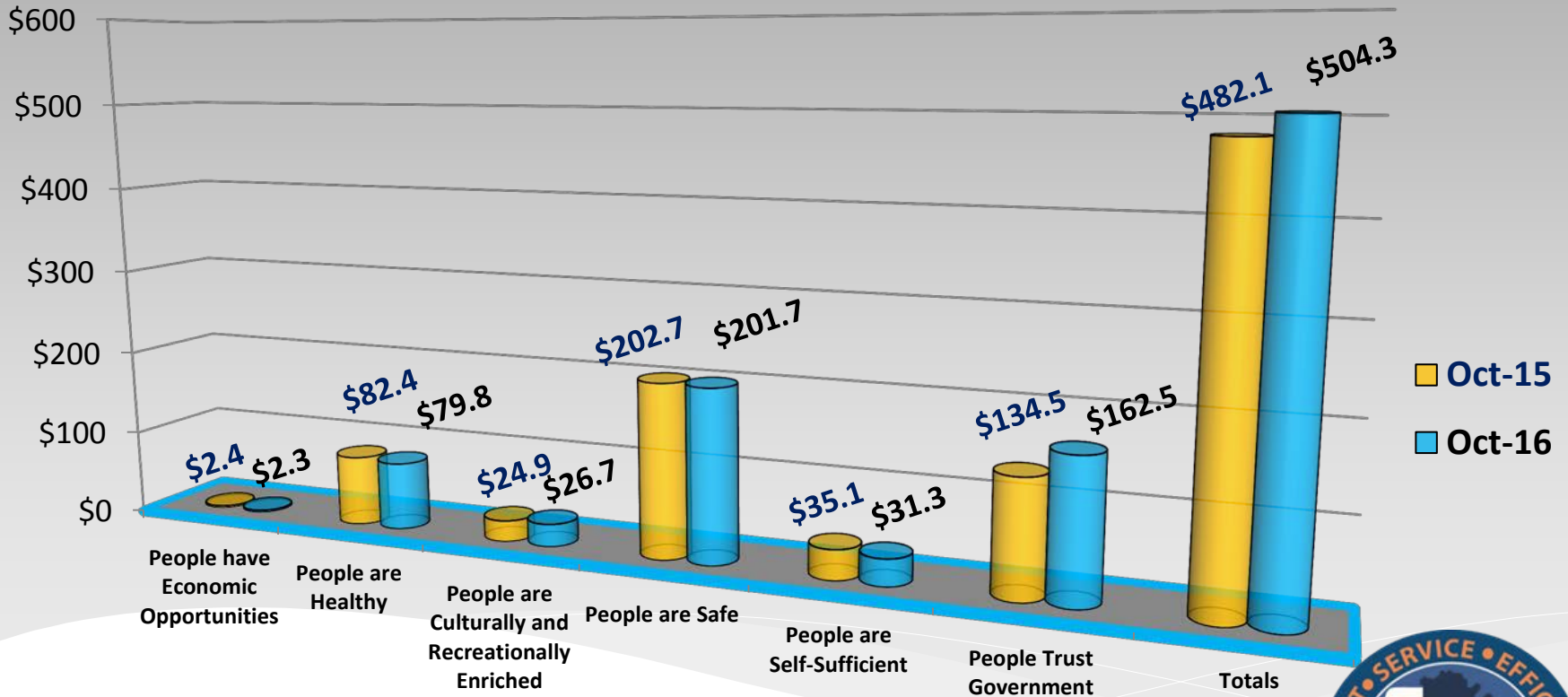
General Fund 2015 Actual Results vs. 2016 Budget



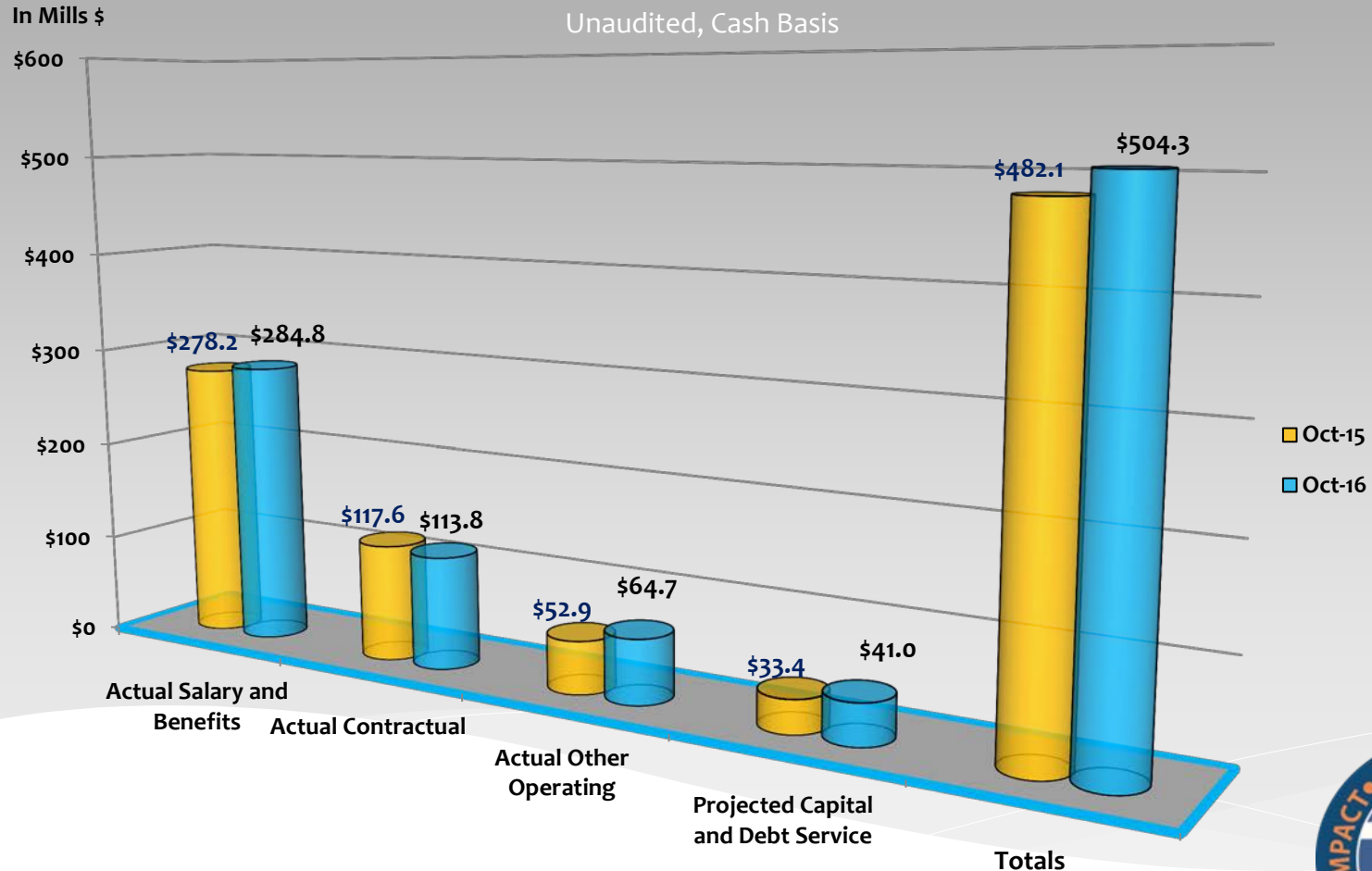
Actual Spending by Strategic Areas-General Fund October YTD

Unaudited, Cash Basis

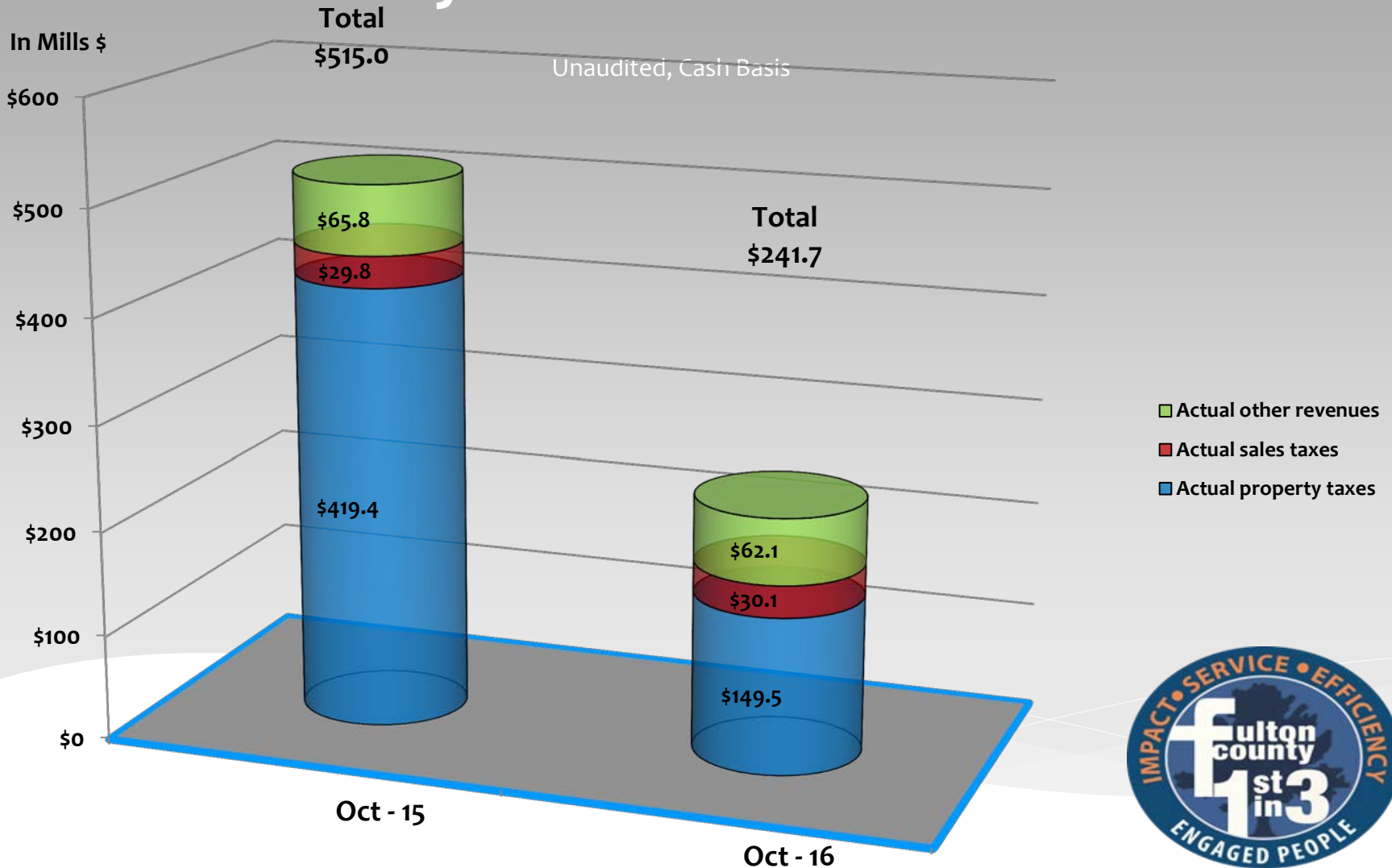
In Mills \$



General Fund Expenditures October YTD 2016



General Fund Revenue Summary October YTD 2016



General Fund Revenue Discussion October 2016

Total General Fund revenue collections as of the end of October 2016 were lower than October 2015 by approximately \$273.3 million. This is the result of property tax billing delays in 2016. Collections are expected to normalize later in 2016. Sales tax revenues were virtually consistent with last year's collection rate for the same period. Other categories, including environmental and outpatient medical fees are lower by \$3.7 million than 2015 collection as of October 30.



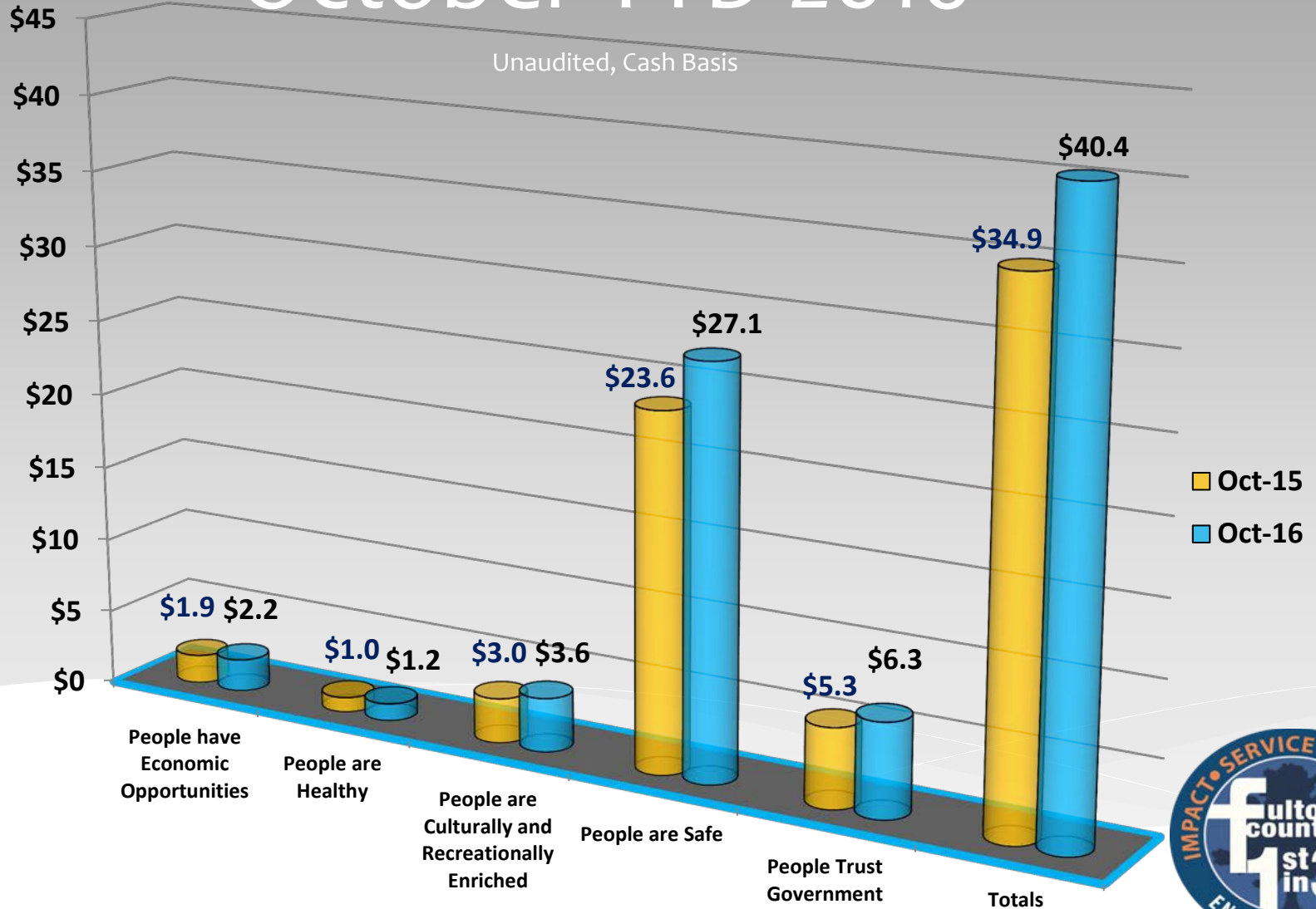
	FY2015 ACTUAL RESULTS	FY2016 FINAL BUDGET
Millage Rate	11.579	11.579
Revenue	\$49.7 M	\$49.5 M
Expenditures	\$46.5 M	\$55.1 M
Revenue/Expenditures	\$3.23 M	-\$5.6 M
Beginning Fund Balance	\$5.09 M	\$8.32 M
Ending Fund Balance	\$8.32 M	\$2.69 M

South Fulton 2015 Actual Results vs. 2016 Budget



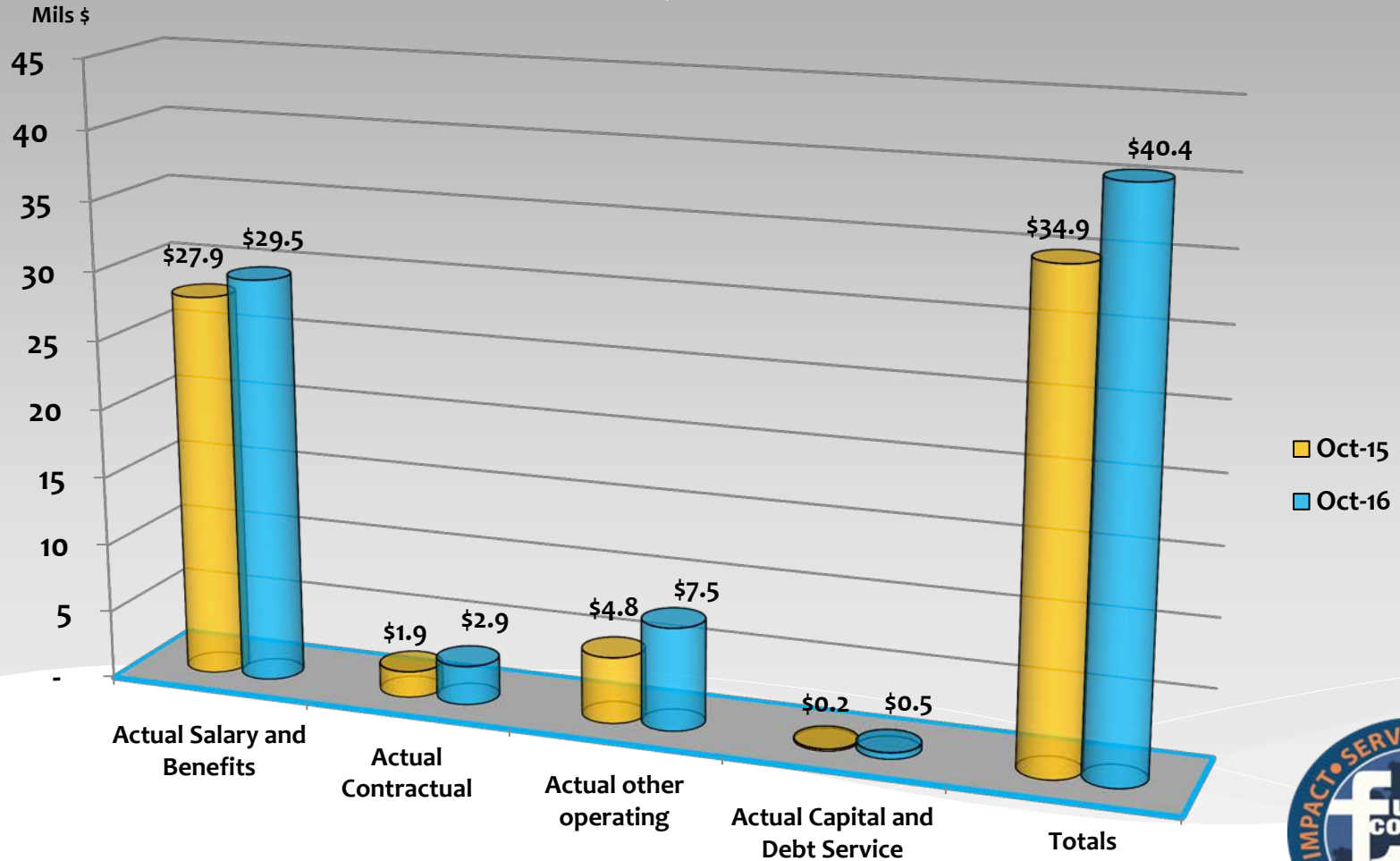
South Fulton Strategic Spending October YTD 2016

In Mills \$



South Fulton Expenditures October YTD 2016

Unaudited, Cash Basis



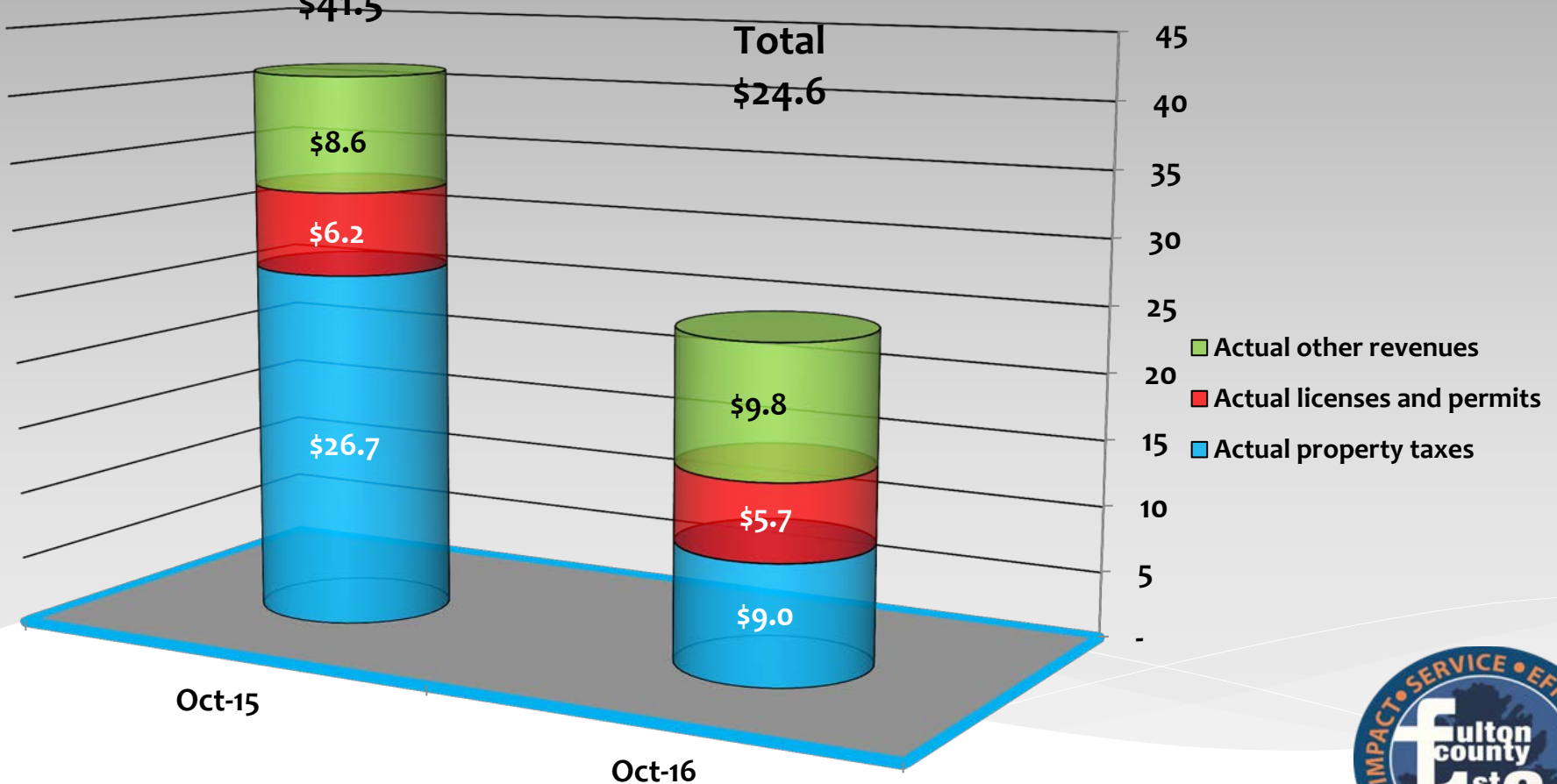
Revenue Summary – South Fulton October YTD 2016

Total
\$41.5

Unaudited, Cash Basis

In Mills \$

Total
\$24.6



South Fulton Revenue Discussion October 2016

Revenues are down by \$16.9 million dollars compared to same period last year. This is the result of property tax billing delays in 2016. Collections are expected to normalize later in 2016. Other variances in revenues consist mainly of higher excise mixed drink tax revenues offset by lower building permit fees.

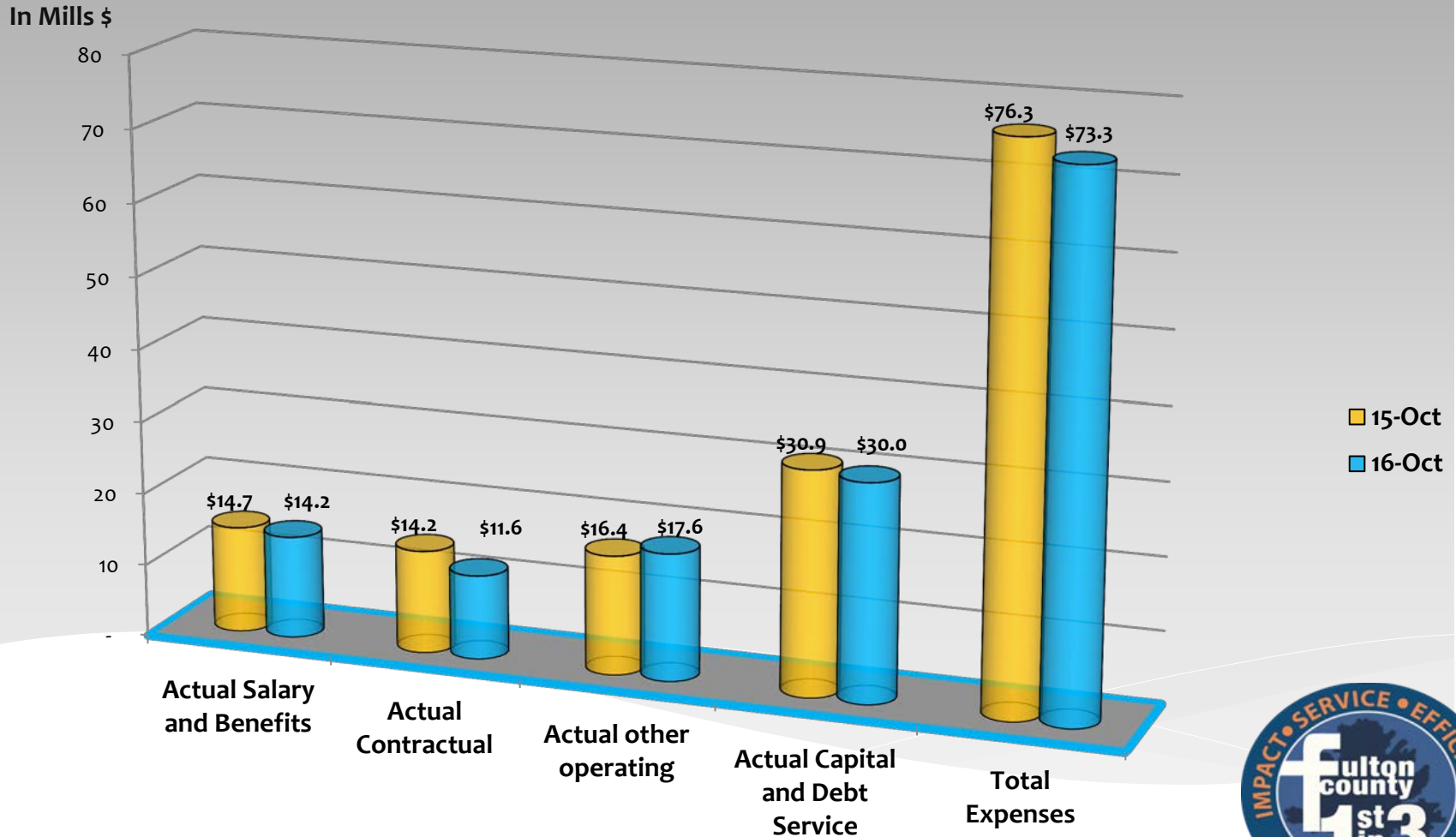
Property tax collection rate utilized for budgeted revenues remains at 94% of billings, but could slightly change based on actual results.

Insurance Premium taxes are collected once a year in November.



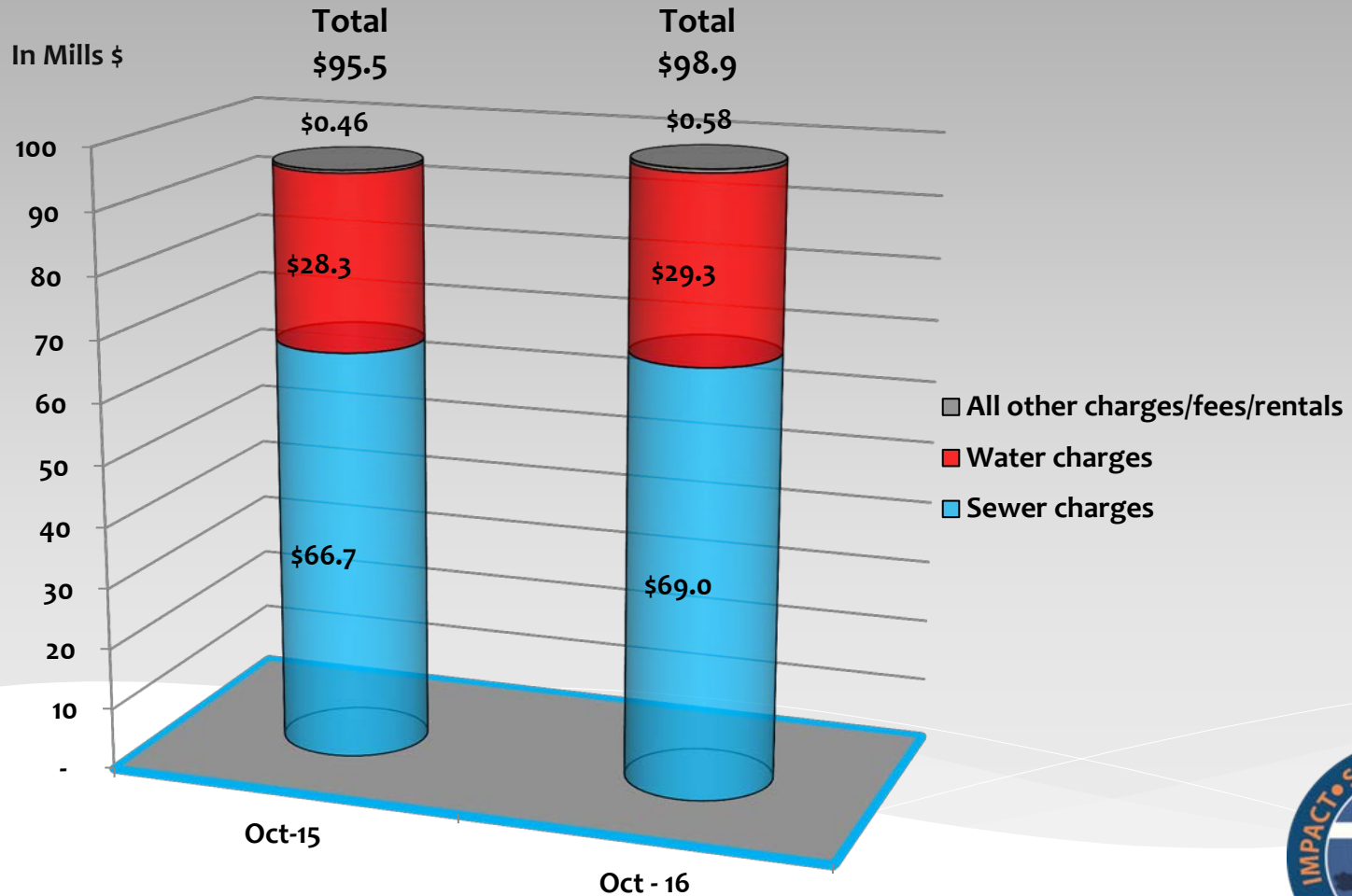
Water and Sewer Expenditures October YTD 2016

Unaudited, Cash Basis



Water and Sewer Revenues October YTD 2016

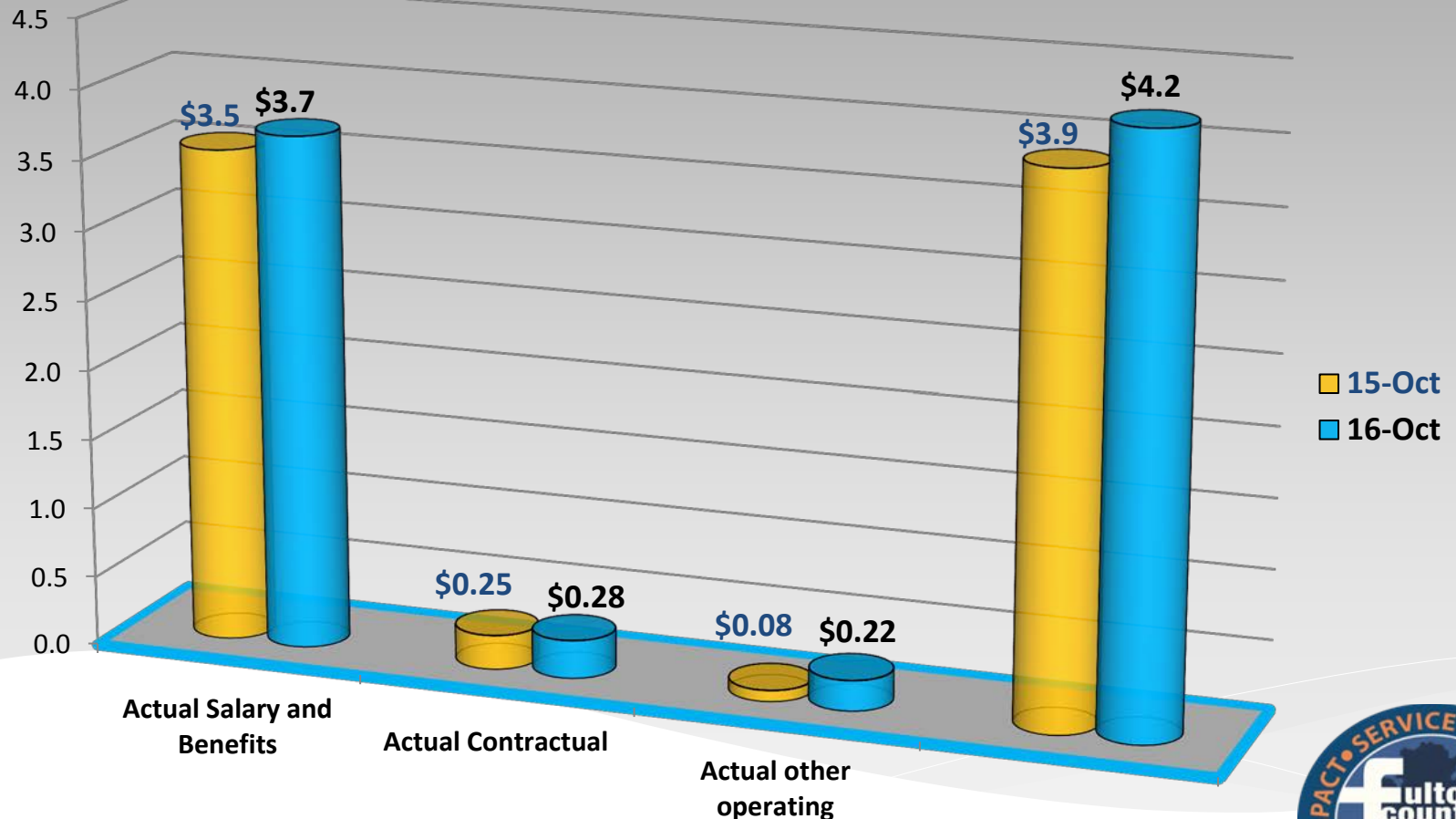
Unaudited, Cash Basis



Emergency Services (E-911) Expenditures October YTD 2016

In Mills \$

Unaudited, Cash Basis



Emergency Services (E-911) Revenues October YTD 2016

Unaudited, Cash Basis

