

**JUSTIFICATION AND APPROVAL FOR ALLOWING AWARD OF CONTRACT
WITHOUT COMPETITION**

(Section A must be completed by the User Department and then submitted to the Department of Purchasing & Contract Compliance)

SECTION A

Department: *Health and Wellness*

Department Contact: *Dr. David Holland, Chief Medical Officer*

Description of Supplies/Services: *Thunderbolt ELISA analyzer*

Demonstration of Contractor's Unique Qualifications:

The Thunderbolt is the machine that the Department of Health and Wellness uses to process specimens for both TB testing (using the Quantiferon Gold In-Tube test) and syphilis (using the syphilis EIA test). Having the machine in our lab allows us to process specimens much more quickly and at lower cost than sending them to another facility. With faster results, we are able to act on positive tests more quickly, increasing the likelihood that we will be able to contact the client(s) involved to get them in for treatment. Gold Standard Diagnostics is the only licensed manufacturer of the Thunderbolt.

We currently have a Thunderbolt in our possession, but it is under a "reagent rental" program that forces us to purchase \$39,000 worth of reagents each year to maintain the contract. This has been more than we have used in the past, so it results in wasted cost. We can purchase the machine outright for less than the cost of rental for one year. Adding an additional machine will dramatically increase our bandwidth, allowing us to increase our testing.

(Section B must be completed by the Department of Purchasing & Contract Compliance)

SECTION B

MARKET SURVEY

Results of Market Survey

Include resources researched

Date Public Notice posted on website: **Wednesday, June 08, 2016**

Date Public Notice closed: **Monday, June 13, 2016**

REVIEW OF OFFER(S)

Were any offers received (Y/N):

Number of offers received:

Respondents:

Date Offers submitted to User Department for review:

User Department review and recommendation:

Purchasing Agent review and recommendation:

CERTIFICATION

Having conducted a good faith review of source availability regarding the materials, goods and or services stipulated herein, subsequent to consultation with the County Manager and the recommendation of the User Department, it has been determined that there is only one source available for the required work, labor or service to be done or the supplies, materials, or equipment to be furnished, per the Fulton County Code of Ordinances §102-384, Award without competition.

I, Felicia Strong-Whitaker, Purchasing Director, certify that the facts and representations under my cognizance which are included in this justification and its supporting documentation which form the basis for this justification are complete and accurate.

Felicia Strong-Whitaker
Purchasing Director

Date

I, Dick Anderson, County Manager, certify that the facts and representations under my cognizance which are included in this justification and its supporting documentation which form the basis for this justification are complete and accurate.

Dick Anderson
County Manager

Date