



JUSTIFICATION AND APPROVAL FOR ALLOWING AWARD OF CONTRACT WITHOUT COMPETITION

(Section A must be completed by the User Department and then submitted to the Department of Purchasing & Contract Compliance)

SECTION A

Department: *Information Technology (Vendor: Canyon Solutions)*

Department Contact: *Derek McKay (404) 612-0043*

Description of Supplies/Services: *Support, licensing and maintenance of Canyon Solutions suite of applications used by Juvenile Court for Case Management, (JCATS) including the Child Advocacy Module.*

Demonstration of Contractor's Unique Qualifications:

Canyon Solutions has been providing license, support and maintenance including implementation services, post-implementation support, and consulting services.

Canyon Solutions is the sole owner of the JCATS application suite of applications. They own the software code and all rights to the software being installed and implemented. The technical data for all the Canyon Solutions products is proprietary. The support, training, and configuration and implementation of these applications are only available through Canyon Solutions.

Replacement of these applications with another product or vendor would result in extensive developmental efforts, significant retraining dollars, and significantly higher costs to Fulton County.

Canyon Solutions has not licensed or otherwise given access to its proprietary code and data to any resellers or third party vendors.

This application solution was originally procured through a competitive solicitation in 1988.

These solutions are used by Juvenile Court and provide critical services, including tracking and monitoring the progress of Juvenile and Child Advocate cases. If this item is not approved, major business processes of the County will be negatively impacted, as many of the improvements and enhancements in these three critical areas are included in the new version.

(Section B must be completed by the Department of Purchasing & Contract Compliance)

SECTION B

MARKET SURVEY

Results of Market Survey: *Include resources researched*

Date Public Notice posted on website: *Wednesday, February 17, 2010*

Date Public Notice closed: *Wednesday, February 24, 2010*

REVIEW OF OFFER(S)

Were any offers received (Y/N):

Number of offers received:

Respondents:

Date Offers submitted to User Department for review:

User Department review and recommendation:

Purchasing Agent review and recommendation: *Include whether a competitive process is being recommended & estimated date of solicitation.*

CERTIFICATION

Having conducted a good faith review of source availability regarding the materials, goods and or services stipulated herein, subsequent to consultation with the County Manager and the recommendation of the User Department, it has been determined that there is only one source available for the required work, labor or service to be done or the supplies, materials, or equipment to be furnished. Per the Fulton County Code of Ordinances §2-319, Conditions allowing for award of contract without competition.

I, Cecil Moore, Purchasing Agent, certify that the facts and representations under my cognizance which are included in this justification and its supporting documentation which form the basis for this justification are complete and accurate.

Cecil Moore
Director

Date

I, Zachary Williams, County Manager, certify that the facts and representations under my cognizance which are included in this justification and its supporting documentation which form the basis for this justification are complete and accurate.

Zachary Williams
County Manager

Date