



JUSTIFICATION AND APPROVAL FOR ALLOWING AWARD OF CONTRACT WITHOUT COMPETITION

(Section A must be completed by the User Department and then submitted to the Department of Purchasing & Contract Compliance)

SECTION A

Department: *Department Information of Technology*

Department Contact: *Derek McKay*

Description of Supplies/Services: Support, licensing and maintenance of Latitude Geographics Suite of Applications used by Information Technology, Public Works and E C & D.

Demonstration of Contractor's Unique Qualifications:

Latitude Geographics has been providing licenses, support and maintenance including implementation services, post-implementation support, and consulting services.

Latitude Geographics is the sole owner of the Latitude Geographics suite of applications. They own the software code and all rights to the software being installed and implemented. The technical data for all the Latitude Geographics products is proprietary. The support, training, and configuration and implementation of these applications are only available through Latitude Geographics.

Replacement of these applications with another product or vendor would result in extensive developmental efforts, significant retraining dollars, and significantly higher costs to Fulton County.

Latitude Geographics has not licensed or otherwise given access to its proprietary code and data to any resellers or third party vendors.

These solutions are used by Public Works, DoIT, GIS, and E C & D and provide critical services, including Geodatabase management, spatial modeling and mapping. If this item is not approved, major business processes of the County will be negatively impacted, as many of the improvements and enhancements in these three critical areas are included in the new version.

(Section B must be completed by the Department of Purchasing & Contract Compliance)

SECTION B

MARKET SURVEY

Results of Market Survey

Include resources researched

Date Public Notice posted on website: *08/10/2010*

Date Public Notice closed: *08/17/2010*

REVIEW OF OFFER(S)

Were any offers received (Y/N):

Number of offers received:

Respondents:

Date Offers submitted to User Department for review:

User Department review and recommendation:

Purchasing Agent review and recommendation: *Include whether a competitive process is being recommended & estimated date of solicitation.*

