



DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

**Winner 2000- 2006 Achievement of Excellence in Procurement Award
National Purchasing Institute**

Jerome Noble, Director



August 10, 2007

Re: Bid# 07ITB57043YB-BR
CISCO Equipment, Maintenance and Support Services

Dear Bidders:

Attached is one (1) copy of Addendum 1, hereby made a part of the above referenced bid.

Except as provided herein, all terms and conditions in the bid referenced above remain unchanged and in full force and effect.

Sincerely,

Brian Richmond
Assistant Purchasing Agent

Bid# 07ITB57043YB-BR CISCO, Equipment, Maintenance and Support
Addendum No. 1
Page Two

This Addendum forms a part of the contract documents and answers questions asked by vendors who attended the pre-bid conference on Monday, August 6, 2007 and other vendors:

1. Do you have a CISCO smartnet program?

Answer: Yes. Fulton County, based on business requirements, selectively places devices on an appropriate level of maintenance coverage.

2. Could multiple vendors be chosen?

Answer: No, this ITB is for a single source, and there will only be one vendor selected to provide the services which the ITB identifies.

3. Do you have a list of what will be purchased?

Answer: No. The ITB, **Section 11, Pricing Forms, Bid Categories, 1. Network Equipment** states that the County anticipates purchasing an amount of equipment (based on CISCO list price). The County does not have a specific list of equipment to be purchased.

4. What kind of routers and switched do you have?

Answer: All Equipment covered in this ITB is manufactured and licensed by CISCO Corporation. Attached is a scanned copy of those CISCO items which are currently covered under maintenance. This list should not be construed as a comprehensive list identifying all items which the County will request maintenance coverage. The ITB, **Section 11, Pricing Forms, Bid Categories, 2. Maintenance on existing and purchased equipment including upgrades, patches, repairs, and replacement under CISCO SMARTnet™ maintenance service** states that the County anticipates identifying which equipment will be covered under CISCO Maintenance determined by an identified amount (based on CISCO list price). The County does not have a specific list of equipment to be covered. Note, that Fulton County reserves the option to determine which items in the County's inventory to be covered under maintenance.

5. How many resources does Bellsouth have?

Answer: Under existing agreement with AT&T/BellSouth Fulton County has CISCO smartnet for maintenance of all CISCO equipment. Maintenance is performed by CISCO staff. Fulton County does not have specific information as to the number of AT&T resources in this area.

6. Any devices monitored by the county?

Answer: All are monitored by the County.

7. Who's the current vendor?

Answer: ATT/Bell South.

8. Do you have maintenance in place?

Answer: Yes. Currently, the County has CISCO Smartnet on selected CISCO equipment. An inventory of equipment currently covered is included in response to question # 4 above.

9. If you have a problem with CISCO, who do you call for service?

Answer: Fulton County calls CISCO directly.

10. Is there a required CISCO Certification in order for a company to submit a BID? (i.e.. General Partner, Gold...etc).

Answer: No. There is no requirement for Certification (of level of CISCO Partner) to qualify a vendor for submitting a bid. However, the ITB does require bidders to be certified (authorized) to sell CISCO equipment and maintenance as noted in Section 1.T.23, page 13, Instruction To Bidders. Also, Section 6.4.B, SCOPE OF WORK AND TECHNICAL SPECIFICATIONS, requires bidders to attach documentation of certification to sell CISCO equipment and maintenance. Additionally, Section 6.8, SCOPE OF WORK AND TECHNICAL SPECIFICATIONS, Support Services, requires bidders to attach certification of representative staff proposed to support this requirement.

11. On page 59 - Para J under the County's responsibility heading of the solicitation document, the writing refers to the 'working environment'. Please confirm that our resources will be onsite at the County's complex. If this is the case, will you please provide the location?

Answer: The County's main campus is located at 141 Pryor Street, SW, Atlanta Georgia. However, the County has 200+ facilities, many of which housing CISCO equipment. There is a requirement in some instances for CISCO staff in providing CISCO SmartNet support to be onsite. This item states that the County will ensure adequate work space is provided at the "Product's location." This is provided to inform bidders of County's responsibilities in relation to supporting equipment identified in the ITB.

12. Is it possible to provide a comprehensive inventory of items on which to bid?

Answer: Please refer to answers to question 3,4 and 8 above which address this question.

13. I would like to know this bid also includes power protection for the Cisco equipment?

Answer: The bid does not include power protection for the equipment. Fulton County does understand and does provide for power protection in its data center and data closets.

ACKNOWLEDGEMENT OF ADDENDUM NO. 1

The undersigned proposer acknowledges receipt of this addendum by returning one (1) copy of this form with the proposal package to the Purchasing Department, Fulton County Public Safety Building, 130 Peachtree Street, Suite 1168, Atlanta, Georgia 30303 by the ITB due date and time of Tuesday, August 28, 2007, 11:00 A.M.

This is to acknowledge receipt of Addendum No. 1, _____ day of _____, 2007.

Legal Name of Bidder

Signature of Authorized Representative

Title