



**DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE**

**Winner 2000- 2007 Achievement of Excellence in Procurement Award  
National Purchasing Institute**

**Jerome Noble, Director**



May 12, 2008

**Re: 08ITB61345YB-TR Mainline Land Records Maintenance & Support**

Dear Bidders:

Attached is one (1) copy of Addendum 1, hereby made a part of the above referenced Bid (ITB).

Except as provided herein, all terms and conditions in the bid referenced above remain unchanged and in full force and effect.

Sincerely,

*Terrence Reese, CPPB*

Terrence Reese, CPPB  
Assistant Purchasing Agent

**08ITB61345YB-TR Mainline Land Records Maintenance & Support  
Addendum No. 1  
Page Two**

This Addendum forms a part of the contract documents and **modifies** the original ITB documents as noted below:

**The following questions were posed of the aforementioned ITB:**

1. How do we obtain an up-to-date copy of the Main Line Systems program source code? **It would be up to the vendor to figure out how to get the code needed to satisfy the requirement.**
2. Will the awarded vendor be required to “retain” the source code in an Escrow Account? **–The ITB does not require the code to be retained in an escrow account.**
3. Will the awarded vendor be permitted to make changes to the source code on behalf of Fulton County? **Yes, provided that they are licensed and trained by the Manufacturer to make those changes.**
4. Can we get more information on the software upgrade & release process by Main Line Corp.? Who is responsible for resolving issues with this process? Vendor, County or Main Line Corporation? **The bid requires that the awarded vendor ensure that Fulton County is operating using the most up to date version of the software. The awarded vendor would need to insure that this occurs.**
5. How does a vendor become a licensed/franchisee by Main Line Corp.? Also, are there any other certifications that are required by Fulton to be awarded this contract? **The responding vendor would need to discuss that with Mainline through their Atlanta office. No other specific certifications are required by the ITB.**
6. Can we get a copy of the Mainline Corp.’s coding standards, software change control, config control and release/version control documents mentioned in the ITB? **You would have to consult with Main Line Corp for that information.**
7. For any Licenses, Franchises & Certifications, can we get an explanation of the required documents and how to obtain them? **We would suggest that you obtain this information from the Main line Corporation at (404) 363-3931.**
8. Will the incumbent vendor be allowed to submit a bid package? **Yes, this is an open solicitation; therefore, the current vendor has the right to respond.**
9. Can we get a copy of the current contract and pricing? If so, will that be included as an addendum to the ITB? **The County in 2007 paid \$321,000 for the software and hardware maintenance of the items contemplated in this ITB.**

10. We are an Atlanta based systems solutions provider and have been supporting a large, Atlanta metro based, very reference able, Main Line Corp. former customer for over 3 years. Why is Fulton County requiring perspective bidders become Licensed, Franchised, and/or Certified by the incumbent vendor for a system that is highly proprietary in nature especially considering that licensing, franchising and/or certification programs are not publically available from the Main Line Corp.? **The real estate laws and requirements change constantly, and Fulton County needs to make sure that any vendor who responds will be able to make the appropriate changes to the software to assure the accuracy of the application. It is up to the manufacturer to decide whether to make the support of their application available to other suppliers or not. It is done all the time in the software industry.**
11. In the pre-bid conference, it was mentioned by the I.T. representative that he would be very interested in seeing a document describing how Iron Data would propose to support Fulton County WITHOUT the need to be licensed, franchised or certified in any way by the Main Line Corp. We would like the opportunity to elaborate on this via our detailed scope of work plan to be submitted as a part of our bid package. Would this be acceptable to the County? **Yes, you may respond in any manner you deem necessary to make your case so long as the requirements of support are met.**
12. In the pre-bid conference, it was mentioned by the I.T. representative that he would be very interested in seeing a document describing how Iron Data would propose to support Fulton County WITHOUT the need to obtain and/or modify the Main Line Source Code. We would like the opportunity to elaborate on this via our detailed scope of work plan to be submitted as a part of our bid package. Would this be acceptable to the County? **Yes**
13. In the pre-bid conference it was mentioned by purchasing that any questions in the ITB would need to be modified to eliminate the “requirement” if the perspective vendor has a solution that will address the business needs of the County. If a vendor’s answer is “No” to the requirement as stated, would the County consider allowing the vendor to provide additional detail on how we COULD meet the business requirements. Or additionally, would the County consider removing the requirement all together? **You may respond in any manner you deem necessary to make your case so long as the requirements of support are met.**
  - a. Note: This would apply to the Section 6, question A. and B. on page 58 and also to the first four questions on Page 60.

14. The ITB mentions providing an additional price to support and maintain an inventory of Hardware. According to the Plasmon Corporation the Plasmon M500J was declared Out-of-Life on April 1<sup>st</sup>, 2003 with an end of Support on March 31<sup>st</sup>, 2008. Is the County open to procuring new hardware to support the Plasmon related business tasks?
  - a. Note: I have attached the Plasmon End of Life document for your review.
  - b. Note 2: It was mentioned in the pre-bid conference by the I.T. representative that he would like to see perspective vendors propose a solution to address the business function of the Plasmon M500. Should we submit this as an additional proposal? **The County is in the process of budgeting for a replacement, but in the interim the present unit must be maintained. The IT representative stated that the department is still using the device and it must be maintained. That is the short term solution to the business function of the Plasmon M500, but certainly as an alternative the vendor can include cost/annual maintenance for the new one and make the business case for replacing the unit with a new unit since the warranty on the new unit may offset the cost of maintaining the older present unit.**
15. Section 4a, Page 5 – It says “All blank spaces must be typed on hand written in blue ink.” Do you mean hand written in blue ink OR typed? **The word on is a typo error, It should be or instead of on.**
16. In those instances where something may not be applicable (i.e. using subcontractors), is it permissible, instead of submitting the actual affidavit, to provide a statement that the particular item is not applicable, since there will be nothing to complete on the affidavit itself? **Yes please put N/A if it does not apply to your response as it relates to subcontracting opportunities.**

ACKNOWLEDGEMENT OF ADDENDUM NO: 1

The undersigned bidder acknowledges receipt of this addendum by returning one (1) copy of this form with the bid package to the Purchasing Department, Fulton County Public Safety Building, 130 Peachtree Street, Suite 1168, Atlanta, Georgia 30303 by the ITB due date and time Tuesday, May 20, 2008 at 11:00 A.M.

This is to acknowledge receipt of Addendum No. 1, \_\_\_\_\_ day of \_\_\_\_\_, 2008.

\_\_\_\_\_  
Legal Name of Bidder

\_\_\_\_\_  
Signature of Authorized Representative

\_\_\_\_\_  
Title