



JUSTIFICATION AND APPROVAL FOR ALLOWING AWARD OF CONTRACT WITHOUT COMPETITION

(Section A must be completed by the User Department and then submitted to the Department of Purchasing & Contract Compliance)

SECTION A

Department: *Information Technology*

Department Contact: *Derek McKay (404) 612-0043*

Description of Supplies/Services: *CGI-AMS Solutions for Financial, Purchasing, HR, and Budget, Upgrade to Version 3.8.1.*

Demonstration of Contractor's Unique Qualifications:

CGI's AMS Advantage ERP solutions provide Financial Management, HR Management, Procurement, Performance Budgeting, and Business Intelligence. It is specifically designed for state and local governments and it conforms to GASB, GAAP, CAFR, CMIA and FASB.

CGI has been providing support and maintenance including implementation services, post-implementation supports, consulting services, upgrade services, and supports to variety of areas: system-related issues and day-to-day operations (both technical and functional). Also, they have been providing technical support on various third-party products.

CGI is owner of AMS Advantage ERP solutions. The CGI Software applications are only produced by CGI. CGI developed and owns the software code and all rights to the software being installed and implemented. The technical data for all the CGI products is proprietary to CGI. The support, training, and configuration and implementation of these applications is only available through CGI.

Replacement of these applications with another product or vendor would result in extensive developmental efforts, significant retraining dollars, and significantly higher costs to Fulton County.

The services required to perform the upgrade require that the contractor have direct access to CGI code, Fulton County business practices and processes, and all recent updates to the currently used software. CGI has not licensed or otherwise given access to its proprietary code and data to any resellers or third party vendors.

This application solution was originally procured through a competitive solicitation in 1988.

These solutions are used by county-wide users in all departments and provide critical services, including tracking and controlling internal and external funding sources and fiscal and multi-year budgets, budgeting and forecasting process, streamlining the HR and payroll process from hire to retire, managing benefits and leave, purchasing, web-based vendor-self-service, and data reporting. If this item is not approved, major business processes of the County will be negatively impacted, as many of the improvements and enhancements in these three critical areas are included in the new version.

(Section B must be completed by the Department of Purchasing & Contract Compliance)

SECTION B

MARKET SURVEY

Results of Market Survey

Include resources researched

Date Public Notice posted on website:

Date Public Notice closed:

REVIEW OF OFFER(S)

Were any offers received (Y/N):

Number of offers received:

Respondents:

Date Offers submitted to User Department for review:

User Department review and recommendation:

Purchasing Agent review and recommendation: *Include whether a competitive process is being recommended & estimated date of solicitation.*

CERTIFICATION

Having conducted a good faith review of source availability regarding the materials, goods and or services stipulated herein, subsequent to consultation with the County Manager and the recommendation of the User Department, it has been determined that there is only one source available for the required work, labor or service to be done or the supplies, materials, or equipment to be furnished. Per the Fulton County Code of Ordinances §2-319, Conditions allowing for award of contract without competition.

I, Felicia Strong-Whitaker, Purchasing Agent, certify that the facts and representations under my cognizance which are included in this justification and its supporting documentation which form the basis for this justification are complete and accurate.

Felicia Strong-Whitaker
Interim Director

Date

I, Zachary Williams, County Manager, certify that the facts and representations under my cognizance which are included in this justification and its supporting documentation which form the basis for this justification are complete and accurate.

Zachary Williams
County Manager

Date