



**DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE**

**Winner 2000- 2009 Achievement of Excellence in Procurement Award  
National Purchasing Institute**

**Cecil S. Moore, Director**



**REQUEST FOR QUOTE NUMBER: 11RD76693YB**

**WILL BE RECEIVED UNTIL 2/01/2011 at 2:00 P.M., EST**

**DESCRIPTION: Disposal Service: Provide secure disposal of obsolete confidential County records - 1 Year  
DEPARTMENT OF INFORMATION TECHNOLOGY**

**Effective September 1, 2008, the Department of Purchasing & Contract Compliance will only accept responses to quotes electronically using our on-line Vendor Self Service system at [www.fultonvendorelfservice.co.ga.us](http://www.fultonvendorelfservice.co.ga.us). You must be a registered vendor in order to respond to quotes.**

**ANY QUESTIONS REGARDING PURCHASING PROCEDURES OR THE SPECIFICATIONS SHOULD BE ADDRESSED ONLY TO THE PURCHASING CONTACT PERSON LISTED BELOW. BIDDERS MAY NOT HAVE CONTACT WITH COUNTY OFFICERS, ELECTED OFFICIALS OR COUNTY EMPLOYEES REGARDING THIS BID PRIOR TO AWARD OF PURCHASE ORDER. VIOLATION OF THIS INSTRUCTION WILL RESULT IN YOUR BID BEING FOUND NON-RESPONSIVE.**

<b>CONTACT NAME:</b> Rodney E. Dority	<b>E-Mail Address :</b> Rodney.dority@fultoncountyga.gov	<b>Telephone Number:</b> (404) 612-5821
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**All information requested on this sheet must be completed. Unless specifications indicate "NO SUBSTITUTE", items determined by Fulton County to be "EQUAL OR BETTER" will be given full consideration. All prices QUOTED must be "FOB DELIVERED" unless otherwise requested, and must be submitted in the format requested. The County reserves the right to cancel the solicitation and to reject any or all quotes in whole or in part and is not bound to accept any quote if rejection of that quote is determined to be contrary to the best interest of the County.**

**Company Name:**

**Company Address:**

<b>City</b>	<b>State</b>	<b>Zip Code</b>
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<b>Telephone Number:</b>	<b>Fax Number:</b>	<b>E-Mail Address:</b>
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**RESPONSES MUST BE SUBMITTED ON-LINE AT [www.fultonvendorelfservice.co.ga.us](http://www.fultonvendorelfservice.co.ga.us) BY THE TIME AND DATE INDICATED.**

<b>Person submitting QUOTE: (Please Print)</b>	<b>Date</b>
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**Title**

**\*Signature of the person submitting QUOTE:**

**\*Person submitting this e-quote has binding authority to submit contracts on behalf of the responding company. By submitting a response, vendor agrees that their quote is an offer to sell. All bidders shall comply with all Fulton County purchasing laws, policies, and procedures, as well as relevant state and federal laws— including compliance with EEOC hiring guidelines and requirements under the Americans with Disabilities Act.**

**REQUEST FOR QUOTE**  
**11RD76693YB 2/01/2011 at 2:00 p.m.**

1

**REQUEST FOR QUOTE**  
**GENERAL TERMS AND CONDITIONS**

The following provisions are hereby made a part of this Request for Quote. Any contract or purchase order awarded as the result of this request shall be governed by these General Terms and Conditions. By submission of your responses to this quote, vendor agrees to furnish the product(s) and/or service(s) pursuant to these conditions.

1. **GENERAL.** These provisions are standard for all County contracts. The County may delete or modify any of these standard provisions for a particular contract or purchase order by indicating a change in the special instructions or provisions. **Any vendor accepting a purchase order award as the result of this request agrees that the provisions included within this Request for Quote shall prevail over any conflicting provision within any standard form contract of the vendor.**
2. **SUBMISSION OF RESPONSES.** Responses must be submitted for quotes on-line via the Vendor Self Service system at <https://fultonvendorselfservice.co.fulton.ga.us/webapp/VSSPROD/Advantage>. Response to quotes must be received no later than 2:00 p.m. on the date indicated.
3. **AMENDMENTS TO THE REQUEST FOR QUOTE.** Any amendment to pricing is valid only if in writing and issued by the County.
4. **NON-COLLUSION.** Bidder certifies that this bid is made without prior understanding, agreement or connection with any other corporation, firm or person submitting a bid for the same work, labor or service to be done or the supplies, materials or equipment to be furnished and is in all respects fair and without collusion or fraud. Bidder further understands collusive bidding is a violation of state and federal law and can result in fines, prison sentences and civil damage awards. Bidder agrees to abide by all conditions of this bid and certifies that person signing is authorized to sign this bid or proposal for the bidder.
5. **CONFLICT OF INTEREST.** Vendor states that no County officer or employee, nor any business entity in which they have an interest: a) Has an interest in the contract awarded; b) Has been employed or retained to solicit or aid in the procuring of the resulting contract; c) Will be employed in the performance of such contract without immediate disclosure of such fact to the County.
6. **BASIS OF AWARD.** The County shall award to the overall lowest responsible and responsive vendor complying with the provisions of the Request for Quote. The following criteria may be considered by the County in selecting the most advantageous quote: a) Ability to perform the service required within the specified time; b) Conformance to specification; c) The quality of performance in previous contracts; d) Financial ability to perform the contract; e) Item pricing; f) vendor references. The County reserves the right to cancel the solicitation and to reject any or all quotes in whole or in part and is not bound to accept any quote if rejection of that quote is determined to be contrary to the best interest of the County.
7. **SAMPLES.** Samples of items when required, must be furnished free of expense to the County and upon request, be returned to the Vendor at the Vendor's expense. Samples of selected items may be retained for comparison purposes.
8. **NEW.** All items bid must be new. Used, rebuilt and refurbished items will not be considered unless specifically authorized by Fulton County in the written specifications.
9. **BRAND NAME SPECIFICATIONS AND APPROVED EQUIVALENTS.** Unless otherwise specified, manufacturer's names, trade names, brand names, information and/or catalog numbers listed in the specifications are intended only to identify the quality and characteristics desired. They are not intended to limit competition. The Vendor may offer any equivalent product which meets or exceeds the specifications. If quotations are based on equivalent products, the quote must: a) Indicate the alternate manufacturer's name and catalog number; b) Include complete descriptive literature and/or specifications; c) Include proof that the proposed equivalent will meet the specifications. The County reserves the right to be the sole judge of what is equal and acceptable to meet its needs in all respects. If Bidder fails to name a substitute, goods identical to the published standard must be furnished.
10. **INDEMNIFICATION.** Contractor/Vendor hereby agrees to release, indemnify, defend and hold harmless the County, it's Commissioners, officers, employees, subcontractors, successors, assigns and agents from and against any and all losses (including death), claims, damages, liabilities, costs and expenses (including but not limited to all actions, proceedings, or investigations in respect thereof and any outcome of any such action, proceeding, or investigation), caused by, relating to, based upon or arising out of any act or omission by contractor, it's directors, officers, employees, subcontractors, successors, assigns or agents, or otherwise in connection with it's acceptance, of the performance, or nonperformance, of it's obligations under this agreements.

**REQUEST FOR QUOTE**  
**11RD76693YB 2/01/2011 at 2:00 p.m.**

11. **TAXES.** Fulton County is exempt from the State of Georgia sales tax and exemption certificate will be furnished upon request.
12. **DELIVERY.** All prices must be FOB Destination, unloaded inside and assembled unless otherwise indicated.
13. **RIGHTS AND REMEDIES OF COUNTY FOR DEFAULT.** If any item furnished by the Vendor fails to conform to specifications, or to the sample submitted by the Vendor, the County may reject it. Upon rejection, the Vendor must promptly reclaim and remove such item without expense to the County, and shall immediately replace all such rejected items with others conforming to such specification and samples. If the Vendor fails to do so, the County has the right to purchase in the open market a corresponding quantity of any such items and to deduct from any monies due the Vendor the difference between the prices named in the purchase order and the actual cost to the County. If the Vendor fails to make prompt delivery of any item, the County has the right to purchase such item in the open market and to deduct from any monies due the Vendor the difference between the prices named in the purchase order and the actual replacement cost to the County. The rights and remedies of the County identified above are in addition to any other rights and remedies provided by law or under the purchase order.
14. **INVOICES AND PAYMENT TERMS.** Invoices are to be mailed to the County department specified on the resulting purchase order or master agreement. All invoices must include the purchase order number or master agreement number. Failure to comply may result in delayed payments. The County payment terms are Net 30 days unless a cash discount is allowed for payment within not less than twenty (20) days. The payment term shall begin on the date the merchandise is inspected, delivered and accepted by the County and the correct invoice is received in the office specified on the purchase order.
15. **LEGAL REQUIREMENTS.** Federal, State, County and local ordinances, rules and regulations, and policies shall govern development, submittal and evaluation of quote and disputes about quotes. Lack of knowledge by any Vendor about applicable law is not a defense.
16. **ASSIGNMENT.** Any purchase order awarded shall not be assignable by the Vendor without the express written approval of the County, and shall not become an asset in any bankruptcy, receivership or guardianship proceedings.
17. **REJECTION OF BID.** Bids may be considered irregular and may be rejected if they show omissions, alternations of form, additions not called for, conditions, limitations, unauthorized alternate bids or other irregularities of any kind. The County reserves the right to waive minor technicalities or irregularities of bid.
18. **TERMINATION.** In the event any of the provisions of the purchase order are violated, the County may serve written notice of its intention to terminate the purchase order. Such notice will state the reason(s) for such intention, and unless within ten (10) days after serving notice upon the contractor, such violation has ceased and satisfactory arrangements for correction made, the purchase order shall, upon expiration of ten (10) days, be terminated. Further, the County reserves the right to terminate for its convenience any purchase order in whole or in part upon giving thirty (30) days prior written notice to the other party.
19. **DEBARMENT.** If a Bidder is presently debarred, suspended, proposed for debarment, declared ineligible, or otherwise excluded from doing business with any government agency which prohibits your firm from participating in any procurement, the Bidder must provide the County with that information as part of its response to this solicitation. Failure to fully and truthfully provide the information required, may result in the disqualification of your bid from consideration or termination of the purchase order, once awarded.
20. **RIGHT TO PROTEST.** Any actual or prospective Bidder who is aggrieved in connection with a solicitation or award of a contract/purchase order must submit its protest in writing to the Director of Purchasing & Contract Compliance, 130 Peachtree St. S.W., Suite 1168, Atlanta, GA 30303. A protest must be submitted to the Director of Purchasing & Contract Compliance in writing within 14 days after such aggrieved entity knows or should have known of the solicitation, the award of contract/purchase order to another or other acts giving rise to a protest. An oral protest or a protest to an official, employee, user department, or other person apart from the Director of Purchasing does not comply with Fulton County Code Section 2-324 and does not toll the protest time period.

**REQUEST FOR QUOTE SPECIFICATIONS**  
**Quote Number: 11RD76693YB**  
**Opening Date: 2/01/2011 at 2:00 p.m.**

**Disposal Service: Provide secure disposal of obsolete confidential County records – 1 year  
Department of Information Technology**

**1. DESCRIPTION**

The Fulton County Department of Purchasing & Contract Compliance is soliciting bids from qualified vendors for the purpose of providing secure disposal of obsolete confidential County records. County records requiring secure disposal are produced in several formats. These are paper files and paper-based books; roll microfilm, microfiche, and x-rays; computer hard drives, cartridges, and diskettes; and video and audio tape cassettes. Paper-based records represent no less than 98% of the total, by weight.

Please contact Rodney E. Dority, Procurement Officer at (404) 612-5821 or by e-mail [Rodney.dority@fultoncountyga.gov](mailto:Rodney.dority@fultoncountyga.gov), with any procedural or technical questions. All questions should be submitted in writing to the Purchasing contact person. Any responses made by the County will be provided in writing to all Bidders by addendum. No verbal responses shall be authoritative.

You must be registered in the County's AMS System in order for the Department of Purchasing & Contract Compliance to issue your company a Purchase Order or to receive payments. If you are not a registered vendor you may access and complete the vendor application via the County's Vendor Registration website ([www.fultonvendorelfservice.co.fulton.ga.us](http://www.fultonvendorelfservice.co.fulton.ga.us)). You must provide a copy of your current Business License in order to complete the vendor registration process.

If your company is a registered vendor, you can respond to all quotes online and in real time on this website.

**2. PRODUCT/SERVICE SPECIFICATIONS**

Vendor will be required to pick up records for secure disposal. Records will be picked up from either the Fulton County Records Center (3031 Commerce Way, Hapeville, GA 30354), or directly from the offices of Fulton County departments (various sites located in the Metro Area within a 20 mile radius of Downtown Atlanta). The pick-up of records for secure disposal must be scheduled, at least 48 hours in advance, with Fulton County staff. All pick-ups must be made within normal business hours for County facilities (8:30 AM - 5:00 PM).

- A. Estimated percentage of total volume of paper records to be picked up from the Records Center: **90%**
- B. Estimated percentage of total volume to be picked up directly from departments: **10%**. Based on past history, two-thirds of this volume will be picked up from a single location Fulton County Jail.

- 2. All records destroyed by vendor must be rendered illegible. To meet this requirement, minimum acceptable results of the disposal process will be used to measure compliance. These minimum acceptable results are as follows:

- A. Continuous-shred method for disposal is **unacceptable**.
  - B. No paper by-product of the disposal process to be larger than 2 square inches.
  - C. No non-paper (microfilm, microfiche, magnetic tape, or magnetic disk) by-product of the disposal process to be larger than .25 square inches.
3. To ensure that confidential County records are picked up, transported, and rendered illegible through the disposal process, the following minimum requirements must be fulfilled:
- A. Entire process must be performed by employees of the vendor. No phase of the disposal process may be sub-contracted.
  - B. Transportation of Fulton County records must be restricted to secured, unmarked vehicles.
  - C. All Fulton County records must be destroyed within forty-eight (48) hours of pick-up from any Fulton County facility.
  - D. Fulton County records must be destroyed and the process certified prior to issuance of payment.
4. The successful bidder must meet the following requirements regarding the security of all Fulton County records:
- A. The vendor must provide, as part of the submitted bid, a certificate of insurance covering vendor against any general liability claim of no less than \$1,000,000.00.
  - B. Vendor must sign a Georgia Crime Information Center (G.C.I.C.) Criminal Information Awareness Statement, which identifies an understanding of the criminal penalties for any mishandling of certain Fulton County records, as set forth in the Official Code of Georgia Annotated (O.C.G.A. 35-3-38).
  - C. Fulton County reserves the right to make unannounced visits to inspect any and all phases of the disposal process.
5. Vendor must provide, as part of the submitted bid, three (3) references of existing customers, to include a contact name, address, and telephone number.
6. Vendor's personnel must pass some form of security clearance, such as a background check. As part of the submitted bid, the vendor must describe and explain the process used for determining security clearance of employees.

7. Vendor must provide some process whereby an independent, external agent audits the disposal process and maintains security for the vendor's facility.
8. Vendor must provide pricing information for the various categories of records described below. Records are to be picked up from the Fulton County Records Center (3031 Commerce Way, Hapeville, GA 30354), or other County offices, as required. Any additional pricing information (e.g. trip charges, hourly rates, miscellaneous fees, etc.) must be detailed as part of the submitted bid. Failure to include any pricing information may result in the disqualification of a bid.
9. The County reserves the right to renew any contract awarded under this Request For Bids, at the County's discretion, for an additional one (1) year period.

**3. PRICING SHEETS**

Paper \$\_\_\_\_\_ per lb. Estimated Volume 250,000 pounds

Film (Roll) \$\_\_\_\_\_ per roll. Estimated Volume 100 rolls

Microfiche \$\_\_\_\_\_ per lb. Estimated Volume 100 pounds

Hard Drives \$\_\_\_\_\_ per reel. Estimated Volume 2000 drives

**Contract Amount:** \_\_\_\_\_

**4. SPECIAL CONDITIONS/INSTRUCTIONS**

Delivery to:  
Department of Information Technology Data Center  
Government Center  
141 Pryor Street, S.W., Suite 9001  
Atlanta, Georgia 30303  
Attention: Information Technology Project Manager

**5. INSURANCE & RISK MANAGEMENT PROVISIONS**

Not applicable for this quote.