



Department of Purchasing & Contract Compliance

Cecil S. Moore, Director

REQUEST FOR QUOTE NUMBER:		12CR83827B
WILL BE RECEIVED UNTIL 2:00 P.M.		MAY 22, 2012
Last Date for Questions is May 15, 2012		
DESCRIPTION: Sony LMD-21W, 21.5" Professional LCD Monitor and Sony BKM-320D, SDI Input Adapter for LUMA Series Professional LCD Video Monitor/County Manager-Office of Broadcast & Cable		
Quotes must be submitted electronically using our on-line Vendor Self Service system at www.fultonvendoreselfservice.co.fulton.ga.us . You must be a registered vendor in order to respond to quotes.		
ANY QUESTIONS REGARDING PURCHASING PROCEDURES OR THE SPECIFICATIONS SHOULD BE ADDRESSED <u>ONLY</u> TO THE PURCHASING CONTACT PERSON LISTED BELOW. BIDDERS MAY NOT HAVE CONTACT WITH COUNTY OFFICERS, ELECTED OFFICIALS OR COUNTY EMPLOYEES REGARDING THIS BID PRIOR TO AWARD OF PURCHASE ORDER. VIOLATION OF THIS INSTRUCTION WILL RESULT IN YOUR BID BEING FOUND NON-RESPONSIVE.		
CONTACT NAME: Cynthia Richardson	E-Mail Address : cynthia.richardson@fultoncountyga.gov	Telephone Number: (404) 612-6959
All information requested on this sheet must be completed. Unless specifications indicate "NO SUBSTITUTE", items determined by Fulton County to be "EQUAL OR BETTER" will be given full consideration. All prices QUOTED must be "FOB DELIVERED" unless otherwise requested, and must be submitted in the format requested. The County reserves the right to cancel the solicitation and to reject any or all quotes in whole or in part and is not bound to accept any quote if rejection of that quote is determined to be contrary to the best interest of the County.		
Company Name:		
Company Address:		
City	State	Zip Code
Telephone Number:	Fax Number:	E-Mail Address:
RESPONSES MUST BE SUBMITTED ON-LINE AT www.fultonvendoreselfservice.co.fulton.ga.us BY THE TIME AND DATE INDICATED.		
Person submitting QUOTE: (Please Print)		Date
Title		
*Signature of the person submitting QUOTE:		
*The individual submitting this e-quote must have binding authority to submit contracts on behalf of the responding company. By submitting a response, vendor agrees that their quote is an offer to sell. All bidders shall comply with all Fulton County purchasing laws, policies, and procedures, as well as relevant state and federal laws— including compliance with EEOC hiring guidelines and requirements under the Americans with Disabilities Act.		

**REQUEST FOR QUOTE
GENERAL TERMS AND CONDITIONS**

The following provisions are hereby made a part of this Request for Quote. Any contract or purchase order awarded as the result of this request shall be governed by these General Terms and Conditions. By submission of your responses to this quote, vendor agrees to furnish the product(s) and/or service(s) pursuant to these conditions.

1. **GENERAL.** These provisions are standard for all County contracts. The County may delete or modify any of these standard provisions for a particular contract or purchase order by indicating a change in the special instructions or provisions. **Any vendor accepting a purchase order award as the result of this request agrees that the provisions included within this Request for Quote shall prevail over any conflicting provision within any standard form contract of the vendor.**
2. **SUBMISSION OF RESPONSES.** Responses must be submitted for quotes on-line via the Vendor Self Service system at <https://fultonvendorselfservice.co.fulton.ga.us/webapp/VSSPROD/Advantage>. Response to quotes must be received no later than 2:00 p.m. on the date indicated.
3. **AMENDMENTS TO THE REQUEST FOR QUOTE.** Any amendment to pricing is valid only if in writing and issued by the County.
4. **NON-COLLUSION.** Bidder certifies that this bid is made without prior understanding, agreement or connection with any other corporation, firm or person submitting a bid for the same work, labor or service to be done or the supplies, materials or equipment to be furnished and is in all respects fair and without collusion or fraud. Bidder further understands collusive bidding is a violation of state and federal law and can result in fines, prison sentences and civil damage awards. Bidder agrees to abide by all conditions of this bid and certifies that person signing is authorized to sign this bid or proposal for the bidder.
5. **CONFLICT OF INTEREST.** Vendor states that no County officer or employee, nor any business entity in which they have an interest: a) Has an interest in the contract awarded; b) Has been employed or retained to solicit or aid in the procuring of the resulting contract; c) Will be employed in the performance of such contract without immediate disclosure of such fact to the County.
6. **BASIS OF AWARD.** The County shall award to the overall lowest responsible and responsive vendor complying with the provisions of the Request for Quote. The following criteria may be considered by the County in selecting the most advantageous quote: a) Ability to perform the service required within the specified time; b) Conformance to specification; c) The quality of performance in previous contracts; d) Financial ability to perform the contract; e) Item pricing; f) vendor references. The County reserves the right to cancel the solicitation and to reject any or all quotes in whole or in part and is not bound to accept any quote if rejection of that quote is determined to be contrary to the best interest of the County.
7. **SAMPLES.** Samples of items when required, must be furnished free of expense to the County and upon request, be returned to the Vendor at the Vendor's expense. Samples of selected items may be retained for comparison purposes.
8. **NEW.** All items bid must be new. Used, rebuilt and refurbished items will not be considered unless specifically authorized by Fulton County in the written specifications.
9. **BRAND NAME SPECIFICATIONS AND APPROVED EQUIVALENTS.** Unless otherwise specified, manufacturer's names, trade names, brand names, information and/or catalog numbers listed in the specifications are intended only to identify the quality and characteristics desired. They are not intended to limit competition. The Vendor may offer any equivalent product which meets or exceeds the specifications. If quotations are based on equivalent products, the quote must: a) Indicate the alternate manufacturer's name and catalog number; b) Include complete descriptive literature and/or specifications; c) Include proof that the proposed equivalent will meet the specifications. The County reserves the right to be the sole judge of what is equal and acceptable to meet its needs in all respects. If Bidder fails to name a substitute, goods identical to the published standard must be furnished.
10. **INDEMNIFICATION.** Contractor/Vendor hereby agrees to release, indemnify, defend and hold harmless the County, it's Commissioners, officers, employees, subcontractors, successors, assigns and agents from and against any and all losses (including death), claims, damages, liabilities, costs and expenses (including but not limited to all actions, proceedings, or investigations in respect thereof and any outcome of any such action, proceeding, or investigation), caused by, relating to, based upon or arising out of any act or omission by contractor, it's directors, officers, employees, subcontractors, successors, assigns or

agents, or otherwise in connection with its acceptance, of the performance, or nonperformance, of its obligations under this agreements.

11. **TAXES.** Fulton County is exempt from the State of Georgia sales tax and exemption certificate will be furnished upon request.
12. **DELIVERY.** All prices must be FOB Destination, unloaded inside and assembled unless otherwise indicated.
13. **RIGHTS AND REMEDIES OF COUNTY FOR DEFAULT.** If any item furnished by the Vendor fails to conform to specifications, or to the sample submitted by the Vendor, the County may reject it. Upon rejection, the Vendor must promptly reclaim and remove such item without expense to the County, and shall immediately replace all such rejected items with others conforming to such specification and samples. If the Vendor fails to do so, the County has the right to purchase in the open market a corresponding quantity of any such items and to deduct from any monies due the Vendor the difference between the prices named in the purchase order and the actual cost to the County. If the Vendor fails to make prompt delivery of any item, the County has the right to purchase such item in the open market and to deduct from any monies due the Vendor the difference between the prices named in the purchase order and the actual replacement cost to the County. The rights and remedies of the County identified above are in addition to any other rights and remedies provided by law or under the purchase order.
14. **INVOICES AND PAYMENT TERMS.** Invoices are to be mailed to the County department specified on the resulting purchase order or master agreement. All invoices must include the purchase order number or master agreement number. Failure to comply may result in delayed payments. The County payment terms are Net 30 days unless a cash discount is allowed for payment within not less than twenty (20) days. The payment term shall begin on the date the merchandise is inspected, delivered and accepted by the County and the correct invoice is received in the office specified on the purchase order.
15. **LEGAL REQUIREMENTS.** Federal, State, County and local ordinances, rules and regulations, and policies shall govern development, submittal and evaluation of quote and disputes about quotes. Lack of knowledge by any Vendor about applicable law is not a defense.
16. **ASSIGNMENT.** Any purchase order awarded shall not be assignable by the Vendor without the express written approval of the County, and shall not become an asset in any bankruptcy, receivership or guardianship proceedings.
17. **REJECTION OF BID.** Bids may be considered irregular and may be rejected if they show omissions, alternations of form, additions not called for, conditions, limitations, unauthorized alternate bids or other irregularities of any kind. The County reserves the right to waive minor technicalities or irregularities of bid.
18. **TERMINATION.** In the event any of the provisions of the purchase order are violated, the County may serve written notice of its intention to terminate the purchase order. Such notice will state the reason(s) for such intention, and unless within ten (10) days after serving notice upon the contractor, such violation has ceased and satisfactory arrangements for correction made, the purchase order shall, upon expiration of ten (10) days, be terminated. Further, the County reserves the right to terminate for its convenience any purchase order in whole or in part upon giving thirty (30) days prior written notice to the other party.
19. **DEBARMENT.** If a Bidder is presently debarred, suspended, proposed for debarment, declared ineligible, or otherwise excluded from doing business with any government agency which prohibits your firm from participating in any procurement, the Bidder must provide the County with that information as part of its response to this solicitation. Failure to fully and truthfully provide the information required, may result in the disqualification of your bid from consideration or termination of the purchase order, once awarded.
20. **RIGHT TO PROTEST.** Any actual or prospective Bidder who is aggrieved in connection with a solicitation or award of a contract/purchase order must submit its protest in writing to the Director of Purchasing & Contract Compliance, 130 Peachtree St. S.W., Suite 1168, Atlanta, GA 30303. A protest must be submitted to the Director of Purchasing & Contract Compliance in writing within 14 days after such aggrieved entity knows or should have known of the solicitation, the award of contract/purchase order to another or other acts giving rise to a protest. An oral protest or a protest to an official, employee, user department, or other person apart from the Director of Purchasing does not comply with Fulton County Code Section 2-324 and does not toll the protest time period.

SIGNATURE BELOW IS THAT OF A PERSON AUTHORIZED TO SIGN CONTRACTS FOR THE QUOTING COMPANY WHO HAS READ, UNDERSTANDS, AND AGREES TO COMPLY WITH THE ABOVE GENERAL TERMS AND CONDITIONS.

COMPANY: _____ **SIGNATURE:** _____

NAME: _____ **TITLE:** _____ **DATE:** _____

THIS SIGNED FORM MUST BE SUBMITTED WITH YOUR BID. FAILURE TO DO SO MAY RESULT IN YOUR BID BEING FOUND NON-RESPONSIVE.

REQUEST FOR QUOTE SPECIFICATIONS**Quote Number: 12CR83827B****Opening Date: May 22, 2012**

**Sony LMD-21W, 21.5" Professional LCD Monitor
and
Sony BKM-320D, SDI Input Adapter for LUMA Series Professional LCD Video Monitors
Office of the County Manager – Office of Broadcast & Cable**

1. DESCRIPTION

The Fulton County Department of Purchasing & Contract Compliance is soliciting quotes from qualified vendors to provide Sony LMD-2110W 21.5" Professional LCD Monitor and Sony BKM-320D SDI Input Adapter for the County Manager – Office of Broadcast & Cable.

2. CONTACT PERSON

Please contact, Cynthia Richardson, Procurement Officer at 404-612-6959 or by e-mail cynthia.richardson@fultoncountyga.gov with any procedural or technical questions. All questions should be submitted in writing to the Purchasing contact person. Any responses made by the County will be provided in writing to all Bidders by addendum. No verbal responses shall be authoritative.

You must be registered in the County's AMS System in order for the Department of Purchasing & Contract Compliance to issue your company a Purchase Order or to receive payments. If you are not a registered vendor you may access and complete the vendor application via the County's Vendor Registration website (www.fultonvendorelfservice.co.fulton.ga.us). You must provide a copy of your current Business License in order to complete the vendor registration process.

If your company is a registered vendor, you can respond to all quotes online and in real time on this website.

3. PRODUCT/SERVICE SPECIFICATIONS

Item Number 1: Sony LMD-2110W, 21.5" Professional LCD Monitor (No Substitutions)



Product Overview

The **Sony LMD-2110W** is a 21.5" professional LCD monitor that's capable of tackling a wide range of viewing scenarios. As a cost-effective, entry level unit, this multi-format display is ideal for industry professionals interested in achieving CRT-level performance without giving up the space-saving benefits of a flat panel screen. Equipped with a wide array of video inputs, the LMD-2110W provides both analog and digital connectivity unparalleled in its price range. Inputs such as component, composite, and HDMI ensure the panel will perform in almost any SD or HD environment. This monitor can also handle SD-SDI input using an optional BKM-320D SD-SDI input adapter.

At the same time, its combination of RGB color filters and 10-bit signal processing provide stunning images with bright whites, saturated colors, and a smooth, CRT-like gamma. Add in a VESA standard mount with 100mm pattern--for simple wall installation--and you've got a pro monitor that will be right at home in a range of HD applications, including entry-level video editing, surveillance, and studio monitoring.

Full HD-resolution (1920 x 1080) LCD panel: The 21.5" full HD-resolution LCD panel reproduces life-like images.

High-purity Color Filters: The LMD-2110W monitor provides high-brightness, high-contrast images thanks to its wide aperture LCD panel. In addition, the use of precisely manufactured RGB color filters allows this monitor to reproduce colors with stunning depth and saturation--creating highly natural images.

109% Peak White and 10-bit Signal Processing: Incorporating high-purity RGB color filters and a 10-bit signal processing engine, the LMD-2110W monitor offers stunning 109% peak white reproduction without clipping and a smooth grayscale along CRT-like gamma.

Minimized Picture Delay: Picture delay can be minimized for audio synchronization. Selecting LINE DOUBLER in I/P mode, the signal processing (I/P conversion) period is less than one field (0.5 frames).

Input Versatility: The LMD-2110W is equipped with a full range of analog SD inputs including analog composite NTSC/PAL, Y/C (S-Video), 525i/625i component, and RGB. This monitor can also handle SD-SDI input using an optional BKM-320D SD-SDI input adapter. It also offers an HD signal input capability via the HDMI and analog component interface.

Operational Convenience

- Marker function (Center, 16:9, 4:3)
- Scan setting (Normal (0%), Over (5%), Full scan)
- Color temperature and gamma mode selection
- Aspect setting
- External parallel remote control

Mounting Flexibility

- VESA mounting (100 x 100 mm)
- EIA-standard 19" rack mountable with an optional MB-529 rack mount bracket

Product Highlights

- 1920 x 1080
- 170°/160° Viewing Angles
- NTSC/PAL
- 10-bit Signal Processing
- 109% Peak White
- ChromaTRU Color Matching
- Color Temperature & Gamma Mode Settings
- Composite, Y/C, RGB, Component, HDMI
- SD-SDI Support via Optional Adapter

Specifications

Application	Studio Source Monitoring, Post-production, Surveillance
Video System	NTSC, PAL, HDTV
Monitor Type	a-Si TFT Active Matrix LCD
LCD Size	21.5"
Picture Elements	1920 x 1080 (16:9)
Colors	16.7 Million
Viewing Angle	170°/160°
Inputs/Outputs	Composite: BNC (x1 Input, x1 Output), Component/RGB: BNC (x1 Input, x1 Output), S-Video: 4-Pin DIN (x1 Input, x1 Output) External Sync: BNC (x1 Input, x1 Output), HDMI: HDMI (x1 Input) This monitor can also handle SD-SDI input using an optional BKM-320D SD-SDI input adapter
Picture Calibration	Color Off, Auto Chroma/Phase Set

Remote Control	8-Pin
Power Requirements	100-240 VAC, 50/60 Hz
Power Consumption	56W
Dimensions (W x H x D)	Without Stand: 20.3 x 14 x 3.4" (51.5 x 35.5 x 8.6 cm) With Stand: 20.3 x 15.9 x 10.4" (51.5 x 40.3 x 26.4 cm)
Weight	Without Stand: 15.2 lbs (6.9 kg), With Stand: 19 lbs (8.6 kg)

Item No. 2: Sony BKM-320D SDI Input Adapter for LUMA Series Professional LCD Video Monitors (No Substitutions)



Overview

The **Sony BKM-320D** is an optional SDI input adapter for several LUMA series professional LCD monitors. It provides a single uncompressed Serial Digital video input for the highest quality standard definition images.

Applicable Monitors

The BKM-320D can be installed in the following professional monitors:

- LMD-2020
- LMD-1420
- LMD-440
- LMD-530
- LMD-720W

Specifications

Input and Output Connectors	SD-SDI- BNC (x 1 input)
Power Requirements	12 Volts DC Supplied from Monitor
Power Consumption	9 Watts

Dimensions (W x H x D)	Not Specified by Manufacturer
Weight	Not Specified by Manufacturer

4. PRICING SHEETS

Pricing Section

Item No.	Description	Qty.	Unit Cost
1	Sony LMD-2110W, 21.5" Professional LCD Monitor	2	\$
2	Sony BKM-320D SDI Input Adapter for LUMA Series Professional LCD Video Monitors	2	\$

5. SPECIAL CONDITIONS/INSTRUCTIONS

Not Applicable

6. INSURANCE & RISK MANAGEMENT PROVISIONS

Not Applicable