



DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

Winner 2000 - 2010 Achievement of Excellence in Procurement Award
National Purchasing Institute

Felicia Strong-Whitaker, Interim Director



REQUEST FOR QUOTE NUMBER:12RD82839B

WILL BE RECEIVED UNTIL; 3/09/2012 at 2:00 p.m. EST

DESCRIPTION: Matrix Fitness Equipment – Fulton County Department of Parks & Recreation

Effective September 1, 2008, the Department of Purchasing & Contract Compliance will only accept responses to quotes electronically using our on-line Vendor Self Service system at www.fultonvendorelfservice.co.fulton.ga.us. You must be a registered vendor in order to respond to quotes.

ANY QUESTIONS REGARDING PURCHASING PROCEDURES OR THE SPECIFICATIONS SHOULD BE ADDRESSED ONLY TO THE PURCHASING CONTACT PERSON LISTED BELOW. BIDDERS MAY NOT HAVE CONTACT WITH COUNTY OFFICERS, ELECTED OFFICIALS OR COUNTY EMPLOYEES REGARDING THIS BID PRIOR TO AWARD OF PURCHASE ORDER. VIOLATION OF THIS INSTRUCTION WILL RESULT IN YOUR BID BEING FOUND NON-RESPONSIVE.

Table with 3 columns: CONTACT NAME (Rodney E. Dority), E-Mail Address (Rodney.dority@fultoncountyga.gov), Telephone Number ((404) 612-5821)

All information requested on this sheet must be completed. Unless specifications indicate "NO SUBSTITUTE", items determined by Fulton County to be "EQUAL OR BETTER" will be given full consideration. All prices QUOTED must be "FOB DELIVERED" unless otherwise requested, and must be submitted in the format requested. The County reserves the right to cancel the solicitation and to reject any or all quotes in whole or in part and is not bound to accept any quote if rejection of that quote is determined to be contrary to the best interest of the County.

Company Name:

Company Address:

City State Zip Code

Telephone Number: Fax Number: E-Mail Address:

RESPONSES MUST BE SUBMITTED ON-LINE AT www.fultonvendorelfservice.co.fulton.ga.us BY THE TIME AND DATE INDICATED.

Person submitting QUOTE: (Please Print) Date

Title

*Signature of the person submitting QUOTE:

*Person submitting this e-quote has binding authority to submit contracts on behalf of the responding company. By submitting a response, vendor agrees that their quote is an offer to sell. All bidders shall comply with all Fulton County purchasing laws, policies, and procedures, as well as relevant state and federal laws— including compliance with EEOC hiring guidelines and requirements under the Americans with Disabilities Act.

REQUEST FOR QUOTE
GENERAL TERMS AND CONDITIONS

The following provisions are hereby made a part of this Request for Quote. Any contract or purchase order awarded as the result of this request shall be governed by these General Terms and Conditions. By submission of your responses to this quote, vendor agrees to furnish the product(s) and/or service(s) pursuant to these conditions.

1. **GENERAL.** These provisions are standard for all County contracts. The County may delete or modify any of these standard provisions for a particular contract or purchase order by indicating a change in the special instructions or provisions. **Any vendor accepting a purchase order award as the result of this request agrees that the provisions included within this Request for Quote shall prevail over any conflicting provision within any standard form contract of the vendor.**
2. **SUBMISSION OF RESPONSES.** Responses must be submitted for quotes on-line via the Vendor Self Service system at <https://fultonvendorelfselfservice.co.fulton.ga.us/webapp/VSSPROD/Advantage>. Response to quotes must be received no later than 2:00 p.m. on the date indicated.
3. **AMENDMENTS TO THE REQUEST FOR QUOTE.** Any amendment to pricing is valid only if in writing and issued by the County.
4. **NON-COLLUSION.** Bidder certifies that this bid is made without prior understanding, agreement or connection with any other corporation, firm or person submitting a bid for the same work, labor or service to be done or the supplies, materials or equipment to be furnished and is in all respects fair and without collusion or fraud. Bidder further understands collusive bidding is a violation of state and federal law and can result in fines, prison sentences and civil damage awards. Bidder agrees to abide by all conditions of this bid and certifies that person signing is authorized to sign this bid or proposal for the bidder.
5. **CONFLICT OF INTEREST.** Vendor states that no County officer or employee, nor any business entity in which they have an interest: a) Has an interest in the contract awarded; b) Has been employed or retained to solicit or aid in the procuring of the resulting contract; c) Will be employed in the performance of such contract without immediate disclosure of such fact to the County.
6. **BASIS OF AWARD.** The County shall award to the overall lowest responsible and responsive vendor complying with the provisions of the Request for Quote. The following criteria may be considered by the County in selecting the most advantageous quote: a) Ability to perform the service required within the specified time; b) Conformance to specification; c) The quality of performance in previous contracts; d) Financial ability to perform the contract; e) Item pricing; f) vendor references. The County reserves the right to cancel the solicitation and to reject any or all quotes in whole or in part and is not bound to accept any quote if rejection of that quote is determined to be contrary to the best interest of the County.
7. **SAMPLES.** Samples of items when required, must be furnished free of expense to the County and upon request, be returned to the Vendor at the Vendor's expense. Samples of selected items may be retained for comparison purposes.
8. **NEW.** All items bid must be new. Used, rebuilt and refurbished items will not be considered unless specifically authorized by Fulton County in the written specifications.
9. **BRAND NAME SPECIFICATIONS AND APPROVED EQUIVALENTS.** Unless otherwise specified, manufacturer's names, trade names, brand names, information and/or catalog numbers listed in the specifications are intended only to identify the quality and characteristics desired. They are not intended to limit competition. The Vendor may offer any equivalent product which meets or exceeds the specifications. If quotations are based on equivalent products, the quote must: a) Indicate the alternate manufacturer's name and catalog number; b) Include complete descriptive literature and/or specifications; c) Include proof that the proposed equivalent will meet the specifications. The County reserves the right to be the sole judge of what is equal and acceptable to meet its needs in all respects. If Bidder fails to name a substitute, goods identical to the published standard must be furnished.

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10. **INDEMNIFICATION.** Contractor/Vendor hereby agrees to release, indemnify, defend and hold harmless the County, it's Commissioners, officers, employees, subcontractors, successors, assigns and agents from and against any and all losses (including death), claims, damages, liabilities, costs and expenses (including but not limited to all actions, proceedings, or investigations in respect thereof and any outcome of any such action, proceeding, or investigation), caused by, relating to, based upon or arising out of any act or omission by contractor, it's directors, officers, employees, subcontractors, successors, assigns or agents, or otherwise in connection with it's acceptance, of the performance, or nonperformance, of it's obligations under this agreements.
11. **TAXES.** Fulton County is exempt from the State of Georgia sales tax and exemption certificate will be furnished upon request.
12. **DELIVERY.** All prices must be FOB Destination, unloaded inside and assembled unless otherwise indicated.
13. **RIGHTS AND REMEDIES OF COUNTY FOR DEFAULT.** If any item furnished by the Vendor fails to conform to specifications, or to the sample submitted by the Vendor, the County may reject it. Upon rejection, the Vendor must promptly reclaim and remove such item without expense to the County, and shall immediately replace all such rejected items with others conforming to such specification and samples. If the Vendor fails to do so, the County has the right to purchase in the open market a corresponding quantity of any such items and to deduct from any monies due the Vendor the difference between the prices named in the purchase order and the actual cost to the County. If the Vendor fails to make prompt delivery of any item, the County has the right to purchase such item in the open market and to deduct from any monies due the Vendor the difference between the prices named in the purchase order and the actual replacement cost to the County. The rights and remedies of the County identified above are in addition to any other rights and remedies provided by law or under the purchase order.
14. **INVOICES AND PAYMENT TERMS.** Invoices are to be mailed to the County department specified on the resulting purchase order or master agreement. All invoices must include the purchase order number or master agreement number. Failure to comply may result in delayed payments. The County payment terms are Net 30 days unless a cash discount is allowed for payment within not less than twenty (20) days. The payment term shall begin on the date the merchandise is inspected, delivered and accepted by the County and the correct invoice is received in the office specified on the purchase order.
15. **LEGAL REQUIREMENTS.** Federal, State, County and local ordinances, rules and regulations, and policies shall govern development, submittal and evaluation of quote and disputes about quotes. Lack of knowledge by any Vendor about applicable law is not a defense.
16. **ASSIGNMENT.** Any purchase order awarded shall not be assignable by the Vendor without the express written approval of the County, and shall not become an asset in any bankruptcy, receivership or guardianship proceedings.
17. **REJECTION OF BID.** Bids may be considered irregular and may be rejected if they show omissions, alternations of form, additions not called for, conditions, limitations, unauthorized alternate bids or other irregularities of any kind. The County reserves the right to waive minor technicalities or irregularities of bid.
18. **TERMINATION.** In the event any of the provisions of the purchase order are violated, the County may serve written notice of its intention to terminate the purchase order. Such notice will state the reason(s) for such intention, and unless within ten (10) days after serving notice upon the contractor, such violation has ceased and satisfactory arrangements for correction made, the purchase order shall, upon expiration of ten (10) days, be terminated. Further, the County reserves the right to terminate for its convenience any purchase order in whole or in part upon giving thirty (30) days prior written notice to the other party.
19. **DEBARMENT.** If a Bidder is presently debarred, suspended, proposed for debarment, declared ineligible, or otherwise excluded from doing business with any government agency which prohibits your firm from participating in any procurement, the Bidder must provide the County with that information as part of its response to this solicitation. Failure to fully and truthfully provide the information required, may result in the disqualification of your bid from consideration or termination of the purchase order, once awarded.
20. **RIGHT TO PROTEST.** Any actual or prospective Bidder who is aggrieved in connection with a solicitation or award of a contract/purchase order must submit its protest in writing to the Director of Purchasing & Contract Compliance, 130 Peachtree St. S.W., Suite 1168, Atlanta, GA 30303. A protest must be submitted to the Director of Purchasing & Contract Compliance in writing within 14 days after such aggrieved entity knows or should have known of the solicitation, the award of contract/purchase order to another or other acts giving rise to a protest. An oral protest or a protest to an official, employee, user department, or other person apart from the Director of Purchasing does not comply with Fulton County Code Section 2-324 and does not toll the protest time period.

REQUEST FOR QUOTE SPECIFICATIONS
Quote Number: 12RD82839B
Opening Date: 3/09/2012 at 2:00 p.m. EST

Fitness Equipment
Planning & Community Services

1. DESCRIPTION

The Fulton County Purchasing Department is soliciting quotes from all qualified vendors to provide Fitness Equipment for the Department Planning & Community Services. Contract is not to exceed one full calendar year, 2012 – 2013.

2. CONTACT PERSON

Please contact Rodney E. Dority, Procurement Officer, at (404)612-5821 or by e-mail Rodney.dority@fultoncountyga.gov, with any procedural or technical questions. All questions should be submitted in writing to the Purchasing contact person. Any responses made by the County will be provided in writing to all Bidders by addendum. No verbal responses shall be authoritative.

You must be registered in the County's AMS System in order for the Department of Purchasing & Contract Compliance to issue your company a Purchase Order or to receive payments. If you are not a registered vendor you may access and complete the vendor application via the County's Vendor Registration website (www.fultonvendorelfservice.co.fulton.ga.us).

You must provide a copy of your current Business License in order to complete the vendor registration process.

If your company is a registered vendor, you can respond to all quotes on line and in real time on this website.

3. PRODUCT/SERVICE SPECIFICATIONS

Item No. 1

Matrix T5x Treadmill or approved equal
CONSOLE SPECIFICATIONS and FEATURES

Display Type:	Dot-matrix LED
Display Feedback:	Time, distance, calories, speed, incline, pace, heart rate, METs, watts
User Defined Multi Language Display:	No - Accessible through Manager Menu:English, German, French, Italian, Spanish, Dutch, Portuguese, Japanese, Swedish, Finnish
Workouts:	Manual, Rolling Hills, Fat Burn, 5k, Target HR, Gerkin Protocol, Army PFT, Navy PRT, Marine PFT, Air Force PRT, Physical

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	Efficiency Battery (PEB), WFI Protorcol
Csafe Fitlinxx Ready:	Yes
Netpulse Compatible:	Yes
On The Fly Program Change:	Yes
Fit Touch Technology	No
Pause Function:	Yes
Integrated Vista Clear Television Technology:	No
Virtual Active Compatible:	No
Asset Management Compatible:	Yes
Fitconnexion Ready:	Yes
Wifi:	Yes - compatible with Asset Management
Ipod Compatible:	Yes - charging only
Nike + Ipod Compatible:	No
Personal Fan:	Yes
Crossbar Controls:	Quick start, stop, cool down
DRIVE SYSTEM	
Motor And Motor Controller:	Matrix 5.0 hp AC Dynamic Response Drive Systemâ
Electrical Receptacle & Plug:	NEMA 5-20R 120v
Electrical Requirements:	20 amps-dedicated circuit required-non-looped grounded
FEATURES	
Deck Type:	Ultimate™ Hard-Wax Reversible 1" deck
Belt Type:	Habasit - 2-ply commercial grade
Running Area:	60" x 22"
Deck Step Height:	9.5"
Cushion System:	Ultimate Deck™ Cushioning System
Incline Range:	0-15% (1,300 lb thrust elevation motor)
Speed Range:	0.5 - 12 mph
Contact & Telemetric Hr:	Yes
TECH SPECS	
Overall Dimensions:	84.6" x 36.5" x 58"215 x 93 x 147cm

Maximum User Weight:	400 lbs182 kg
Weight:	394 lbs179 kg
Shipping Weight:	433 lbs197 kg
WARRANTY	
Frame:	7 years
Drive Motor:	Lifetime
Parts:	3 years CAP
Labor:	3 years CAP
Wear Items; 90 days parts:	iPod cable, USB port, headphone jack

Item No. 2

E5x Elliptical Cross trainer or approved equal

CONSOLE

Contact HR:	Yes
Display Type:	Dot-matrix LED
Display Feedback:	Time, distance, calories, speed, heart rate, METs, Watts, RPM
Languages Available:	English, German, French, Italian, Spanish, Dutch, Portuguese, Japanese, Swedish, Finnish
Resistance Range:	1-25
Workouts:	Manual, rolling, intervals, fat burn, random, fit test, target HR, constant watts
CSAFE:	Yes
Netpulse Ready:	Yes
Pause Button:	Yes
One-Button Quick Start:	No
On-The-Fly Program Change:	Yes
Integrated Vista Clear™ Television Technology:	No
Fitconnexion Ready:	Yes
WiFi:	Yes – compatible with Asset Management
iPod Integration:	Yes – charging Only
Nike + iPod Compatible:	No

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Personal Fan:	Yes
Virtual Active Ready:	No
Asset Management Compatible:	Yes
Multi-Language Display:	Yes
Manager Mode:	Yes
Engineering Mode:	Yes
Service Mode:	Yes
Button Type:	Membrane
Wireless HR:	Yes
USB Port:	Yes
Reading Rack:	No
EXTRAS	
Bottle Holder:	Yes
FRAME	
Stride Length:	21"
Footpad Insert Type:	No
Q Factor:	2.5"
Handle Bar Type:	Multi-position dual action / Custom ergo-bend stationary
Remote Buttons:	Yes
Resistance System:	Brushless Generator
RJ45 Port:	No
TECH SPECS	
Electrical Requirements:	Self-Powered – Powered 100v-240v – 50/60Hz AC
Minimum Watts:	21 Powered & Self-Powered
Minimum Rpm:	25 Powered & Self-Powered
Assembled Dimensions:	70" x 29.2" x 68.5" / 178 x 74 x 174cm
Assembled Weight:	398 lbs. / 181.0 kg
Shipping Weight:	425 lbs. / 193.6 kg

WARRANTY

Max User Weight:	400 lbs. / 182 kg
Warranty Frame:	7 Years
Warranty Generator:	5 Years
Warranty Parts:	3 Years CAP
Warranty Labor:	3 Years CAP
Wear Items; 90 days parts:	iPod cable, USB port, headphone jack

Item No. 3

Matrix Johnny G Krankcycle or approved equal	
CONSOLE	
On-The-Fly Program Change:	No
One-Button Quick Start:	No
CSAFE:	No
Multi-Language Display:	No
Touchscreen:	No
Integrated TV:	No
Virtual Active Ready:	No
Virtual Active Integrated:	No
Wireless Type:	No
iPod Integration:	No
iPod Power Adapter:	No
Nike + iPod Compatible:	No
Personal Fan:	No
Workout Tracking:	No
Manager Mode:	No
Engineering Mode:	No

Service Mode:	No
Demo Mode:	No
Contact HR:	No
Wireless HR:	No
USB Port:	No
USB Stick Included:	No
Speakers:	No
Pause Button:	No
Battery:	No
Reading Rack:	No
Incline Range:	No
Netpulse Ready:	No
EXTRAS	
Bottle Holder:	Yes
Add-On TV:	No
Multi-Language Overlay:	No
Accessories Tray:	No
FRAME	
Frame Type:	Steel base frame with case iron drive frame treated with zinc oxide & polyester powder coating
Resistance System:	Chain drive
No. Transport Wheels:	Yes
Gas Shock:	No
Remote Buttons:	No
Levelers:	No
RJ45 Port:	No
TECH SPECS	

Assembled Dimensions:	56.5" x 26.8" x 41.5" / 144cm x 68cm x 105cm
Assembled Weight:	142.4 lbs / 65 kg
Drawing #:	KC01
SAP #:	ZMD4000080
WARRANTY	
Marketing - Frame:	5 Years
Marketing - Parts:	2 Years
Marketing - Labor:	90 Days
Max User Weight:	350 lbs. / 158 kg
Wear Items; 90 days parts:	iPod cable, USB port, headphone jack, pedal straps, and batteries

Item No. 4

Matrix Asset Management Data or approved equal

The Asset Management solution takes the power, performance and possibilities of cardio asset management to an entirely new level. Utilizing the internal wireless module comes standard on the Matrix 5x treadmill. Asset Management communicates a comprehensive view of the performance statistics. Asset Management enables the user to develop comprehensive programs for preventive, predictive, routine and unplanned maintenance. Together, these programs contribute to your goals of reducing costs and increasing product uptime.

The Asset Management solution allows the user to maximize the performance and lifetime value of cardio products and the end results are:

- Improve return on investment
- Decrease costs and risk of lost members
- Increase product uptime
- Improve asset-related decision making relative to floor layout and rotation
- Increase service responsiveness
- Lower total cost of ownership

4. PRICING SHEETS

PRICING

Item No.	Description	Quantity	Cost
1	Matrix T5x Treadmill or approved equal	3	\$
2	Matrix E5x Elliptical Cross trainer or approved equal	1	\$
3	Matrix Johnny G Krankcycle or approved equal	2	\$
4	Asset Management or approved equal	4	\$
5	Installation	1	\$
6	Freight	1	\$

5. SPECIAL CONDITIONS/INSTRUCTIONS

**Vendors bidding products they consider to be approved equals, must submit supporting documentation to: Rodney E Dority
At email address: Rodney.dority@fultoncountyga.gov, referencing Quote #12RD82839B. Failure to submit documentation at the time of submitting the quote will be cause to deem your quote submittal non-responsive.**

6. INSURANCE & RISK MANAGEMENT PROVISIONS

No insurance required for quote

