



DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE

**Winner 2000- 2007 Achievement of Excellence in Procurement Award
National Purchasing Institute**

Jerome Noble, Director



December 7, 2007

Re: Bid# 07ITB56001B-BR
EMC Storage Equipment

Dear bidders:

Attached is one (1) copy of Addendum 1, hereby made a part of the above referenced bid.

Except as provided herein, all terms and conditions in the bid referenced above remain unchanged and in full force and effect.

Sincerely,

Brian Richmond
Assistant Purchasing Agent

This Addendum forms a part of the contract documents and answers questions asked by interested vendors modifies the original bid documents as noted below:

1. Question: Regarding the bid outlined in the subject, EMC has released a new version of the DMX-3 system called the DMX-4. I understand that there are no substitutions, but since the model in the bid (DMX-3) is being discontinued, I would like to know if it would be required to respond with the newest version. I strongly feel that this change would be in the best interest of the County and taxpayers. All other components and configurations can remain consistent as the change would only affect the DMX Chassis.
Answer: DMX-4 (or newest version) is required.

2. Question: In section 6, reference is made to Section 10 that does not exist. However the requested equipment is contained in section 7. Does section 7 replace Section 10?
Answer: Yes... References to "Section 10" should instead read "Section 7".

3. Question: On Section 3 "Bid Form", is the base bid amount being evaluated simply monthly Bidder's cost in Section 7 multiplied by 60. It is assumed that all front end, maintenance costs, etc will be factored into this amount?
Answer: Monthly cost, as solicited in section 7, is the cost that we are evaluating and is expected to be all inclusive. Bidder should also respond with monthly cost in Section 3.

4. Question: Is the equipment being considered for trade-in known? If so please identify to determine trade-in allowance? If unknown, how do you want bidders to respond?
Answer: 2 ea. EMC 8830's and EMC Connectrix with 2 ea. McData 64's are expected to be replaced.

5. Question: With reference to General Information Paragraph 24 "Minimum Participation of requirements for Prime Contractor", we are intending bid as a joint venture team that collectively will provide 100% of the scope of the work. Will that satisfy the 51% requirement or does the team member we choose as having the Prime Contractor responsibilities need to provide 51% of the scope of work?
Answer: The prime contractor in this instance would be the joint venture. The law states that the prime contractor for this project or contract actually perform no less than 51% of the scope of the work. So the answer would be yes that the joint venture serving as the prime contractor would satisfy this requirement.

6. Question: Is the quarterly payments to be made in arrears or can payments be made at the beginning of the quarter.
Answer: Billing may occur in advance; at the beginning of quarter.

7. Question: Item 8 on page 11 indicates itemizing pricing for each component. However, Bid Form states amount lump sum is the basis for evaluation. Is monthly itemized monthly pricing required on a separate attachment?

Answer: No

8. Question: What is the estimated maximum time before a contract will be awarded to ensure monthly payments quoted remain fixed for that period?

Answer: Unknown; although it is currently our objective to make an award sometime within the first quarter of 2008.

9. Question: How long after a written order to commence is issued by Fulton County by its Program Manager does the successful contractor have to begin project?

Answer: Although no specific time period is set for the commencement of the project, section 6 of the specifications states that all items must be delivered, installed, configured, tested, and fully implemented within 90 days of vendor receiving both purchase order and notice to proceed from Fulton County.

10. Question: With reference to Form D we are uncertain on how the response is expected. Is the information requested expected to be answered in the body of form D or in a separate attachment?

Answer: It can be in a separate document attached to form D.

11. Question: With reference to Exhibit B, we only intend to provide information for Prime Contractor. Is this information required for Joint Venture team companies?

Answer: If there is a joint venture, provide Exhibit B for both companies.

12. Question: With reference to Exhibit F, the Joint Venture team consists of large Billion Dollar Organizations such as EMC that some of the information requested will not be available. If all information requested on each Joint Venture Team member is not provided, will that eliminate our Bid?

Answer: No, your bid will not be eliminated.

ACKNOWLEDGEMENT OF ADDENDUM NO. 1

The undersigned proposer acknowledges receipt of this addendum by returning one (1) copy of this form with the proposal package to the Purchasing Department, Fulton County Public Safety Building, 130 Peachtree Street, Suite 1168, Atlanta, Georgia 30303 by the bid due date and time of Tuesday, December 11, 2007, 11:00 A.M.

This is to acknowledge receipt of Addendum No. 1, _____ day of _____, 2007.

Legal Name of Bidder

Signature of Authorized Representative

Title