



**DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE**

**Winner 2000- 2007 Achievement of Excellence in Procurement Award  
National Purchasing Institute**

**Jerome Noble, Director**



*Tuesday, October 02, 2007*

**Re:** 07RFP00021YB-CL  
*Oracle Licensing and Support*

Dear *Proposers*:

Attached is one (1) copy of Addendum 1, hereby made a part of the above referenced *RFP*.

Except as provided herein, all terms and conditions in the *RFP* referenced above remain unchanged and in full force and effect.

Sincerely,

*Charles Leonard*

Charles Leonard, CPPB  
Chief Assistant Purchasing Agent

This Addendum forms a part of the contract documents and **modifies** the original RFP documents as noted below:

**The following inquiries were posed at the Pre-Proposal Conference:**

Pre-Proposal Conference for Oracle Licensing and Support RFP #: 07RFP0021YB-CL  
September 27, 2007

Responses to questions posed at the Pre-Proposal Conference and to Date.

**QUESTION # 1:**

1. Is the RFP written by Fulton County Employees or by a private consultant?

**ANSWER # 1:**

The RFP was developed by Fulton County staff.

**QUESTION # 2:**

2. To whom should questions be directed for this solicitation?

**ANSWER #2:** Charles Leonard, Chief Assistant Purchasing Agent,  
E-Mail: [Charles.Leonard@FultonCountyGA.gov](mailto:Charles.Leonard@FultonCountyGA.gov)

**QUESTION #3:**

3. Can you offer as an option remote DBA?

**ANSWER #3:** Fulton County requires physical presence of all proposed candidates during the "Standard Workweek" schedule outlined in 3.3.1.1. This information is provided in Sections 3.3.1.1 and 3.3.1.2 of the RFP. Details of those sections are provided below.

### 3.3.1.1 Workplace Standards

Fulton County's offices are open Monday through Friday, from 8:30am to 5:00pm. The Standard Workweek schedule consists of a five (5) day work week at eight hours per day. However, due to the critical nature of IT systems operations, 'On-Call' or 'After Hours' support is required for the Oracle Database & Server Administrators. The 'After Hours' schedule is defined as hours outside of the standard work week, including Fulton County recognized holidays. This schedule covers the required (7x24) seven days a week, twenty four hours a day availability for IT systems operation. Respondents must include consideration for 'Standard Workweek' and 'After Hours' support in pricing. All candidates must agree to and pass a thorough background check by the Fulton County Police prior to being accepted.

### 3.3.1.2 Workplace Location

The location for any human resource remains at the discretion of Fulton County. Currently, Fulton County has space available at two locations, 141 Pryor Street, SW, Atlanta, Georgia 30303 and 3037 Commerce Way, Hapeville, Georgia 30354. Both locations are subject to change based on space availability at time of award. Fulton County requires physical presence of all proposed candidates during the "Standard Workweek" schedule outlined in 3.3.1.1. In addition, all proposed candidates must, under normal circumstances, be able to arrive at either physical location within one hour if required in the case of an emergency during 'After Hours'.

#### **QUESTION #4:**

4. Does the County offer VPN?

**ANSWER #4:** Yes, the County does support and offer VPN.

#### **QUESTION #5:**

5. Is Oracle 10G a part of the database architecture?

**ANSWER #5:** Yes. We have instances of this version of Oracle in production and expect respondents to have the capability to support it.

**QUESTION #6:**

6. How is 24/7 support currently handled?

**ANSWER #6:** Currently Database and UNIX administration are performed as part of another contract, under conditions as described in the response to question 3 above.

**QUESTION #7:**

7. Do you have an Applications team?

**ANSWER #7:** Yes. Currently, Fulton County's Information Technology Department (IT) is divided into two (2) primary service groups: Applications and Technical Services. Applications provides direct customer service support for all major applications (project management and systems evaluation/analysis/design/support; acts as conduit in working with customer agencies in defining requirements for technology based systems, equipment, and services to address their business problems; and coordinates delivery of services with the IT Technical Services group. Technical Services provides infrastructure, central computing platform support, licensing management (desktop, server, and network), security, and telecommunications services. The technical resources included in this RFP will be organizationally located within the Technical Services group.

**QUESTION #8:**

8. Is Oracle Clustering as a recommendation part of the project included in the RFP?

**ANSWER #8:** Currently, Fulton County does not have an Oracle Clustered installation. However, we welcome any input which a respondent considers as adding value to their response and will consider it in the evaluation.

**QUESTION #9:**

9. Is the inventory of databases to be supported included in the RFP?

**ANSWER #9:** Yes. Refer to Appendix A. Fulton County Oracle and UNIX Environment in the RFP.

**QUESTION # 10:**

10. What are the contingencies for Oracle changing their prices?

**ANSWER # 10:** Respondents are required to provide pricing for licensing for each year of the anticipated period of coverage (5 years) to include discussion of contingencies, to include items such as changes in Oracle product pricing (from Oracle). The RFP also covers changes in requirements which will be addressed annually based on identified requirements for Oracle products (licenses and training). Refer to Section 3.3.2.1 Licensing and Support Requirements for a discussion of this item and Exhibit 3A – Oracle Licensing List (pages 102 & 103) for the projected requirements over the five year period anticipated to be covered in and award.

**QUESTION # 11:**

11. Is an impact considered an escalation for increasing price?

**ANSWER # 11:** Covered in previous question.

**QUESTION # 12:**

12. What are the conditions of renewing the contract?

**ANSWER # 12:** The conditions for recommending renewal of the contract consist of the following:

- a. Successful performance during the current contract year.
- b. Available funding for the contract service.  
Upon meeting these two items, the responsible agency (in this case IT) will recommend through the Department of Purchasing that the governing body

(Fulton County Board of Commissioners – (BOC))  
approve the contract for renewal. The BOC has the  
final authority for approval.

**QUESTION # 13:**

13. What are the types of training to be requested under this contract?

**ANSWER # 13:** Exhibit 3A (pages 102 & 103) of the RFP describes the anticipated Oracle training to be required over the period of the award. For additional information, refer to Section 3.3.2.2 Additional Requirements for Oracle Products. This section identifies Exhibit 3A and provides additional information on how the County anticipates identifying training requirements.

**QUESTION # 14:**

14. Question for Clarification. What is the date of the RFP Closing?

**ANSWER 14:** Tuesday, October 23, 2007 11:00 A.M. Eastern Time (US & Canada). Location: FULTON COUNTY DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE, 130 PEACHTREE STREET, S.W., SUITE 1168, ATLANTA, GA 30303.

**QUESTION # 15:**

15. Can Fulton County purchase Oracle Licensing and Support pursuant to the terms and conditions of GSA Schedule Number GS-35F-0153M?

**ANSWER # 15:** Fulton County will review responses from responders and accept the response which, per the evaluation criteria set forth in Section 4 of the RFP, is the most advantageous to the County. Pricing is a component in the evaluation of the RFP. Fulton has accepted State of Georgia (GTA) and Federal (GSA) pricing as components of solicitations from qualified, authorized agents of the product or service.

**QUESTION # 16:**

16. Are vendors allowed to submit proposals that only address portions of the Oracle Licensing and Support RFP? Specifically, may vendors submit proposed pricing for Oracle licensing only or for Oracle/Unix support only? If yes, please clarify which portions of the RFP response may be excluded (such as resumes) if vendors choose to submit proposals addressing only the Oracle licensing component of the RFP?

**ANSWER # 16:** Respondents are expected to address each item identified in Section 3 (Proposal Requirements). Respondents are expected to address the requirements outlined with a comprehensive solution providing coverage to all functions, activities, and applications described for each area. Failure to comply with these requirements will result in the respondent's bid considered as non-responsive.

**QUESTION # 17:**

17. Is the County open to alternative proposals for the Oracle/Unix support requirements, such as remote (off-site) support for the County's on-site Oracle/Unix administrators or a combination of on-site/remote support?

**ANSWER #17:** This is addressed in question 3 above.

ACKNOWLEDGEMENT OF ADDENDUM NO. 1

The undersigned proposer acknowledges receipt of this addendum by returning one (1) copy of this form with the proposal package to the Purchasing Department, Fulton County Public Safety Building, 130 Peachtree Street, Suite 1168, Atlanta, Georgia 30303 by the RFP due date and time Tuesday, **October 23, 2007 at 11:00 A.M.**

This is to acknowledge receipt of Addendum No. 1, \_\_\_\_\_ day of \_\_\_\_\_, 2007.

\_\_\_\_\_  
Legal Name of Bidder

\_\_\_\_\_  
Signature of Authorized Representative

\_\_\_\_\_  
Title