



**DEPARTMENT OF PURCHASING & CONTRACT COMPLIANCE**

**Winner 2000- 2008 Achievement of Excellence in Procurement Award  
National Purchasing Institute**

**Felicia Strong-Whitaker, Interim Director**



June 5, 2014

**Re: 14ITB93323B-TR EMC HARDWARE AND SUPPORT**

Dear Bidders:

Attached is one (1) copy of Addendum 1, hereby made a part of the above referenced **Bid (ITB)**.

Except as provided herein, all terms and conditions in the **Bid** referenced above remain unchanged and in full force and effect.

Sincerely,

*Terrence Reese*

Terrence Reese  
Assistant Purchasing Agent

**14ITB93323B-TR EMC HARDWARE AND SUPPORT**  
**Addendum No. 1**  
**Page Two**

This Addendum forms a part of the contract documents and **modifies** the original ITB documents as noted below:

**The following questions were posed of the aforementioned ITB project:**

**QUESTION 1:** Is this bid meant to be a “discount off list” bid or a “cost plus” bid?

**ANSWER 1:** **The solicitation is a discount off of list Bid.**

**QUESTION 2:** If this is a cost plus bid, will EMC provide Fulton with the total cost of the configuration and provide each partner with the same configuration in order to add the partner markup?

**ANSWER 2:** **This is not a cost plus bid.**

**QUESTION 3:** If this is a discount off of list bid, will the successful bidder be held to offering that same percentage off of list for the initial contract year and four renewal terms? EMC discount percentages offered to partners may change each year.

**ANSWER 3:** **Yes, the renewal option requires that the discount percentage remain the same.**

**QUESTION 4:** Is Fulton requesting percentage off of list price, and discounted price for each of the general category sections and items listed in the bid form?

**ANSWER 4:** **Yes.**

**QUESTION 5:** Will Fulton provide a specific EMC configuration that includes each of the product categories listed on Page 2 of the Bid Form?

**ANSWER 5:** **No.**

ACKNOWLEDGEMENT OF ADDENDUM No. 1

The undersigned proposer acknowledges receipt of this addendum by returning one (1) copy of this form with the proposal package to the Purchasing Department, Fulton County Public Safety Building, 130 Peachtree Street, Suite 1168, Atlanta, Georgia 30303 by the ITB due date and time **Tuesday, June 17, 2014 at 11:00 A.M.**

This is to acknowledge receipt of Addendum No. 1, \_\_\_\_\_ day of \_\_\_\_\_, 2014.

\_\_\_\_\_  
Legal Name of Bidder

\_\_\_\_\_  
Signature of Authorized Representative

\_\_\_\_\_  
Title