Department of Purchasing & Contract Compliance

Fulton County, GA

March 22, 2013

Re: 13ITB87269B-BR
Countywide Structure Cabling

Dear bidders:

Attached is one (1) copy of Addendum 2, hereby made a part of the above referenced Bid(ITB).

Except as provided herein, all terms and conditions in the Bid referenced above remain unchanged and in full force and effect.

Sincerely,

Brian Richmond
Assistant Purchasing Agent

This Addendum forms a part of the contract documents and answers questions asked by interested bidders:

1. **Question:** What was the winning quote for the last contract?
   Answer: The winning vendor's quote was $14,858.85

2. **Question:** How would I obtain a copy of the sign in sheet from the pre-bid conference?
   Answer: A copy of the sign in sheet from the pre-bid conference is available on the County's website.

3. **Question:** May brand substitutions be proposed, and if so, what is the protocol?
   Answer: No substitute brands may be proposed within this bid where a specific brand is specified by the County. After commencement of the contract resulting from this ITB, a representative from the Fulton County Department of Information Technology will be designated as the County's primary contact person. This representative will manage the day-to-day vendor services related to the contract. Any substitutes or exceptions to County standards or requirements for specific items during the term of the contract will be considered only on a case-by-case basis. The process for obtaining advance approval requires that the vendor submit details of the proposed substitute and/or exception, along with a reason/justification for the change, to the County's designated representative. If the proposed substitute/exception is approved, the advance approval will be furnished to the vendor by the County's representative in writing.

4. **Question:** Section 7-2 Bid Pricing: Pursuant to Section 7-2 Bid Pricing Pg. 1, "The unit price shall include all associated materials (cable, station termination outlets, faceplates, miscellaneous materials…" is the intent of this request for bid to establish pricing for a full time dedicated technician, hourly rates for additional support and separate material pricing, or shall every line item include install labor and travel time?
   Answer: Item(s) within description reference numbers 1,2, and 3, should include all costs associated with installation, including labor, without regard to the full time dedicated onsite technician. Disregard and delete item #8 on page 3, and #8a, #8b, & #8c on page 6 of the pricing form. All other material items on the price sheet should be priced without labor.

5. **Question:** Section 7-2 Bid Pricing and Items 1,2 and 3: Pursuant to Section 7-2 Bid Pricing Pg. 1, "The unit price shall include all associated materials," as there is likely pathway already in place in most cases, may we exclude pathway labor and material from unit pricing on Items 1, 2 and 3 and quote it as an Item 10 alternate.
   Answer: Yes

6. **Question:** Section 7 Item 3: What OM rating is desired for the 50/125 fiber?
   Answer: OM2

7. **Question:** Section 7 Item 1: What is meant by, "Cat5E Level 6"?
   Answer: Disregard and Delete the term "Level 6" from all references to item #1.

8. **Question:** Section 7 Item 3: May we exclude the cost of fiber enclosures and panels from Section 7 Item 3 as they are captured in Section 4?
   Answer: Yes

9. **Question:** Section 7 Item 4: Shall we provide separate pricing for a 1U fiber enclosure loaded with ST-ST panels and a 1U fiber enclosure with SC-SC panels?
   Answer: No

10. **Question:** Section 7 Item 4: LC-LC jumpers are requested in Item 6. Will a separate price for a 1U fiber enclosure with LC-LC be desired as well.
    Answer: No

11. **Question:** Section 7 Items 5 and 6: 15' and 8' are non-standard patch cable lengths. Are 14' and 7' acceptable?
    Answer: Yes

12. **Question:** Section 7 Item 6 and Section 6-2.1 B 5.c and d Pg. 7: Must fiber patch cords be of the same brand as the structured cabling?
    Answer: Yes… It must be Leviton

13. **Question:** Section 7 Item 6 a-i: Are only OM1 Fiber Patch Cords desired?
    Answer: No, they must be OM2

14. **Question:** Section 7 Items 6e and 6g: Items 6e and 6g are duplicates. What is desired for 6g?
    Answer: Disregard and delete item #6g on page 2 of section 7.

15. **Question:** Section 7 Item 7: The following APC and NetBotz part numbers are outdated (proposed subsitution in parenthesis): AP9619 (AP9631), NetBotz 320 (NBWL0355), NetBotz 320E (NBWL0356), NetBotz 420 (NBWL0455), NetBotz 500 (NBWL0456). Shall we provide pricing for substitution part numbers?
    Answer: Yes

16. Question: Section 7 Item 7: Given that there a NetBotz cameras in the pricing schedule, shall we include pricing for a NetBotz rack mount DVR in our Item 10 alternate pricing?
Answer: No… Submitted pricing should be only for items which are either specifically listed or required to perform the stated scope of work.

17. Question: Section 7 Item 7: May we substitute other camera brands for NetBotz? If so, what specifications are desired?
Answer: No

18. Question: Section 7 Item 8: What length will the circuits be?
Answer: Delete and disregard all references to item #8 within section 7.

19. Question: Section 7 Item 8: Will MC Cable be acceptable or will conduit be required?
Answer: Delete and disregard all references to item #8 within section 7.

20. Question: Section 6-2.0 General Pg. 1 and Section 7 Item 9a: Pursuant to "…and will provide all labor and materials necessary for installations, modifications, and repair of described wiring systems at any County facility," what magnitude of supplies and material shall the full time cable technician weekly price reflect. Shall we include a specific bill of material or "van-stock" in addition to typical consumables?
Answer: The full-time onsite technician's weekly/hourly cost is a separate item and must also include his/her tools and the cost associated with an assigned dedicated vehicle. The vehicle should be stocked with the typical consumables and basic materials which are expected to be used often. However, billing for any stocked materials shall not occur until its actual use on a particular job.

21. Question: Section 7 Item 9a Pg. 3: The clause, "(after normal working hours, weekends, holidays, etc.)" seems to be a typo.
Answer: The referenced clause should read "(8:00A.M. to 5:00P.M. Mon. thru Fri)

22. Question: Can the low voltage license holder be the prime contractor and utilize a sub-contractor with an unrestricted electrical license?
Answer: Yes, provided that the bidder submits with the bid the sub-contractor's name, licensee's name, issuing state, and the unrestricted electrical license number. The bidder also must assure that all of the specified requirements within the ITB, including standards, service levels, quality of work, etc. are followed by the sub-contractor. The County reserves the right to require the vendor replace any assigned technician or sub-contractor whose particular performance the County deems to be unsatisfactory.

24. Section 7 (Pricing Forms), page 1: Delete the line "Items bid is to be equal to or better than what is listed."

25. Question: Given the requirement for a licensed electrician and since most low voltage companies don't have one on staff. Is it acceptable to have a licensed electrician as a subcontractor?
Answer: Yes, provided that the bidder submits with the bid the sub-contractor's name, licensee's name, issuing state, and the unrestricted electrical license number. The bidder also must assure that all of the specified requirements within the ITB, including standards, service levels, quality of work, compliance with code, etc. will be followed by any sub-contractor.

26. Question: The solicitation does not state how much high voltage work needs to be done. That said if we have an electrical subcontractor how are we to represent the percentage of work and the amount on our response documents?
Answer: Although the exact proportion of high-voltage related work resulting from this ITB is unknown, at this time the County anticipates that the amount will not exceed a range between 10% and 15%. However, the actual amount could be less or could be more.

27. Question: The solicitation mentions fiber cabling and fiber work. Given the requirement for governmental agencies to go green, use green technology as much as possible, and attain LEED certification. Is the County planning on installing Passive Optical Network (PON) solutions to meet those requirements?
Answer: The County has no "Passive Optical Network (PON)" initiative underway at this time.

ACKNOWLEDGEMENT OF ADDENDUM NO. 2

The undersigned bidder acknowledges receipt of this addendum by returning one (1) copy of this form with the bid package to the Department of Purchasing & Contract Compliance, Fulton County Public Safety Building, 130 Peachtree Street, Suite 1168, Atlanta, Georgia 30303 by the bid due date and time of **Tuesday, April 2, 2013 11:00 A.M.**

This is to acknowledge receipt of Addendum No. 2, _____ day of _____, 20__.

_____
Legal Name of Bidder

_____
Signature of Authorized Representative

_____
Title