



Trade Opportunity Alert

August 31, 2012

Following is information on international companies seeking to purchase or distribute Georgia products. These leads were developed by the Georgia Department of Economic Development (GDEcD) and/or GDEcD's International Offices. For assistance in following up on these leads or to take advantage of other programs offered by GDEcD, please contact the person listed by the opportunity below.

PRODUCTS/SERVICES SOUGHT IN THIS BULLETIN:

1. CONSULTING SERVICES- BRAZIL
2. TECHNICAL ASSISTANCE SERVICES- BRAZIL
3. BOATS- BRAZIL
4. DUCTILE IRON PIPES- BRAZIL
5. CONSULTING SERVICES- BRAZIL
6. VOLTAGE REGULATORS- BRAZIL
7. PECANS AND PEANUTS- CANADA
8. GEORGIA PEANUT GROWERS- CANADA
9. TOMATO PASTE, PUREE OR JUICE- CANADA
10. BINOCULARS- UK & IRELAND
11. EXPLOSIVES- UK & IRELAND
12. EDOSCOPY CONSUMABLES- UK & IRELAND
13. CAST IRON MARQUEE SUPPLIERS- MEXICO
14. FLEXIBLE TUBING- MEXICO
15. PRE-CAST PAVING MATERIALS- MEXICO
16. MILK SCREENING REAGENTS FOR ANTIBIOTICS- MEXICO
17. SCHOOL CLASS AND PERSONAL SCHEDULING SOFT-WARE- MEXICO
18. TECHNOLOGIES FOR CONTROLLING ANABAENA MICROALGAE- MEXICO
19. EGGS- MEXICO
20. ENZYMES FOR INDUSTRIAL APPLICATION- EUROPE
21. AREA RUGS- EUROPE
22. X-RAY FILMS, CHEMICALS, AND AUXILIARY EQUIPMENT- EUROPE
23. GLAZED SHELTERS AND ILLUMINATED BILLBOARDS- EUROPE
24. CLIMATE CHAMBER- EUROPE
25. X-RAY TEST CONTROL UNIT- EUROPE

NOTE: The interested companies MUST include their complete contact details (address, state, e-mail, etc.) and a company profile when responding to these opportunities.

OPPORTUNITIES IN BRAZIL

PRODUCT 1: CONSULTING SERVICES

Consulting Services to support the implementation of the performance-based budgeting project

PRODUCT 2: TECHNICAL ASSISTANCE SERVICES

Technical assistance services to contract consultants for research into the land ownership situation of the fully protected conservation units of the state of Tocantins.

PRODUCT 3: BOATS

Supplier of the following types of boats: (6) Rigid hull boats Positive Buoyancy; (1) Inflatable Boat with Outboard, 115 HP power; (1) Inflatable Boat with Outboard, 225 HP power.

PRODUCT 4: DUCTILE IRON PIPES

Acquisition of ductile iron pipes for extension of water supply system for a Brazilian city and/or dam.

PRODUCT 5: CONSULTING SERVICES

Consulting services for the development of projects to restructure roads.

PRODUCT 6: VOLTAGE REGULATORS

Procurement of single-phase step voltage regulators for 13.8 KV and 34.5 KV distribution networks.

CONTACT

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OPPORTUNITIES IN CANADA

PRODUCT 1: PECANS AND PEANUTS

Canadian company that specializes in the distribution of nuts, dried fruits, grains, coated products, snacks, cocoa powder and sugar seeking pecans and peanuts.

PRODUCT 2: GEORGIA PEANUT GROWERS

Established supplier of food ingredients servicing the baking industry, food processors, food service and health stores throughout Canada.

PRODUCT 3: TOMATO PASTE, PUREE OR JUICE

An importer of fruit and vegetable juices and purees with interest in tomato paste, puree or juice, other juice concentrates and purees as well as frozen fruits.

CONTACT

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OPPORTUNITIES IN UK & IRELAND

PRODUCT 1: BINOCULARS

Mexican company seeks manufacturers of cost-effective, low maintenance package sewage treatment plants, capable of handling discharge for 500 people.

PRODUCT 2: EXPLOSIVES

Mexican importer seeks technologies and equipment to efficiently increase oxygen levels in lakes, and to minimize nitrates and phosphates for combating Anabaena microalgae

PRODUCT 3: ENDOSCOPY CONSUMABLES

Mexican company seeks developers of mobile applications for restaurant menus.

CONTACT

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OPPORTUNITIES IN MEXICO

PRODUCT 1: CAST IRON MARQUEE SUPPLIERS

Cast iron marquee supplies

PRODUCT 2: FLEXIBLE TUBING

Flexible tubing for water and power service in floating docks

PRODUCT 3: PRE-CAST PAVING MATERIALS

Pre-cast paving materials

PRODUCT 4: SCHOOL CLASS AND PERSONAL SCHEDULING SOFTWARE

School class and personal scheduling software

PRODUCT 5: TECHNOLOGIES FOR CONTROLLING ANABAENA MICROALGAE

Technologies for controlling anabaena microalgae

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OPPORTUNITIES IN MEXICO

PRODUCT 1: EGGS

A Mexican company that has been approved by the Mexican government to import eggs is interested in finding Georgia egg producers to export eggs to Mexico. This company is the lead of a commissioned agent located in Mexico City who is a U.S. citizen who lives there. The commissioned agent would act as the contact between the Mexican and Georgian companies; he could also rep Georgia egg producers interested in additional opportunities in Mexico.

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OPPORTUNITIES IN EUROPE

PRODUCT 1: ENZYMES FOR INDUSTRIAL APPLICATION

German consultant with long-standing German, European and international connections (e.g. Turkey, India, and Singapore) is looking to represent manufacturers of enzymes for industrial application (among others for textile, leather, paper and animal feed processing, fine chemical production, and medicine).

PRODUCT 2: AREA RUGS

Buyer from large European furniture store chain is looking for area rug PP/PA/Wool; machine tufted and woven ones. Buyer is located in Turkey and travels to the U.S. regularly.

PRODUCT 3: X-RAY FILMS, CHEMICALS, AND AUXILIARY EQUIPMENT

Public tender from German pension fund for the regular delivery of X-ray films, chemicals and auxiliary equipment. Framework contract for 24 month with option for renewal.

PRODUCT 4: GLAZED SHELTERS AND ILLUMINATED BILLBOARDS

Public tender from German community (approx. 106,000 inhabitants) regarding delivery, mounting and operating of 103 glazed shelters and 60 illuminated billboards (installation at public areas and stops of public transportation). Contract offered for 10 years.

PRODUCT 5: CLIMATE CHAMBER

Public tender from German university (faculty of electrical engineering / institute of high voltage technology) regarding the delivery of a climate chamber installed in a 40 foot container. The estimated value of the contract is Euro 200,000 to 400,000 (\$ 250,000 to 500,000).

PRODUCT 6: X-RAY TEST CONTROL UNIT

Public tender from Federal German Squadron regarding the delivery of an X-ray test control unit for freight and goods up to three metric tons. Place of delivery is airport Cologne-Bonn.

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