

FULTON COUNTY, GEORGIA

December 2016 FINANCIAL RESULTS

Unaudited, Cash Basis



The Board of Commissioners and County Manager have categorized County efforts into six strategic areas. These priority areas are dedicated to achieving the major goals for Fulton County Government. The Office of Strategy and Performance Management oversees establishment of key performance measures for these areas to ensure our performance is continually striving upward.

All People are Safe



Fulton residents expect to be safe at home and work in their communities. This goal includes the justice system – from courts to jails to process cases in a fair and timely manner. These efforts also require Police and Fire rescue services in unincorporated areas to be efficient and effective, and community focused

All People are Healthy



Creating a healthy community depends on three key factors. Healthy behaviours, the availability and quality of health care, and the environment in which we live all contribute to a healthy population. This goal includes efforts by the County's health department, various agreements under federal and state grants for health care, our subsidy to Grady Hospital, clean drinking water and sewerage treatment services, and quality of served food.

All People are Self-Sufficient



For most adults and families, self-sufficiency means being able to meet their basic needs without any public or private assistance. Our Senior Citizen services and various human service programs all contribute to a safe space where the most vulnerable populations can receive the care and community support they need.



Priority Areas Continued

All People have Economic Opportunities



Fulton County plays an important role in creating the right environment to stimulate economic growth and develop an able workforce. Economic Development and transportation planning are devoted to fostering smart growth, while zoning, permitting, inspecting in unincorporated areas ensure planned growth in accordance with sound policies. Human services aimed to lifting economic opportunities throughout the County also increase the employable workforce

All People's Lives are Culturally and Recreationally Enriched



Arts and cultural organizations, libraries, parks, and recreational facilities have positive economic, social, and quality of life impacts on a community.

All People Trust Government is Efficient, Effective and Fiscally Sound



In order to deliver on the citizen-centric priorities above, Fulton County government must recruit and develop a competent, engaged workforce and maintain a collection of facilities, equipment and technology in a way that enables high performance. These services consist of supporting agencies and administration, along with payments on existing County obligations for growth and expansion.



	FY2015 ACTUAL RESULTS	FY2016 ACTUAL RESULTS
Millage Rate	10.5 MILLS	10.5 MILLS
Revenue	\$618.8M	\$603.6M
Expenditures	\$590.5 M	\$629.7 M
Revenue/Expenditures Diff	\$28.3 M	-\$26.1M
Beginning Fund Balance	\$127.4 M	\$155.7 M
Ending Fund Balance	\$155.6 M	\$129.6 M

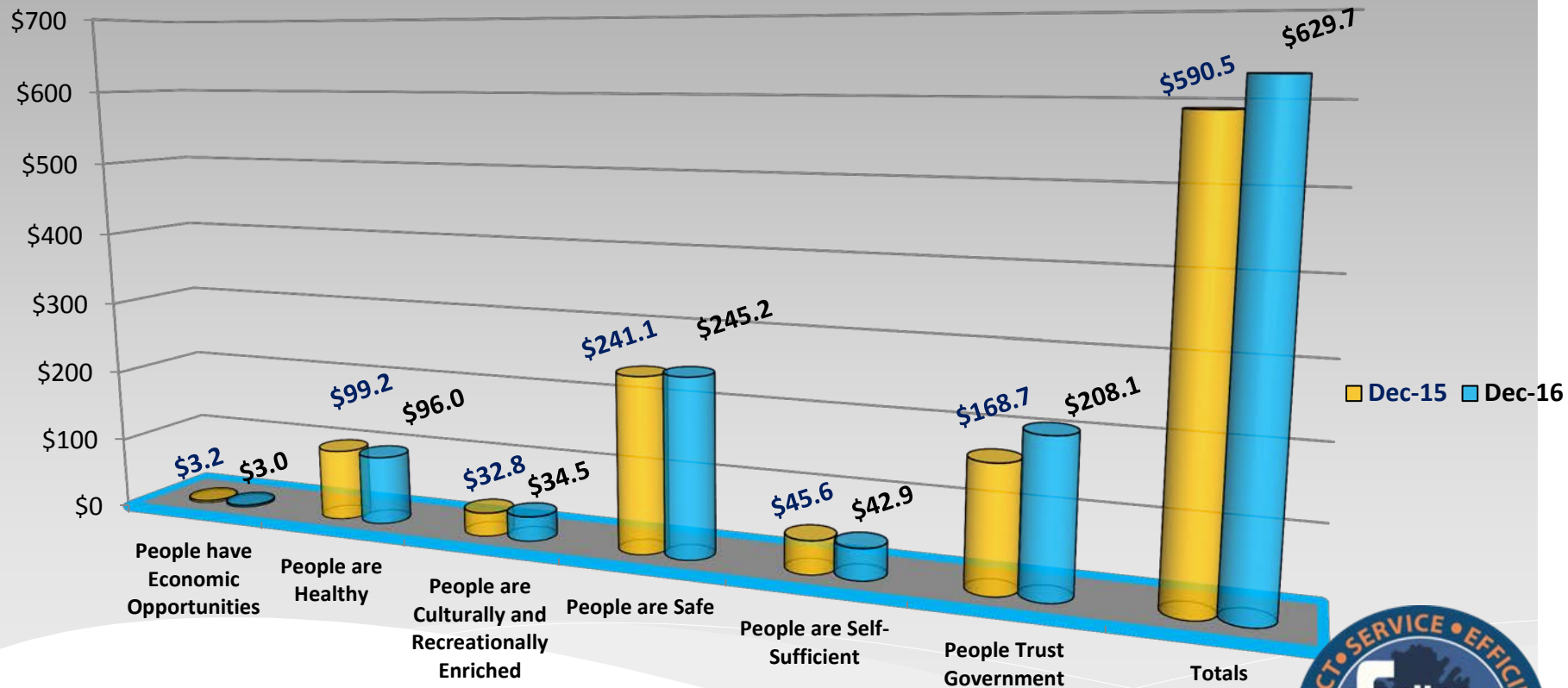
General Fund 2015 vs 2016 Actuals



Actual Spending by Strategic Areas- General Fund December YTD

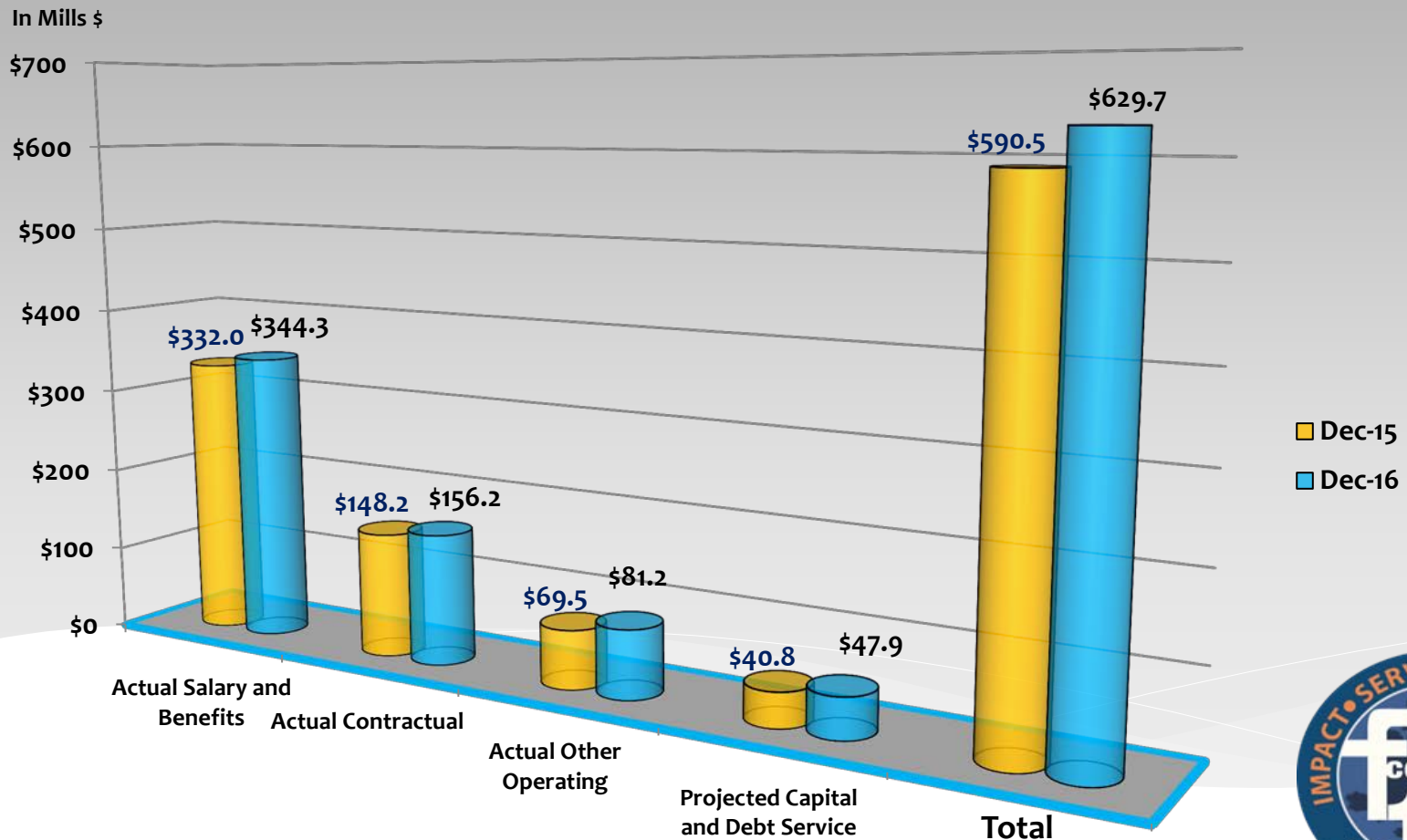
In Mills \$

Unaudited, Cash Basis



General Fund Expenditures December YTD 2016

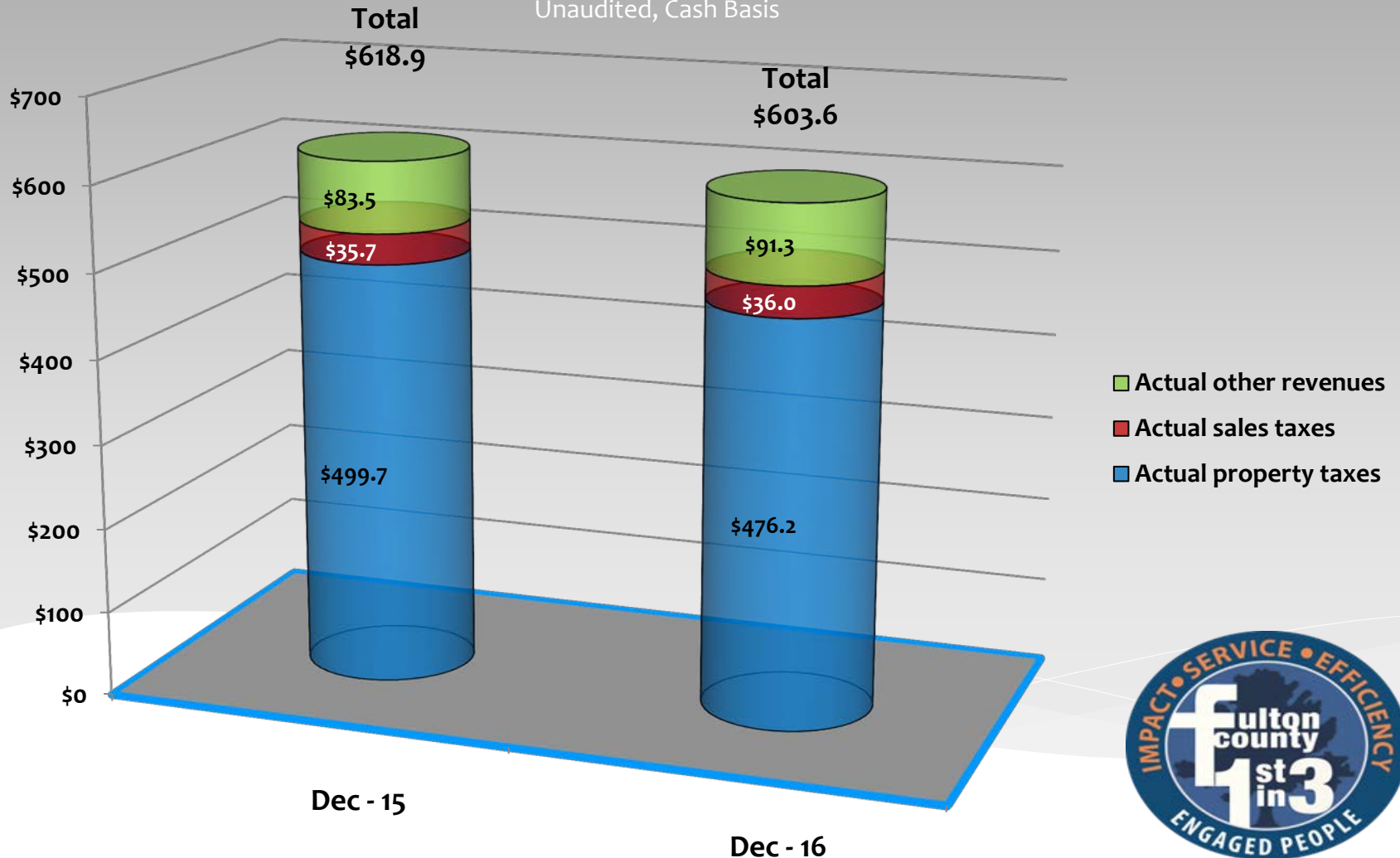
Unaudited, Cash Basis



General Fund Revenue Summary December YTD 2016

In Mills \$

Unaudited, Cash Basis



General Fund Revenue Discussion 2016

Total General Fund revenue collections for 2016 were lower than 2015 by approximately \$15.3 million. The primary reason for the difference is the result of delayed property tax billings in 2016, which delayed the collection of public utility taxes and reduced the rate of current year property tax collections. As the lower 2016 revenue amount is the result of a collection timing difference, the outstanding balances for public utilities and property tax are expected to be collected in early 2017. Sales tax revenues were virtually consistent with last year's collections. Other categories, including environmental and outpatient medical fees, were higher by \$7.8 million than 2015 collection patterns in 2015.



	FY2015 ACTUAL RESULTS	FY2016 ACTUAL RESULTS
Millage Rate	11.579	11.579
Revenue	\$49.7 M	\$49.0 M
Expenditures	\$46.5 M	\$53.1 M
Revenue/Expenditures	\$3.23 M	-\$4.1 M
Beginning Fund Balance	\$5.09 M	\$8.32 M
Ending Fund Balance	\$8.32 M	\$4.2 M

South Fulton 2015 vs 2016 Actual



South Fulton Strategic Spending December YTD 2016

In Mils \$

\$60

\$50

\$40

\$30

\$20

\$10

\$0

Unaudited, Cash Basis

People have
Economic
Opportunities

People are
Healthy

People are
Culturally and
Recreationally
Enriched

People are Safe

People Trust
Government

Totals

\$2.4 \$2.8

\$1.2 \$1.4

\$3.6 \$4.7

\$28.0 \$33.5

\$11.3 \$10.7

\$46.5

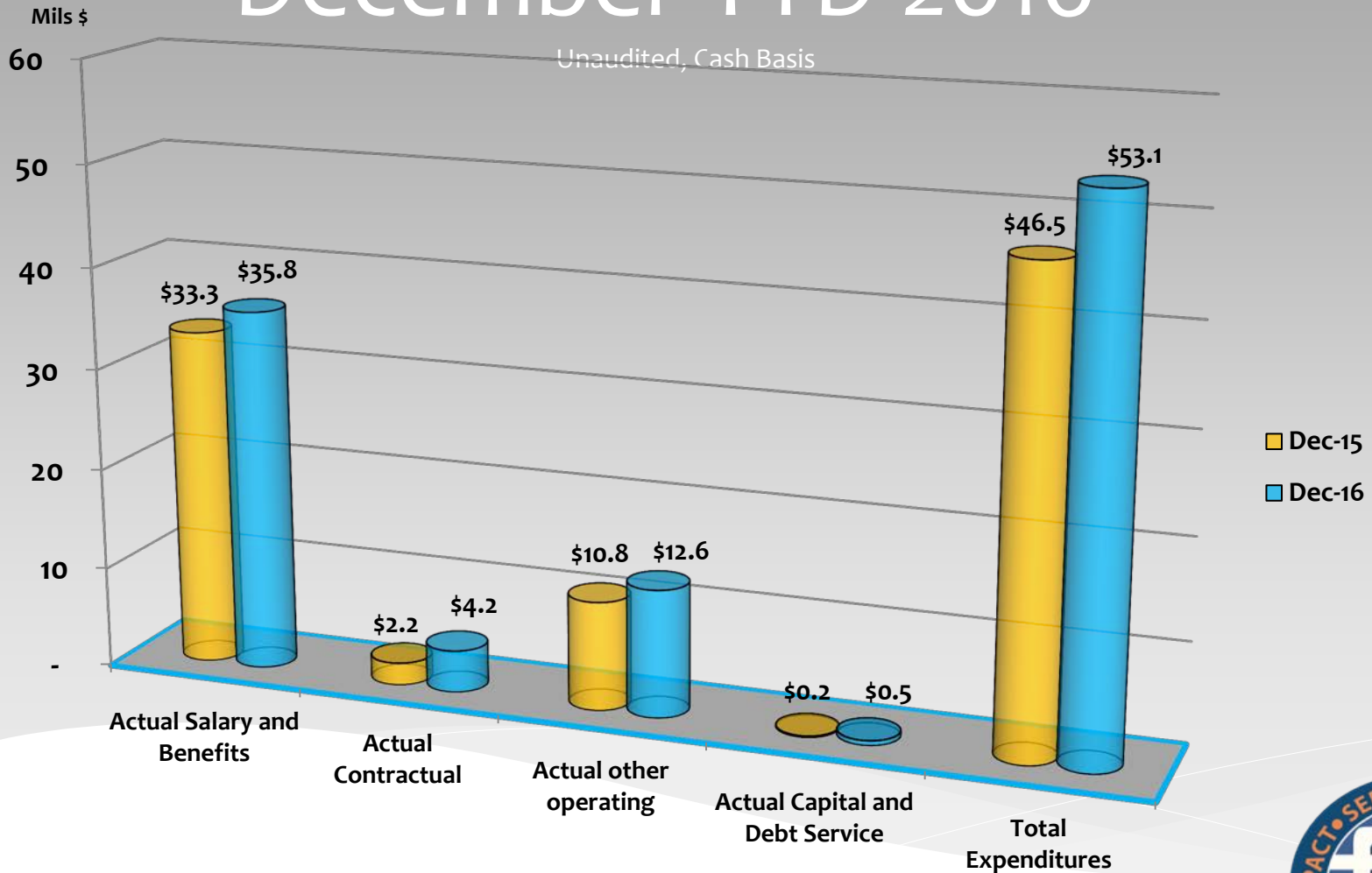
\$53.1

■ Dec-15

■ Dec-16



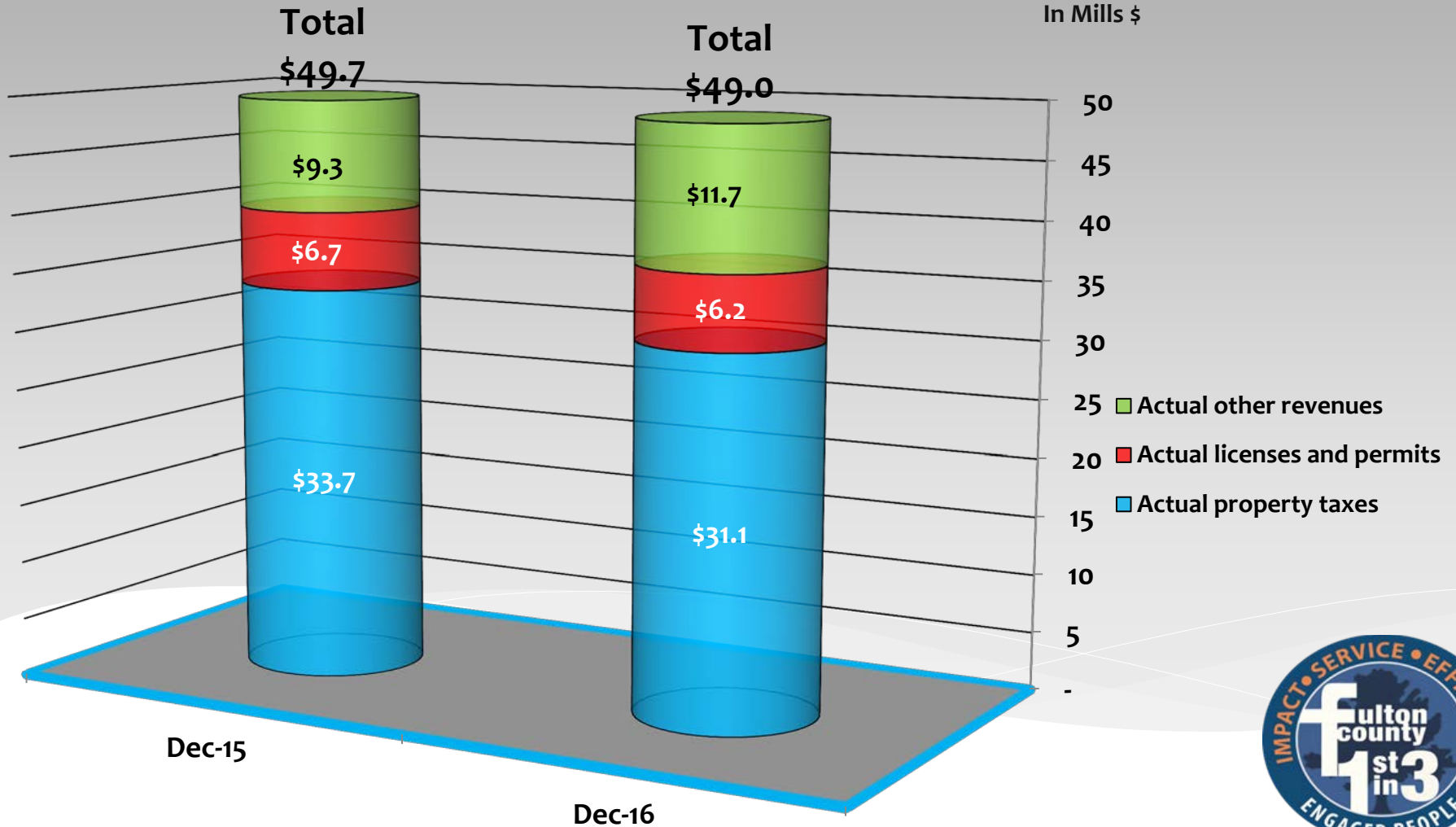
South Fulton Expenditures December YTD 2016



Revenue Summary – South Fulton December YTD 2016

Unaudited, Cash Basis

In Mills \$



South Fulton Revenue Discussion December 2016

Total South Fulton revenue collections for 2016 were lower than 2015 by approximately \$720 thousand. The primary reason for the difference is the result of delayed property tax billings in 2016, which delayed the collection of public utility taxes and reduced the rate of current year property tax collections. As the lower 2016 revenue amount is the result of a collection timing difference, the outstanding balances for public utilities and property tax are expected to be collected in early 2017.

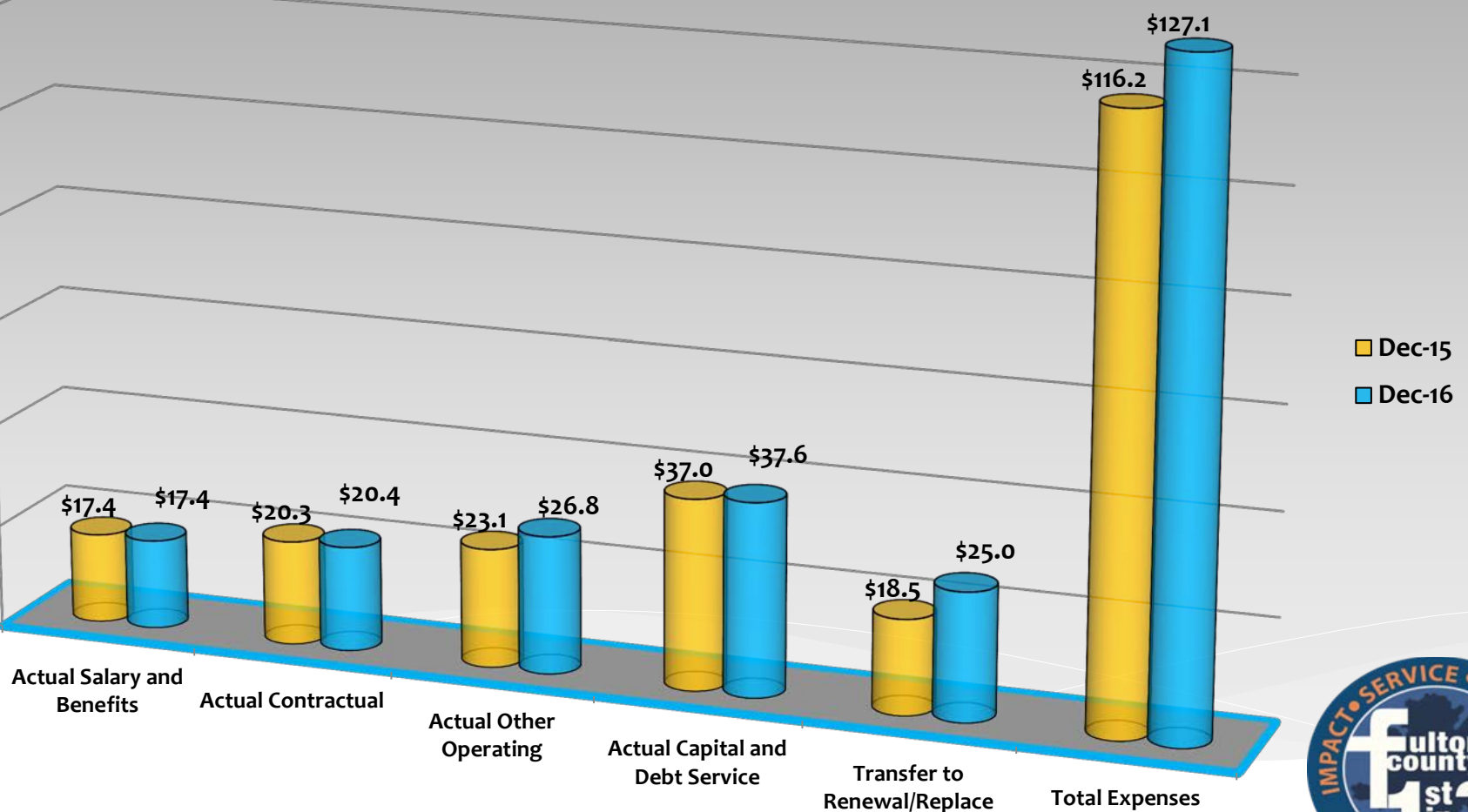
Other variances in revenues consist mainly of higher excise mixed drink tax revenues offset by lower building permit fees.



Water and Sewer Expenditures December YTD 2016

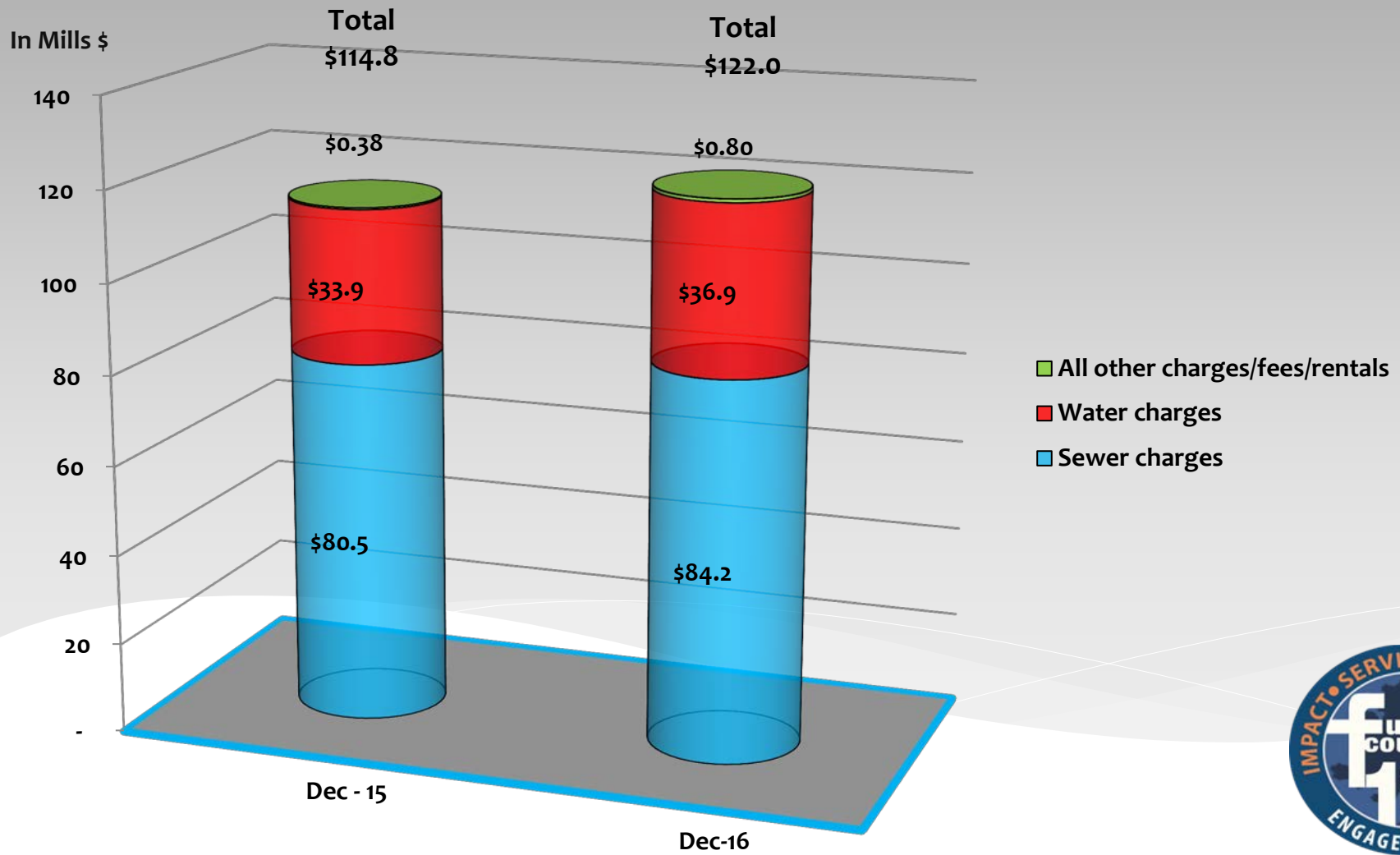
In Mills \$

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Water and Sewer Revenues December YTD 2016

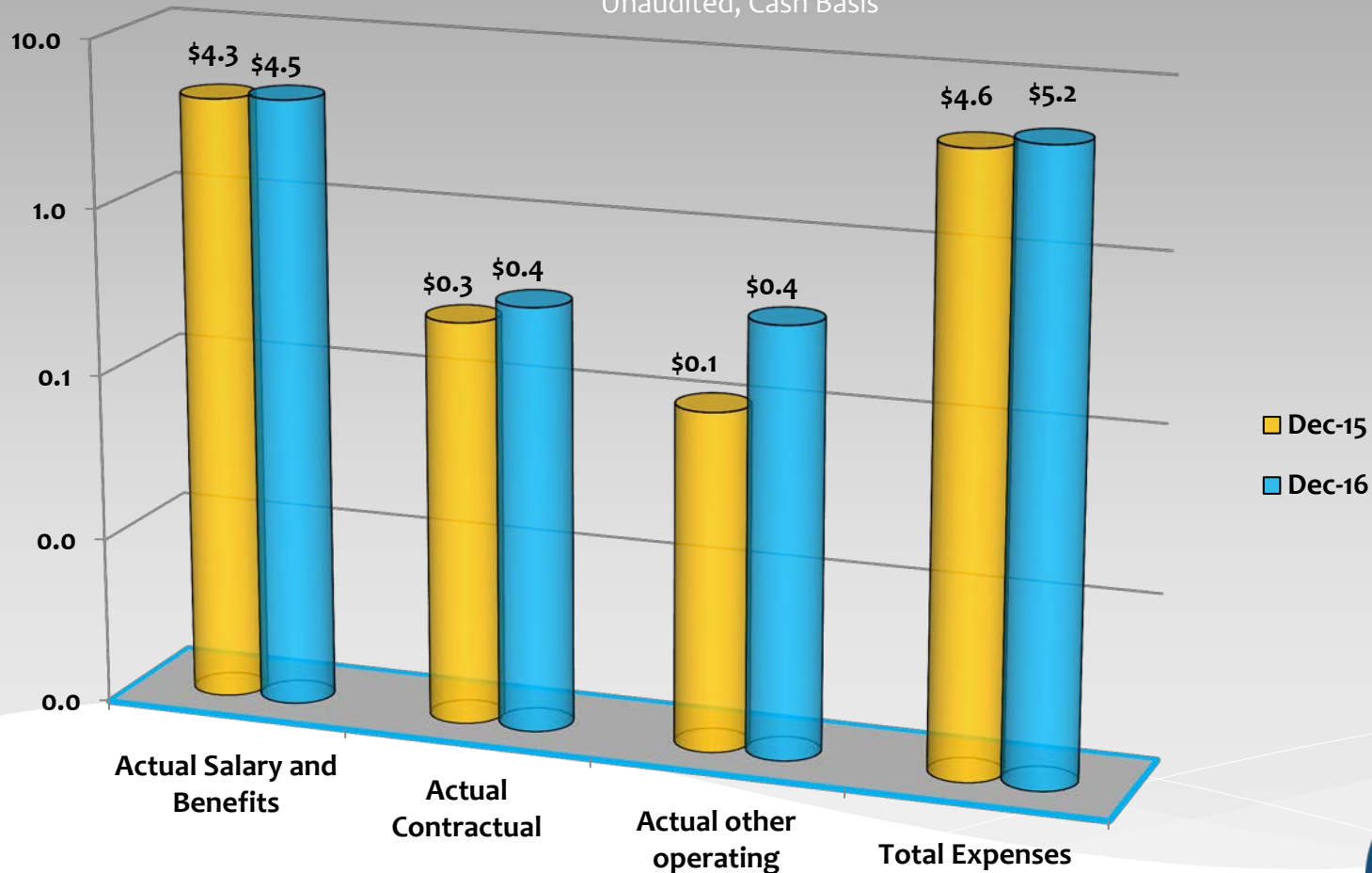
Unaudited, Cash Basis



Emergency Services (E-911) Expenditures December YTD 2016

In Mills \$

Unaudited, Cash Basis



Emergency Services (E-911) Revenues December YTD 2016

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